

**Northwest TN Workforce Board
American Job Center (AJC) Committee**

Monday, July 25, 2022 – 10:00 a.m.

DSCC Gibson County Center, Room 112, 2071 Hwy 45 Bypass, Trenton, TN 38382 or Zoom

Minutes

Committee Members Attending: Sherry Fowler, Rita Alexander, Ted Piazza; **via Zoom:** Kristie Bennett, Mark Chandler, Willie Huffman, Lana Hammons, Kristy Mercer

Staff and Contractors Attending: Jennifer Bane, Ginger Powell, Erica Nance (OSO), LeAnn Lundberg, Kena Hamm, Laura Speer; **via Zoom:** Lana Burchfiel, Gina Johnson, Jennifer Eppley and James Starnes, (OSO)

Guest Attending via Zoom: Gina Abbott

Review and Approval of Minutes of April 25, 2022 Meeting: Rita Alexander called the meeting to order and asked the group for comments regarding the prior meeting's minutes and noting the change of two dates for the approval of the minutes in the last meeting to both read January 24, 2022.

- **MOTION:** Ted Piazza moved to approve the April 25, 2022 minutes with above mentioned corrections and Kristie Bennett seconded the motion. All were in favor and the motion carried.

AJC Partner Update— TN Opportunity Program (TOPS): Sherry Fowler, TOPS representative for West TN, gave a short presentation on TOPS, a low-income farm program that works with seasonal and migrant agricultural workers. This program that has been around for over 40 years, provides training, job placement, and work experiences. Anyone who has worked in any type of agriculture (including row crop, livestock, fencing, hay baling, fish farming, some landscaping, beekeeping, logging, etc.) may qualify for the program. TOPS can coordinate with WIOA and other programs. Enrollments are currently down, and she asked if anyone has any interest or referrals to visit www.tnoppportunityprograms.org, on Facebook at Tennessee Opportunity Programs-NFJP, or contact her directly at sherry.fowler@tnoppportunity.org or call 731-571-6937. They may also call the office in Alamo at 731-696-4860.

One-Stop Operator (OSO) Report: OSO Erica Nance presented the following from the attached reports:

- **AJC Partner Dashboard:** There were 8,630 visits through June and 15,386 services provided. Job Search Resource Room remained the number one visit reason for the quarter followed by Unemployment. Relocating staff, along with Jobs4TN being down led to lower reported numbers for visits in June.
- **Survey Results:** There were 187 surveys completed for the quarter with 98% (184 out of 187) completely satisfied.
- **KPI Results:** Estimated KPI results for the quarter are listed in the Dashboard but must still be verified with the state. Title I exceeded their goal of 66 Adult / Dislocated Worker total enrollments with 99 enrolled. Other enrollments included new youth enrollments of 15 enrolled of the goal of 27, and 14 of the goal of 15 re-entry enrollments. Title II's Jackson State's enrollment number is pending and Weakley County Schools exceeded their goal of 62 with 77 enrollments. Title III New Enrollments results included Wagener Peyser 595 of 206, SNAP E&T 38 of 24, Veterans 18 of goal of 6, and Re-Entry Participants 18 of 15. Co-Enrollments with Title I included RESEA 13 of 9, and Trade Adjustment Assistance 40% (number is currently being disputed due to two individuals being over income and one declining Title I services). Title V had 0 SCSEP participant Exits, not meeting their goal of 2.
- **VOS Greeter Reports:** The attached reports detail the breakdown of visits and reasons by AJC for the year and service reasons by AJC for the quarter.
- **Enrollment Summary Report:** The attached reports detail the number of new enrollments and carry over participants for several programs by county. There were 325 carry over and 848 new enrollments for Title I programs, with the breakdown of the new Title I cases by program and county included, along with a comparison of Title I numbers served by each area in the state. Our area receives about 4.8% of the state's allocation and has served about 8.1% of the state's total served. Our area accounted for 11.1% of new enrollments in the state through the fourth quarter of the program year.
- **Co-Enrollment Summary Report:** The attached report details the numbers of participants co-enrolled between Title I, Wagner Peyser, and TAA. As of June 30th, we had 8 of 20 TAA participants co-enrolled and 260 of 655 Wagner Peyser participants co-enrolled in Title I.
- **Adult Priority of Service Summary:** The new report (July through June) details the breakdown of new adult enrollments by priority category. State policy requires at least 75% be enrolled as categories 1 or 2 while federal

guidance requires at least 50.1%. Of the 15 adults enrolled from April to June, 13.3% were in category 2 and 0% in category 1. Overall, between July and June 41.9% of the Adults enrolled were in category 1 or 2.

- **Target Populations Report:** The attached report shows 923 active participants as of June, including 174 who are youth-aged individuals, 7 veterans, and 499 individuals with barriers to employment including 59 individuals with disabilities, 155 underemployed, 83 offenders, 34 in a high poverty area, and 314 low-income individuals.
- **Employer Services and Survey Reports:** There have been 4,212 services provided to 2,301 employers between July and June. The breakdown by service can be viewed on the attached report. We are continuing to see more events occurring in the AJCs with 106 job fair services provided so far this program year.

Career Services Report: Jennifer Bane presented the attached report for Connie Stewart. We had YTD Total of 347 new Adult / DW enrollments, which exceeded the contract goal of 296, and 94 new youth enrollments, exceeding the goal of 78. Occupational Skills Training accounted for 166, or 38%, of total enrollments, followed by OJT at 154, or 35% of total enrollments. Of the 166 enrolled Occupational skills training, healthcare was the largest sector followed by transportation. A breakdown of training payments by provider for the year is also included in the report. The REAP program only had 4 enrolled in the class this year with 3 completing the classroom training, and 2 continuing on in work experience.

Business Services Report: Ginger Powell discussed the following from the attached Business Services Report:

- **On-the-Job Training (OJT):** To date, 161 individuals have been enrolled with 33 employers for OJT, 104 have completed, 39 did not complete, and 18 are still in training. Over \$229,500 has been expended for an average cost per participant of about \$2,200.
- **Incumbent Worker Training (IWT):** As of June 30th, we trained 94%, or 627, of the 664 proposed, and had 27 total contracts. Over \$364,100 of the \$398,400 available was expended by employers.
- **Job Fair/Hiring Events/Pending Events:** We have increased Job Fairs on-site and in-centers with no sign of slowing down. Our employers are still facing staffing shortages.
- **Apprenticeships:** We continue to see interest in apprenticeships and have added several new programs. The Hamilton-Ryker apprenticeships listed are both healthcare related with Hamilton-Ryker TalentGro serving as the sponsor for the local healthcare employers. Tencom is a new IT program, and the City of Dyersburg has a new firefighter / paramedic program. We are currently working on a new lineman apprenticeship as well.
- **Rapid Response:** There have been no new Rapid Response- events since the last report.
- **Other:** We continue to have several requests for wage information from employers. Ginger mentioned the upcoming Virtually Speaking webinar, "Betting on Talent" on Sept. 1 at 9 am. Plans for Manufacturing Day Events have begun with hopes for more in-person events. We will continue working with TRANSFR VR for virtual job shadowing in Lake County, and have purchased 11 more of these headsets to use in the other high schools. Kristie Bennett mentioned she would like to have several photos from the events to promote what our area is doing.

Other:

- **Future Meeting Schedule-Time Change:** Jennifer asked options on changing the future AJC Committee meetings to 9:30 am. A change of the day of the week for the meetings was mentioned as well. Further discussion is planned after hearing from the Outreach and Opportunities Committee.
- **Southwest (SW) Partnership Update:** Jennifer provided an update on the transition to becoming the fiscal agent / staff to the board for the SW area and introduced Kena Hamm from Southwest who is the Director of Program Services. We posted openings for the Business Services positions and are interviewing applicants on July 29th. We also posted for the part-time fiscal position in Dyersburg and will hold more interviews tomorrow. We finally got the first contract from the State, but it needed corrections. Hoping to get all the contracts this week. CSP and OSO contracts done. Margaret Prater is working on aligning the NW and SW policies and on the name change from "Northwest TN Workforce Board Inc" to "Workforce Innovations." We have also been replacing board members for Southwest, moving centers, etc. The next board meeting will be a joint meeting with NW and SW. Jenn clarified there are still two separate boards and separate boards voting on their respective items. The University of Memphis TANF grant staff will be there to make a presentation. The office of re-entry had reached out about doing a town hall meeting same day as well, but this will occur after lunch.

Future Meeting Dates & Upcoming Events: Jennifer Bane reviewed the upcoming meeting dates and events as listed on the attached agenda then the meeting was adjourned.

Respectfully submitted, Lana Burchfiel, Public Information Specialist

Northwest TN Workforce Board
American Job Center Committee
Monday, July 25, 2022 – 10:00 a.m.

DSCC Gibson County Center, Room 112
2071 Hwy 45 Bypass
Trenton, TN 38382

[Join Zoom Meeting](#)
Meeting ID: 896 4940 1077
Passcode: 829916

Chair - Rita Alexander
Vice Chair – Lana Hammons

Agenda

- | | |
|---|----------------|
| 1. Welcome and Call to Order | Rita Alexander |
| 2. Review and Approval of Minutes – April 25, 2022 meeting (Vote Required) | Rita Alexander |
| 3. AJC Partner Update – TN Opportunity Program (TOP) | Sherry Fowler |
| 4. One-Stop Operator Report | Erica Nance |
| a. AJC Partner Dashboard | |
| i. Survey Results | |
| ii. KPI Results | |
| b. VOS Greeter Reports | |
| c. Enrollment Summary Reports | |
| d. Co-Enrollment Report | |
| e. Priority of Service Report | |
| f. Target Populations Report | |
| g. Employer Services Report | |
| 5. Career Services Report | Connie Stewart |
| 6. Business Services Report | Ginger Powell |
| 7. Other | Jennifer Bane |
| a. Future Meeting Schedule – Time Change? | |
| b. Southwest Partnership Update | |

Future Meeting Dates & Upcoming Events

- Next Board Meeting: Tuesday, August 23rd at 11:30 am, Jackson State McWherter Center Lecture Room, Northwest HRA / Development District (Jackson) and Zoom
 - Re-Entry Town Hall meeting to follow at 1:30 pm in the auditorium
- State Board Meeting: August 26th (Nashville / YouTube)
- Virtually Speaking Webinar – Betting on Talent featuring Chick-Fil-A Dyersburg Owner / Operator, Mitch Fielder: September 1st, 9:00 am (Zoom)
- Regional Planning Council Meeting: Tuesday, September 13th at 10:00 am (Zoom)
- Remaining 2022 Committee Meeting Date: Monday, October 24th
- Remaining 2022 Board Meeting Date: Tuesday, November 15th
- West TN WIOA Convening: November 17th – 18th, Paris Landing State Park

**Northwest TN Workforce Board
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Monday, April 25, 2022 – 10:00 a.m.

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Minutes

Committee Members Attending: Sherry Fowler, Monica Heath

Committee Members Attending via Zoom: Rita Alexander, Kristie Bennett, Mark Chandler, Lana Hammons, Keith Cursey, Melinda Goode, Rachel Carroll, Janna Hellums

Staff and Contractors Attending: Jennifer Bane, Ginger Powell, Laura Speer, Erica Nance (OSO)

Staff and Contractors Attending via Zoom: Lana Burchfiel, Gina Johnson, LeAnn Lundberg, Jennifer Eppley (OSO), Connie Stewart (CSP)

Guest Attending via Zoom: Myletta Moore-Dawson (Workforce Services), Gina Abbott

Review and Approval of Minutes of January 24, 2021 Meeting: Rita Alexander called the meeting to order and asked the group for comments regarding the prior meeting's minutes.

- **MOTION: Melinda Goode moved to approve the October 25, 2021 minutes as presented and Mark Chandler seconded the motion. All were in favor and the motion carried.**

AJC Partner Update—Workforce Services, Business Services: Myletta Moore-Dawson, Assistant Director for Workforce Services, provided a brief update on SNAP Employment and Training (E&T) in the northwest region. The program is focused on the Governor's initiatives including food deserts, re-entry, Adult Education, SCSEP, and pre-apprenticeships. A big push for the state is the Criminal Justice Reform and Re-Entry programs. SNAP is currently a voluntary program in Tennessee, which results in more participants. The goal is to make sure that there is no cost to participant for transportation, childcare, books, uniforms, tuition assistance, etc. The AARP/SJI 50+ Project, a partnership between the Greater Memphis and Northwest areas, started 12/15/21 and will go through March 2023. The objective is to increase income and earnings for low-income aged 50+ through job search training, basic adult education, job retention, etc., to help complement existing services. The goal is to increase the co-enrollment of SNAP E&T participants into WIOA programs, ensuring participants receive wrap-around service delivery. She also covered the SNAP E & T West TN Intermediary, EQUUS Workforce Solutions, which assists through a reimbursement program for services offered to clients by third-party providers.

One-Stop Operator Report: OSO Erica Nance presented the following from the attached reports:

- **AJC Partner Dashboard:** There were 6,933 visits through March and 12,137 services provided. Job Search Resource Room remained the number one visit reason for the quarter followed by Unemployment.
- **Survey Results:** There were 226 surveys completed for the quarter with 98.7% (223 out of 226) completely satisfied.
- **KPI Results:** Estimated KPI results for the quarter are listed in the Dashboard but must still be verified with the state. Title I exceeded their goal of 51 Adult / Dislocated Worker total enrollments with 73 enrolled, the goal of 17 new youth enrollments with 25 enrolled, and the goal of 11 re-entry enrollments with 14 enrolled. Title II's Jackson State exceed their goal of 53 with 70 enrollments and Weakley County Schools exceeded their goal of 44 with 129 enrollments. Title III New Enrollments results included Wagener Peyser, 171 of 272, SNAP E&T 23 of 25, Veterans 0 of 5 (most cases got transferred to SW during staff vacancy, so this number should go up), and Re-Entry Participants 1 of 11. Co-Enrollments with Title I included RESEA 5 of 8, and Trade Adjustment Assistance 100%. Title V had 0 SCSEP participant Exits, not meeting their goal of 1.
- **VOS Greeter Reports:** The attached reports detail the breakdown of visits and reasons by AJC. AJC-Huntingdon met 93% their goal and one other AJC (Camden) met at least 60% of their goal. There was a slight increase in most of our counties. Erica continues to work with the AJC staff on outreach to increase AJC visits and services.
- **Enrollment Summary Report:** The attached reports detail the number of new enrollments and carry over participants for several programs by county. There were 351 carry over and 612 new enrollments for Title I programs, with the breakdown of the new Title I cases by program and county included, along with a comparison of Title I numbers served by each area in the state. Our area receives about 4.8% of the state's allocation and has served about 7.8% of

the state's total served. Our area accounted for 11% of new enrollments in the state through the third quarter of the program year.

- **Co-Enrollment Summary Report:** The attached report details the numbers of participants co-enrolled between Title I, Wagner Peyser, and TAA. As of March 31st, we had 14 of 30 TAA participants co-enrolled and 63 of 227 Wagner Peyser participants co-enrolled in Title I. All new TAA enrollments after 9/1/20 are required to be co-enrolled with Title I if eligible, but only one of the new enrollments were eligible and interested in services.
- **Adult Priority of Service Summary:** The new report (July through March) details the breakdown of new adult enrollments by priority category. State policy requires at least 75% be enrolled as categories 1 or 2 while federal guidance requires at least 50.1%. Of the 47 adults enrolled from January to March, 22 or 46.8% were in category 2 and 0 in category 1. Overall, between July and March 44.1% of the Adults enrolled were in category 1 or 2.
- **Target Populations Report:** The attached report shows 795 active participants as of March, including 325 who are youth-aged individuals, and 498 individuals with barriers to employment including 52 individuals with disabilities, 173 underemployed, 84 offenders, 33 in a high poverty area, and 349 low-income individuals.
- **Employer Services and Survey Reports:** There have been 2,979 services provided to 1,459 employers between July and March. The breakdown by service can be viewed on the attached report. We are seeing more events occurring in the AJCs with 68 job fair services provided so far this program year.

Career Services Report: Connie Stewart presented the attached report. All enrollment goals are on track to be met. Connie and her staff are focusing on increasing justice-involved enrollments by making sure information is captured in interviews and in VOS. Our low-income enrollments also needs to be increased to meet the priority requirements. We did not hit the RESEA co-enrollment goal last quarter, and will have to enroll 12 total to meet our yearly goal by June. There have been five enrolled already in April.

Business Services Report: Ginger Powell discussed the following from the attached Business Services Report:

- **On-the-Job Training (OJT):** To date, 111 individuals have been enrolled with 31 employers for OJT, 58 have completed, 27 did not complete, and 26 are still in training.
- **Incumbent Worker Training (IWT):** For Funding Cycles 2 and 3, most are currently still in training and haven't been paid out yet, but we are in great shape to spend the \$331,377 obligated in these funding cycles.
- **Job Fair/Hiring Events/Pending Events:** We have increased Job Fairs on-site and in-centers with no sign of slowing down.
- **Apprenticeships:** We have a couple of new placements--Hamilton-Ryker TalentGro (to serve Signature Healthcare in Lake County) and City of Dyersburg Fire Department.
- **Rapid Response:** There have been no new Rapid Response events since the last report.
- **Other:** We have provided a lot of information regarding wage data. We have the Virtually Speaking webinars continuing. The Career Exploration Event in Huntingdon serving 488 students was also added to the report as a Career Exploration Event.

Other:

- **Local and Regional Plans Update:** The Regional and Local Plans have been submitted. The State Workforce Board will review them at their June 3rd meeting. We will not have to present this year unless there is something that needs to be addressed for approval.
- **Southwest Transition:** The Southwest CLEO has selected us to serve as the fiscal agent / administrative entity, tentatively effective July 1st. We are working on getting everything transferred over, starting with the funds.
- **AJC Restructure:** Last quarter we tentatively proposed the plan to move down to three AJCs, Dyersburg, Huntingdon, and Union City, while increasing access points. Since the initial discussion, the proposed plan has changed to have the third location be Dresden, instead of Union City, due to the central location and low cost of Dresden, and due to some building issues in Union City. Erica is working on adding access points for the counties that will no longer have certified centers.

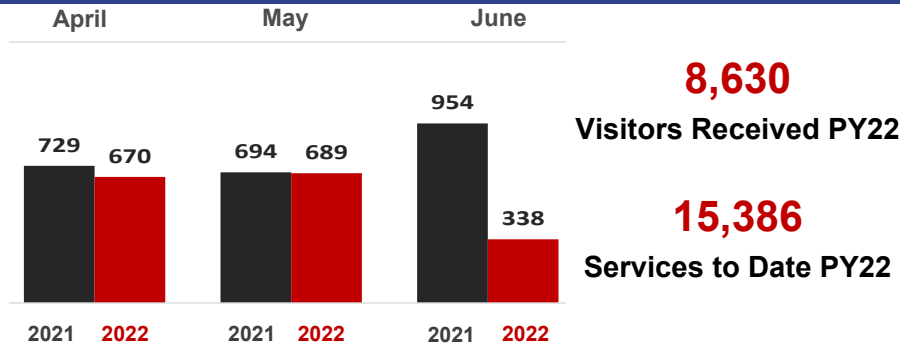
Future Meeting Dates & Upcoming Events: Jennifer Bane reviewed the upcoming meeting dates and events as listed on the attached agenda.

Respectfully submitted,
Lana Burchfiel, Public Information Specialist

NORTHWEST TN

Serving the counties of Benton, Carroll, Crockett, Dyer, Gibson, Henry, Lake, Obion, & Weakley

NW TN American Job Center (AJC) Visits



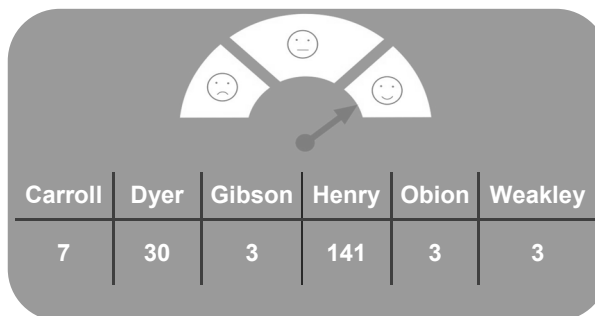
AJC Surveys Results

Overall, how satisfied were you with our services?



*From Apr-Jun 2022

Number of Completed AJC Surveys by County for PY21Q4



Business Services

33
Total On-the-Job Training Contracts as of 6/30/22

161
Enrolled in Training*

104 (65%)
Completed

39 (24%)
Did not complete*

18 (11%)
Still in Training*

27
Total Incumbent Worker Training Contracts as of 6/30/22

664
Proposed to train

627
Trained (94%)

119
Job seekers attended Job Fairs

15
Total Job Fairs hosted

14
Registered Apprenticeship Occupations

115
Apprentices Trained

*From Jul 2021-Jun 2022

PY21Q4 Top 10 Reasons for Visits

1. Job Search Resource Room
2. Unemployment
3. Career Coaching/WIOA Title I
4. Job Search Assistance
5. Networking Event
6. Adult Education
7. Workshop/CCTC
8. Job Fair Resources
9. Resume Assistance
10. RESEA

Things to Note

- **NWTNWB Committee Meetings:**
 - American Job Center Committee meeting: July 25th, 10 am
 - Outreach & Opportunities Committee Meeting: July 25th, 1 pm
 - Executive Committee Meeting: July 27th, 10:00 am
- **Next Board Meeting:** Aug 23rd, 11:30 am
- **Virtually Speaking Webinar:** "Betting On Talent" with Mitch Fielder, Chick-Fil-A Dyersburg: Sept 1st, 9 am
- Visit us online to view upcoming job fairs, workshops, and other events:



@NWTNjobs



@nwtjobs



www.nwtjobs.org

JOBS4TN.GOV

Current Unemployment Rate by County (May 2022)

Benton 4.1% ▲ | Carroll 3.9% ▲ | Crockett 3.1% ▲ | Dyer 3.7% ▲ | Gibson 3.5% ▲ | Henry 3.5% ▲ | Lake 4.9% ▲ | Obion 3.9% ▲ | Weakley 3.3% ▲

Title I Career & Training Services

	Adult	Dislocated Workers	Youth	Total Title I	Re-Entry Enrollments
Apr-June Goal	66		27	93	15
Apr-June 2022 New Enrollments	77	22	15	114	14

The Workforce Innovation and Opportunity Act (WIOA) consists of five core partner programs: Titles I—IV, and Temporary Assistance for Needy Families (TANF). These partners provide services through the American Job Center network in order to develop a quality workforce system to meet the needs of area employers and job seekers.

Title III & Other Employment Services

New Enrollments	Apr-Jun Goal Enrollments	Apr-Jun New Enrollments
Wagner Peyser	206	595
SNAP E&T	24	38
Jobs for Veterans	6	18
Re-Entry Participants	15	18

Title II Adult Education Enrollments

	Apr-Jun 2022 Goal	Apr-Jun Enrollments
Jackson State	74	Pending
Weakley County Schools	62	77

Temporary Assistance for Needy Families

TANF had **258** active cases in Northwest TN, including **105** employed. **Sixteen** were closed in successful employment.

Co-Enrollments with Title I	Apr-Jun Goal Co-Enrollments	Apr-Jun Co-Enrollments
RESEA	9	13
Trade Adjustment Assistance	100%	40%

Title IV Vocational Rehabilitation

Vocational Rehabilitation served **664** customers in Northwest Tennessee, including **25** new enrollments during the quarter. **Forty** were closed in successful employment.

Title V

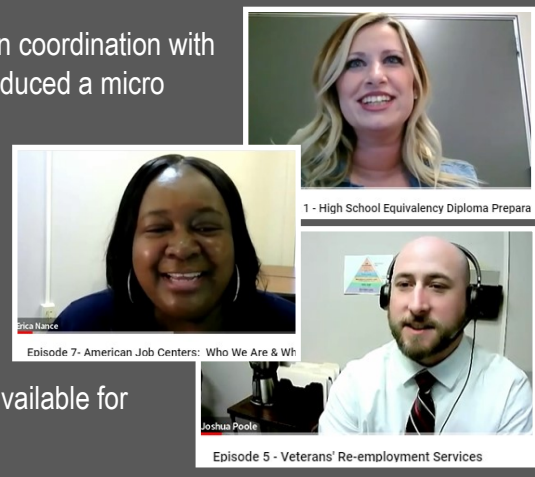
Participant Exits	Apr-Jun Goal Participant Exits	Apr-Jun Participant Exits
Senior Employment (SCSEP)	2	0

Special Projects



NW TN American Job Centers and Partner Agencies whose programs and services can be obtained by referral through the AJC. This series was created in part to assist RESEA customers to present resources or assistance programs that help them achieve their workforce goals, but is available to anyone wanting to learn more about the services. Videos are available for viewing at www.nwtjobs.org/jobseekers

The Northwest TN Workforce Board, in coordination with a variety of AJC partners, recently produced a micro video series featuring information about resources, programs, and services available directly from the



TRAFFIC COUNTS LIST BY MUTIPLE REASONS - 2021-2022

2021-2022	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Affiliate Subtotal	Dyersburg	Huntingdon	Comprehensive Subtotal	Total AJC
Jul-21	73	6	249	104	4	69	118	623	235	380	615	1,238
Aug-21	49	5	263	123	2	93	66	601	223	668	891	1,492
Sep-21	43	4	162	87	1	71	37	405	136	504	640	1,045
Oct-21	16	12	198	154	0	122	63	565	155	370	525	1,090
Nov-21	69	10	196	225	0	162	71	733	223	328	551	1,284
Dec-21	60	7	205	179	0	226	53	730	210	562	772	1,502
Jan-22	81	4	207	118	9	315	42	776	179	460	639	1,415
Feb-22	31	3	183	181	5	189	19	611	119	288	407	1,018
Mar-22	50	0	213	262	3	150	38	716	143	1,194	1,337	2,053
Apr-22	66	0	274	269	0	93	36	738	158	429	587	1,325
May-22	90	5	178	245	1	69	48	636	235	463	698	1334
Jun-22	37	0	65	101	1	1	21	226	206	158	364	590
Subtotal	665	56	2,393	2,048	26	1,560	612	7,360	2,222	5,804	8,026	15,386
Mo. Avg	55	5	199	171	2	130	51	88	185	484	334	142
% Avg.	38.9%	3.3%	140.0%	119.8%	1.5%	91.3%	35.8%	61.5%	130.0%	339.5%	234.7%	100.0%

Source: Affiliates - VOS Greeter

TRAFFIC COUNTS LIST BY INDIVIDUAL VISIT 2021-2022

2021-2022	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Affiliate Subtotal	Dyersburg	Huntingdon	Comprehensive Subtotal	Total AJC
Jul-21	42	4	128	94	4	68	117	457	164	187	351	808
Aug-21	35	4	137	116	2	84	66	444	179	308	487	931
Sep-21	36	3	85	70	1	68	36	299	107	281	388	687
Oct-21	10	7	105	99	0	63	61	345	110	193	303	648
Nov-21	43	9	104	121	0	73	65	415	145	152	297	712
Dec-21	36	5	107	101	0	92	53	394	147	271	418	812
Jan-22	50	3	107	60	9	126	42	397	121	225	346	743
Feb-22	16	1	97	87	5	79	19	304	89	144	233	537
Mar-22	29	0	112	125	2	62	37	367	99	589	688	1,055
Apr-22	39	0	137	126	0	45	21	368	104	198	302	670
May-22	56	4	90	102	1	39	29	321	141	227	368	689
Jun-22	26	0	61	47	1	1	16	152	114	72	186	338
Subtotal	418	40	1,270	1,148	25	800	562	4,263	1,520	2,847	4,367	8,630
Mo. Avg	35	3	106	96	2	67	47	51	127	237	182	80
% Avg.	43.6%	4.2%	132.4%	119.7%	2.6%	83.4%	58.6%	63.5%	158.5%	296.9%	227.7%	100.0%

Individual Visit Monthly Average Goal

	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Affiliate Subtotal	Dyersburg	Huntingdon	Comprehensive Subtotal	Total AJC
PY 21 Actual	35	3	106	96	2	67	47	51	127	237	182	80
Revised Goal	52	34	207	187	16	182	153	119	411	281	346	169
Difference	-17	-31	-101	-91	-14	-115	-106	-68	-284	-44	-164	-89
% of Goal Met	67%	10%	51%	51%	13%	37%	31%	43%	31%	84%	53%	47%

April-June 2022	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Dyersburg	Huntington	Totals
Job Search Resource Room	69	1	228	272		76	56	260	456	1,418
Unemployment	31	1	177	157		43	24	124	159	716
Cr. Coachg/ WIOA Title 1	41	1	27	88	1	23	22	58	43	304
Job Search Assist	9	2	18	80	1	18		50	63	241
Networking Event								1	149	150
Adult Education	35		44					40	1	120
Workshop/CCTC									56	56
Job Fair						1		4	50	55
Resume Assistance	1		10	8				2	18	39
RESEA	5		13	5				4	7	34
Cr.Coach/Youth								20		20
Served in Military?	1							11	6	18
HiSET								5	10	15
Cr.Coach WF Ess.							3	9		12
Employer Ck-in								1	11	12
Re-Entry									8	8
Veterans Servs	1								7	8
Voc Rehab				2				1	4	7
SCSEP - Senior Emploment				3				2		5
TAA/TRA								4		4
Resources						2				2
SNAP E&T (Orient.)								2		2
Cr Coach/Work Keys Test									1	1
SNAP E&T (Appt)									1	1
Workshop								1		1
TOTALS	193	5	517	615	2	163	105	599	1,050	3,249
List - INDIVIDUAL	121	4	288	275	2	85	63	359	497	1,694

Enrollment Summary By LWIA

- LWIA/Region: Northwest Tennessee
- Date Range: 7/1/2021 - 06/30/2022

LWIA/Office	WP		Title I A/DW/Y		TAA		SNAP		Adult Education		ALL PROGRAMS		% of NWTN	
Office Id	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment
Northwest Tennessee	242	1,123	325	848	50	5	21	105	100	384	738	2,465	100.0%	100.0%
American Job Center - Alamo-Specialized CTR*New*	0	24	1	9	0	0	4	8	0	0	5	41	0.7%	1.7%
American Job Center - Humboldt *NEW *	31	87	58	79	0	0	3	21	27	63	119	250	16.1%	10.1%
American Job Center - Paris Specialized CTR*New*	19	54	25	131	0	0	3	12	12	42	59	239	8.0%	9.7%
American Job Center - Camden-Specialized CTR*NEW*	3	24	14	22	0	0	0	7	8	26	25	79	3.4%	3.2%
American Job Center - Huntingdon *NEW *	51	524	35	78	6	3	0	10	7	42	99	657	13.4%	26.7%
American Job Center - Tiptonville - Specialized CTR*New*	3	9	19	20	0	0	0	4	1	4	23	37	3.1%	1.5%
AJC – NWTN Correctional Career Center * NEW *	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.04%
American Job Center - Dyersburg *NEW *	101	266	95	237	41	2	5	28	21	76	263	609	35.6%	24.7%
American Job Center - Dresden Specialized CTR *New*	8	55	31	114	0	0	4	8	14	54	57	231	7.7%	9.4%
American Job Center - Union City *NEW *	23	59	47	156	3	0	2	7	10	77	85	299	11.5%	12.1%
LWDA 12 000 Administrative Office *NEW *	3	20	0	2	0	0	0	0	0	0	3	22	0.4%	0.9%
LWIA/Office	WP		Title I A/DW/Y		TAA		SNAP		Adult Education		ALL PROGRAMS			
Total:	1,365		1,173		55		126		484		3,203			
Percentage	43%		37%		2%		4%		15%		100%			

Title I Participants Served

By American Job Center

July 01 2021 - June 30, 2022

County	Adults	Dislocated Worker	Youth	ISY	OSY	IWT	TOTAL Served	Percentage Served	Percentage of Allocation	Difference
Benton	18	11	7	3	4	0	36	3.1%	5.6%	-2.5%
Carroll	78	17	18	11	7	16	113	9.6%	10.0%	-0.3%
Crockett	6	4	0	0	0	0	10	0.9%	3.7%	-2.8%
Dyer	259	30	43	13	30	126	332	28.3%	13.9%	14.4%
Gibson	89	17	31	19	12	11	137	11.7%	13.9%	-2.2%
Henry*	136	11	9	3	6	92	156	13.3%	29.1%	-15.8%
Lake	10	3	26	16	10	0	39	3.3%	3.1%	0.3%
Obion	171	19	13	5	8	112	203	17.3%	9.3%	8.0%
Weakley	117	10	18	8	10	57	145	12.4%	11.5%	0.8%
Admin	2	0	0	0	0	2	2	0.2%	n/a	n/a
TOTALS	886	122	165	78	87	416	1,173	100%	100%	0%

*Henry County share of the allocation greatly increased due to Tecumseh Closure (was 12.2%)

Enrollment Summary by LWDA
Date Range 07/01/2021 - 06/30/2022

Local Area	Carry Forward	New Enrollments	% of New Enrollments	Served	% Served	% of Allocation	Difference
Northeast Tennessee	438	269	3.5%	707	4.9%	7.2%	-2.3%
Southern Middle Tennessee	480	289	3.8%	769	5.3%	6.2%	-0.9%
Upper Cumberland	422	456	6.0%	878	6.1%	4.8%	1.3%
Southwest Tennessee	489	573	7.5%	1,062	7.4%	4.7%	2.7%
Northwest Tennessee	325	848	11.1%	1,173	8.1%	4.8%	3.3%
Southeast Tennessee	711	742	9.7%	1,453	10.1%	9.7%	0.4%
Greater Memphis	610	1744	22.8%	2,354	16.3%	22.4%	-6.1%
East Tennessee	1,136	1,133	14.8%	2,269	15.7%	16.3%	-0.6%
Northern Middle Tennessee	2,164	1,594	20.8%	3,758	26.1%	24.0%	2.1%
Total	6,775	7,648	100.0%	14,423	100%	100%	0%

Co-Enrollment Summary

State Region: West TN
 LWIA/Region: Northwest Tennessee
 Office: ALL
 WP Services: Staff Assisted Only
 Date Range: 6/1/2022 - 6/30/2022

Office	Total WP Participants	WP Not In WIOA	WP Enrolled In WIOA	Total WIOA Participants	WIOA Enrolled In WP	Total TAA Participants	TAA Enrolled In WIOA	TAA Not In WIOA
American Job Center - Alamo-Specialized CTR*New*	12	8	4	4	1	0	0	0
American Job Center - Humboldt * NEW *	33	26	7	117	6	0	0	0
American Job Center - Paris Specialized CTR*New*	30	10	20	146	20	0	0	0
American Job Center - Camden-Specialized CTR*NEW*	16	6	10	27	8	0	0	0
American Job Center - Huntingdon * NEW *	361	216	145	76	45	4	3	1
American Job Center - Tiptonville - Specialized CTR*New*	6	6	0	31	0	0	0	0
American Job Center - Dyersburg * NEW *	136	100	36	278	12	13	4	9
American Job Center - Dresden Specialized CTR *New*	31	16	15	72	10	0	0	0
American Job Center - Union City * NEW *	11	7	4	168	3	3	1	2
LWDA 12 000 Administrative Office * NEW *	19	0	19	2	0	0	0	0
Office	Total WP Participants	WP Not In WIOA	WP Enrolled In WIOA	Total WIOA Participants	WIOA Enrolled In WP	Total TAA Participants	TAA Enrolled In WIOA	TAA Not In WIOA
Totals	655	395	260	921	105	20	8	12

Adult Priority of Service Summary

July 2021 to June 2022

Priority Level	July - Sept. Number Eligible	Q1 % Enrolled	Oct. - Dec. Number Eligible	Q2 % Enrolled	Jan. - Mar. Number Eligible	Q3 % Enrolled	Apr. - June Number Eligible	Q4 % Enrolled	YTD Number Eligible	YTD % Enrolled
*1 - Veterans and Eligible Spouses who are Public Assistance Recipient OR Low Income OR Basic Skills	0	0.0%	1	2.4%	0	0.0%	0	0.0%	1	0.5%
*2 - Non-Covered Persons who are Public Assistance Recipient OR Low Income OR Basic Skills Deficient	38	35.8%	25	59.5%	22	46.8%	2	13.3%	87	41.4%
3 - Veterans and Eligible Spouses who are not included in Priority Group 1	3	2.8%	1	2.4%	0	0.0%	1	6.7%	5	2.4%
5 - Non-Covered Persons Outside the WIOA-Priority Groups	65	61.3%	15	35.7%	25	53.2%	12	80.0%	117	55.7%
Totals	106	100.0%	42	100.0%	47	100.0%	15	100.0%	210	100.0%

*TN Department of Labor and Workforce Development Policy requires 75% of total Adults served to be eligible under Priority Category 1 or 2. USDOL requires at least 50.1%. As of June 2022, the NW percentage is 41.9% of new enrollments for categories 1 and 2.

WIOA Targeted Population Summary

State Region: West TN
 LWIA/Region: Northwest Tennessee
 Filter By Date: Active Date
 Date Range: 6/1/2022 - 6/30/2022

Target Group	Total Enrolled	New Enrolled	Received Career Services	Received Training/Educ Svcs	Total Exited	With Credential
Total	923	26	577	403	1	8
Gender						
Female	346 37.49%	10 38.46%	269 46.62%	171 42.43%	1 100.00%	4 50.00%
Male	493 53.41%	16 61.54%	299 51.82%	225 55.83%	0	4 50.00%
NA	84 9.10%	0	9 1.56%	7 1.74%	0	0
Age						
18 and Under	122 13.22%	7 26.92%	122 21.14%	47 11.66%	0	1 12.50%
19 to 24	223 24.16%	8 30.77%	194 33.62%	140 34.74%	1 100.00%	4 50.00%
25 to 54	484 52.44%	9 34.62%	238 41.25%	207 51.36%	0	3 37.50%
55 and Older	94 10.18%	2 7.69%	23 3.99%	9 2.23%	0	0
Race/Ethnicity						
White	685 74.21%	19 73.08%	437 75.74%	313 77.67%	1 100.00%	7 87.50%
African American/Black	143 15.49%	6 23.08%	124 21.49%	77 19.11%	0	1 12.50%
American Indian/Alaskan Native	4 0.43%	0	4 0.69%	3 0.74%	0	0
Asian	2 0.22%	0	1 0.17%	1 0.25%	0	0
Hawaiian/Other Pacific Islander	1 0.11%	0	0	0	0	0
Hispanic	16 1.73%	0	14 2.43%	10 2.48%	0	0
Educational Status						
	346 37.49%	0	0	0	0	0
In-school; Secondary School or less	58 6.28%	3 11.54%	58 10.05%	8 1.99%	0	0
In-school; post Secondary School	111 12.03%	1 3.85%	111 19.24%	90 22.33%	0	4 50.00%

Not attending school or Secondary School Dropout	34 3.68%	3 11.54%	34 5.89%	24 5.96%	0	1 12.50%
Not attending school; Secondary School Graduate or has a recognized equivalent	369 39.98%	19 73.08%	369 63.95%	278 68.98%	1 100.00%	3 37.50%
Not attending school; within age of compulsory school attendance	5 0.54%	0	5 0.87%	3 0.74%	0	0
Veteran						
All Veterans	7 0.76%	1 3.85%	7 1.21%	6 1.49%	0	0
Eligible Veteran Status	7 0.76%	1 3.85%	7 1.21%	6 1.49%	0	0
Campaign Veteran	3 0.33%	1 3.85%	3 0.52%	3 0.74%	0	0
Disabled Veteran	2 0.22%	1 3.85%	2 0.35%	2 0.50%	0	0
Recently Separated Veteran	2 0.22%	0	2 0.35%	2 0.50%	0	0
Barriers						
Total With Significant Barriers to Employment	499 54.06%	15 57.69%	415 71.92%	268 66.50%	1 100.00%	8 100.00%
Individuals with Disability	59 6.39%	4 15.38%	55 9.53%	22 5.46%	0	3 37.50%
Underemployed	155 16.79%	3 11.54%	155 26.86%	123 30.52%	0	2 25.00%
Dislocation Event	2 0.22%	0	2 0.35%	1 0.25%	0	0
Single Parent	45	1	45	34	0	0

	4.88%	3.85%	7.80%	8.44%		
English Language Learner	1 0.11%	0	1 0.17%	1 0.25%	0	0
Basic Skills Deficient	36 3.90%	2 7.69%	36 6.24%	2 0.50%	0	0
Offender	83 8.99%	0	83 14.38%	74 18.36%	0	2 25.00%
Homeless	5 0.54%	0	4 0.69%	1 0.25%	0	0
Foster Care (All)	4 0.43%	0	4 0.69%	1 0.25%	0	0
In Foster Care	3 0.33%	0	3 0.52%	1 0.25%	0	0
Aged Out of Foster Care	1 0.11%	0	1 0.17%	0	0	0
Pregnant or Parenting Youth	30 3.25%	0	30 5.20%	13 3.23%	1 100.00%	1 12.50%
Youth Requires Additional Assistance	34 3.68%	2 7.69%	34 5.89%	13 3.23%	1 100.00%	1 12.50%
Long-Term Unemployed	194 21.02%	8 30.77%	184 31.89%	114 28.29%	0	2 25.00%
Public Assistance						
SNAP	78 8.45%	3 11.54%	78 13.52%	49 12.16%	0	0
Social Security Disability Insurance (SSDI)	2 0.22%	0	2 0.35%	2 0.50%	0	0
Supplemental Security Income (SSI)	10 1.08%	0	10 1.73%	4 0.99%	0	0
Living in the High Poverty Area	34 3.68%	1 3.85%	34 5.89%	5 1.24%	0	0
Free or Reduced Lunch	12 1.30%	0	12 2.08%	2 0.50%	0	0
Low Income	314 34.02%	9 34.62%	314 54.42%	210 52.11%	1 100.00%	8 100.00%

Services Provided Employer Report

Total Employers Served

<u>Services</u>	<u>JULY</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>TOTAL</u>	<u>%</u>
E-17 Apprenticeship Employer Outreach	6	1	9	2	3	6	1	3		7	3	3	44	2%
E10-Employer Services Training	42	5	37	24	23	22		20	11	22	17	31	254	11%
E11-Employer Services Training-IWT	2		29	23	7	24		17	4	19	12	21	158	7%
E01-On-Site Visit Planning Layoff Response													0	0%
E93-Notification to employer or resumes via Virtual Recruiter			5	5	6	5	5	6	4	5	3	1	45	2%
E92-Notification to employer of potential applicant		4		1				9	9	3	6		32	1%
E07-Promotional Call	44	1	7	12	12	16		2	1	87	97	6	285	12%
E06-Provided Canadidate Pre-Screening													0	0%
E05-Provided Detail Labor Market Study	1		10	2	2	11	1	32	3	4	20	13	99	4%
E02-Provided Job Fair Services	10	26	4	2		1		24	1	30	3	5	106	5%
E03-Provided Job Order Follow-Up/Assistance	36	32	53	10	22	16	8	24	23	18	14	16	272	12%
E04-Provided Recruitment Services	30	3	6	6	4	3		6	4	10		9	81	4%
E12-Rapid Response Services/Business Downsizing													0	0%
E90-Referred Qualified Applicants-Staff Assisted								9	8	3	9		29	1%
E08-Reviewed Resumes and Referred Eligible Individuals	20	25	9	14	13	18	17	28	17	17	15	6	199	9%
E09-Services to Untapped Targeted Demographic Groups	6		19	7	6	3		9	4	4		4	62	3%
E13-Tax Credits or Incentives for Employers (WOTC)													0	0%
E15-Strategic Planning/ECD with Employers						1							1	0%
E14-Workforce Information for Employers	36	2	82	14	15	18		85	83	94	98	107	634	28%
Total Employers Served	233	99	270	122	113	144	32	274	172	323	297	222	2,301	100%

Total Services Provided

<u>Services</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>TOTAL</u>	<u>%</u>
E-17 Apprenticeship Employer Outreach	15	1	10	4	9	12	1	4		8	4	5	73	2%
E10-Employer Services Training	58	8	57	39	44	33		28	17	29	19	56	388	9%
E11-Employer Services Training-IWT	2		37	38	11	31		17	6	22	14	73	251	6%
E01-On-Site Visit Planning Layoff Response													0	0%
E93-Notification to employer or resumes via Virtual Recruiter			34	72	95	74	60	59	11	50	41	35	531	13%
E92-Notification to employer of potential applicant		5		1				9	9	3	6		33	1%
E07-Promotional Call	47	1	8	13	12	18		3	2	88	97	6	295	7%
E06-Provided Canadidate Pre-Screening													0	0%
E05-Provided Detail Labor Market Study	3		10	3	2	11	1	32	3	4	21	18	108	3%
E02-Provided Job Fair Services	10	26	4	3		2		26	1	32	3	9	116	3%
E03-Provided Job Order Follow-Up/Assistance	49	39	59	18	36	22	18	35	31	28	17	27	379	9%
E04-Provided Recruitment Services	44	4	6	9	6	4		13	7	12		18	123	3%
E12-Rapid Response Services/Business Downsizing													0	0%
E90-Referred Qualified Applicants-Staff Assisted								9	8	3	9		29	1%
E08-Reviewed Resumes and Referred Eligible Individuals	178	202	50	91	60	128	53	97	88	56	88	15	1,106	26%
E09-Services to Untapped Targeted Demographic Groups	17		26	9	10	3		12	4	4		6	91	2%
E13-Tax Credits or Incentives for Employers (WOTC)													0	0%
E15-Strategic Planning/ECD with Employers						1							1	0%
E14-Workforce Information for Employers	47	2	97	18	20	26		87	84	101	99	107	688	16%
Total Services Provided	470	288	398	318	305	365	133	431	271	440	418	375	4,212	100%

Career Services Provider Report Jun-22

Staff Changes

Catherine Vandyke last day 5/31/2022.

Enrollments by Program (July 1, 2021 - June 30, 2022)

	Adult	DW	OSY	ISY	Total	Percentage
Occupational Skills Training	135	20	10	1	166	38%
Work Experience	8	3	17	38	66	15%
Youth Incentives			17	0	17	4%
Transitional Jobs	3	1			4	1%
On-the-Job Training	126	17	10	1	154	35%
Apprenticeship	0	0	0	0	0	0%
TAA Co-Enrollment		34			34	8%
Total	272	75	54	40	441	100%
Contract Goal	296			78	374	100%
YTD Total	347			94	441	118%
Remaining	-51			-16	-67	-18%

Enrollments by County

	Adult	DW	OSY	ISY	Total	Percentage
Benton	8	7	4	3	22	5%
Carroll	41	12	6	4	63	14%
Crockett	5	3	0	0	8	2%
Dyer	75	18	18	6	117	27%
Gibson	43	16	6	9	74	17%
Henry	29	5	3	2	39	9%
Lake	4	1	2	11	18	4%
Obion	31	5	5	1	42	10%
Weakley	36	8	10	4	58	13%
Total	272	75	54	40	441	100%
Percentage	62%	17%	12%	9%	100%	

Training Enrollments by Sector / Institution

Training Provider	Healthcare	Manufacturing	Other	Transportation	Grand Total
Bethel	1				1
Dental Staff School	5				5
Drive Train				1	1
DSCC	14	17	1		32
JSCC	8				8
NALTC			6		6
Road Runner				43	43
TCAT McKenzie		4	7	1	12
TCAT Newbern	13	3	1	2	19
TCAT Paris	16		2	1	19
University of Memphis					
UTM	4		5	1	10
East TN State Univ.	1				1
Murray State	3		4		7
TCAT Ripley	1				1
Complete Dental Care	1				1
Grand Total	67	24	26	49	166
	40%	14%	16%	30%	

Training Provider	Sum of Amount Paid	*
Road Runner	\$	170,280.00
DSCC	\$	73,168.00
Amteck	\$	56,148.71
TCAT Jackson	\$	36,904.00
Dental Staff	\$	36,000.00
University of TN Martin	\$	34,236.94
Murray State University	\$	33,178.91
UTM	\$	32,460.55
North American Lineman	\$	28,000.00
Union University	\$	22,943.00
TCAT Paris	\$	14,801.45
Hamilton Ryker Talent Grow	\$	10,000.00
TCAT Newbern	\$	9,539.48
University of Memphis	\$	9,353.75
DSCC	\$	8,608.50
Drive Train	\$	8,000.00
JSCC	\$	7,601.72
Follett Higher Ed. Group	\$	6,245.19
Auston Mealer	\$	6,000.00
Bethel	\$	5,000.00
Tencom	\$	4,000.00
Complete Dental Care	\$	2,500.00
City of Gleason	\$	2,290.00
TCAT McKenzie	\$	2,209.23
East TN State University	\$	2,000.00
University of Missouri	\$	1,760.00
Missouri State University	\$	440.00
Grand Total	\$	623,669.43

*Reflective of invoices paid as of 7/1/21; may include prior year enrollments

Registered Electrical Apprenticeship Preparation Program (REAP)

	2019	2020	2021	2022	Total	%
Enrolled	11	10	7	4	32	100%
Completed Classroom Training	8	5	5	3	21	66%
Exited	11	10	0	0	21	66%
Active	0	0	7	4	11	34%
Employed	11	9	6	2	28	88%
Employed with Amteck	4	3	5	2	14	44%
Unemployed	0	1	1	2	4	13%

Events / Marketing

Lake County High School, 4/12/2022

Dyersburg High School job fair, 5/2/2022

BUSINESS SERVICE REPORT

7/8/2022

Obligations: \$ 45,856.00

On-the-Job Training - July 2021 - June 30, 2022

Total Paid to Date: \$ 229,593.80

Company	Year-to-date Active 7-1-21	Completed Training	Did Not Complete	Percent Complete	Currently in Training	Paid Invoice
ABB Enterprise Software, Inc. / Hitachi	5	2	1	67%	2	\$ 5,052.80
Allegion/Republic Door and Frames	7	6	1	86%	0	\$ 13,664.00
Allergy Lab Solutions, LLC	3	1	2	33%	0	\$ 2,400.00
Alliance Staffing Group, LLC	28	22	5	81%	1	\$ 47,560.60
Amteck, LLC	5	5	0	100%	0	\$ 9,154.20
Auston Mealer's Restaurant Equipment Service	3	1	0	100%	2	\$ 1,920.00
BAM2 Inc	1	1	0	100%	0	\$ 3,200.00
Big Bore LLC	5	2	1	67%	2	\$ 4,000.00
Birdsong Resort and Marina	1	0	1	0%	0	\$ -
City of Dyersburg	15	12	2	86%	1	\$ 22,963.20
City of Gleason	1	1	0	100%	0	\$ 2,400.00
Cox Oil Company, Inc.	0	0	0	n/a	0	\$ -
Dana Sealing Products, LLC	1	1	0	100%	0	\$ 2,720.00
Develey Mustard & Condiment Corp.	40	20	17	54%	3	\$ 43,132.80
Excel Boat Company	9	6	2	75%	1	\$ 13,680.00
Granges Americas, Inc.	16	12	1	92%	3	\$ 30,982.40
Greenfield Product	0	0	0	n/a	0	\$ -
Henry County Healthcare Center Nursing Home	0	0	0	n/a	0	\$ -
Henry County Medical Center	0	0	0	n/a	0	\$ -
Hornsby's Garage Inc.	2	2	0	100%	0	\$ 4,400.00
Jackson-Madison County General dba West Tennessee Dyersburg Hospital	3	3	0	100%	0	\$ 6,363.80
Kaiyuh Services, LLC	7	3	4	43%	0	\$ 5,760.00
Knott's Wholesale Foods, Inc.	0	0	0	n/a	0	\$ -
Maverick, Inc.	1	0	1	0%	0	\$ -
NSK Steering Systems America, Inc.	0	0	0	n/a	0	\$ -
Raspberry Tire and Service Center	1	0	1	0%	0	\$ -
Traf-Mark Industries LLC	4	1	0	100%	3	\$ 3,680.00
Tencom	1	1	0	100%	0	\$ 2,240.00
Thor Boats	1	1	0	100%	0	\$ 2,720.00
Trenton Light and Water	0	0	0	n/a	0	\$ -
Twin Oaks Technology, LLC	0	0	0	n/a	0	\$ -
United Ammunition Container, Inc	0	0	0	n/a	0	\$ -
WorkCare Resources Inc (Rapid Care)	1	1	0	100%	0	\$ 1,600.00
Total	161	104	39	73%	18	\$ 229,593.80

cost per participant \$ 2,207.63

Paid: \$ 364,102.12

Incumbent Worker Training - July 1, 2021 - June 30, 2022

Contracts: \$ 398,410.84

Company	Proposed # To Train	Current # Trained	Percent Trained	Contract Paid	Original Contract Amount
<i>Funding Cycle 1, Sept 2021 (Rural Grant funding)</i>					
First Community Bank of the Heartland	45	52	116%	\$ 25,000.00	\$ 25,000.00
Institutional Casework, Inc.	4	4	100%	\$ 1,850.00	\$ 1,850.00
Tyson - Union City	6	9	150%	\$ 13,185.00	\$ 13,185.00
TOTAL	55	65	118%	\$ 40,035.00	\$ 40,035.00
<i>Funding Cycle 2, Dec 2021 - June 2022 (State Reserve funds)</i>					
First Citizens National Bank	20	20	100%	\$ 23,823.64	\$ 24,861.00
Southern Chiropractic & Acupuncture	6	6	100%	\$ 21,388.19	\$ 21,388.19
Institutional Casework, Inc	40	38	95%	\$ 11,900.00	\$ 11,900.00
Dana Sealing Products, Inc	20	20	100%	\$ 16,207.98	\$ 16,207.98
First Community Bank	45	45	100%	\$ 25,000.00	\$ 25,000.00
Carroll Bank & Trust	9	9	100%	\$ 8,655.00	\$ 9,175.00
Pepsi MidAmerica	45	45	100%	\$ 9,513.05	\$ 9,655.05
Ceco Door	10	9	90%	\$ 23,988.00	\$ 25,000.00
Develey Mustard & Condiments	31	16	52%	\$ 7,847.31	\$ 21,431.00
Choctaw Transportation Company	10	10	100%	\$ 750.00	\$ 9,250.00
Ford Construction Company	40	36	90%	\$ 24,100.00	\$ 24,100.00
Tyson Union City	18	18	100%	\$ 25,000.00	\$ 25,000.00
Firestone Industrial Products	20	15	75%	\$ 16,396.00	\$ 17,800.00
Vaughn Electric	46	46	100%	\$ 20,200.00	\$ 20,200.00
Thor Boats	4	4	100%	\$ 24,000.00	\$ 24,000.00
Ermco	120	120	100%	\$ 15,000.00	\$ 17,600.00
Tyson- Newbern	38	22	58%	\$ 11,361.04	\$ 16,000.00

Big Bore LLC	4	4	100%	\$ 3,400.00	\$ 3,400.00
Big Bore LLC, contract 2	7	7	100%	\$ 11,017.62	\$ 11,017.62
Allegro Fine Foods	12	12	100%	\$ 3,015.00	\$ 3,015.00
Excel Boats Company	21	21	100%	\$ 15,998.00	\$ 15,998.00
TOTAL	566	523	92%	\$ 318,560.83	\$ 351,998.84
<i>Funding Cycle 3, Jan 2022 - June 30, 2022 (Rapid Response Layoff Aversion)</i>					
Cox Oil	30	28	93%	\$ 1,279.76	\$ 1,370.00
Maverick Inc	10	8	80%	\$ 478.53	\$ 522.00
Brad Russom Motor Company	3	3	100%	\$ 3,748.00	\$ 4,485.00
TOTAL	43	39	91%	\$ 5,506.29	\$ 6,377.00
TOTAL - ALL CYCLES	664	627	94%	\$ 364,102.12	\$ 398,410.84

Recruitment Events/Job Fairs/Hiring Events - July 1, 2021 - June 30, 2022

Company / Host Agency	When	Where	Comments
Tecumseh Rapid Response Job Fair	7/15/2021	Henry Co	8 employers, 21 affected employees
American Job Center - Dyersburg	8/5/2021	Dyer Co	15 employers, 23 jobseekers - Regional Fair
American Job Center - Huntingdon	8/5/2021	Carroll Co	25 employers, 32 jobseekers - Regional Fair
American Job Center - Humboldt	8/5/2021	Gibson Co	22 employers, 17 jobseekers - Regional Fair
American Job Center - Union City	8/5/2021	Obion Co	12 employers, 10 jobseekers - Regional Fair
American Job Centers Regional Job Fair	8/5/2021	Regional	Regional Job Fair employers, 26 jobseekers
Allegion / Republic Door	8/26/2021	Henry Co	6 jobseekers in person, 11 virtual
Manpower	10/5/2021	Obion Co	1 employer, 5 jobseekers
Heart to Heart - AJC Dyersburg	1/4/2022	Dyer Co	1 employer, 0 jobseekers
Granges Americas - AJC Huntingdon	1/25/2022	Carroll Co	1 employer, 12 jobseekers
Gibson Co Area Healthcare Job Fair - Humboldt Medical Center	2/14/2022	Gibson Co	16 employers, 12 jobseekers
Northwest Correctional Complex - AJC Dyersburg	2/17/2022	Dyer Co	1 employer, 0 jobseekers
Nortek Global (onsite)	2/23/2022	Dyer Co	1 employer, 16 jobseekers
DanFoss - AJC Dyersburg	2/28/2022	Dyer Co	1 employer, 1 jobseeker
Discovery Park of America (onsite)	3/1/2022	Obion Co	1 employer, 22 jobseekers
Allegion Republic Doors & Frames (onsite)	3/3/2022	Carroll Co	1 employer, 7 jobseekers
Paris Landing State Park (onsite)	3/4/2022	Henry Co	1 employer, jobseeker count unavailable
Save the Children Head Start - Early Childhood Ed	3/7/2022	Dyer Co	1 employer, 0 jobseekers
Paris Landing State Park (onsite)	3/11/2022	Henry Co	1 employer, jobseeker count unavailable
West Tennessee State Penitentiary - AJC Dyersb.	3/23/2022	Lauderdale Co	1 employer, 10 jobseekers
Develey Mustard & Condiments (onsite)	3/24/2022	Dyer Co	1 employer, 13 jobseekers
Schneider - Truck Driving - AJC Dyersburg	3/30/2022	Dyer Co	1 employer, 1 jobseeker
Ceco Door - AJC Humboldt	3/30/2022	Gibson Co	1 employer, 2 jobseekers
Nortek Global HVAC (onsite)	4/7/2022	Dyer Co	1 employer, 8 jobseekers
Geon Performance Solutions - Dyersburg Chamber	4/12/2022	Dyer Co	1 employer, 6 jobseekers
Regional Re-Entry Job & Resource Fair - AJC Huntingdon	4/20/2022	Carroll Co	12 employers, 12 jobseekers
Regional Re-Entry Job & Resource Fair - AJC Dyersburg	4/21/2022	Dyer Co	10 employers, 7 jobseekers
Develey Mustard & Condiments (onsite)	4/21/2022	Dyer Co	1 employer, 16 jobseekers
MSHN Enterprises (onsite)	4/26/2022	Weakley Co	1 employer, jobseeker count unavailable
Ceco Door Drive Thru Hiring Event	4/30/2022	Gibson Co	1 employer, 6 jobseekers
InSource Materials (onsite)	5/20/2022	Henry Co	1 employer, 4 jobseekers
Love's Travel Stop (Mobile AJC)	5/24/2022	Benton Co	1 employer, 12 jobseekers
Develey Mustard & Condiments (onsite)	5/26/2022	Dyer Co	1 employer, 17 jobseekers
Dana Sealing (onsite)	6/2/2022	Gibson Co	1 employer, jobseeker count unavailable
WestRock (onsite)	6/10/2022	Gibson Co	1 employer, 2 jobseekers
Wanzek Skyhawk Solar - Holiday Inn Express	6/14/2022	Obion Co	1 employer, 2 jobseekers
Develey Mustard & Condiments (onsite)	6/23/2022	Dyer Co	1 employer, 12 jobseekers
MacLean Power Systems (onsite)	6/23/2022	Gibson Co	1 employer, 15 jobseeker

Pending Events Scheduled - July 1, 2022 - September 30, 2022

Auto Zone Job Fair	7/19/2022	Carroll Co	AJC Huntingdon
USPS Job Fair	7/21/2022	Carroll Co	AJC Huntingdon
MacLean Power Systems Job Fair	7/21/2022	Gibson Co	onsite at facility in Trenton
Virtually Speaking: Betting on Talent	9/1/2022	Regional	Zoom Webinar
Thor Boats Open House & Hiring Event	TBD	Obion Co	Thor Boats onsite
Multi-Employer Job Fairs	TBD	Benton, Weakley, Carroll	TBD

Pre-Apprenticeship/Apprenticeships July 1, 2021 - June 30, 2022

Company	When	Where
Amteck REAP 2021 (Dyer Co)	7/12/2021	Dyersburg Amteck - 6 students participate in pre-apprenticeship class
Amteck - 1st year Apprentices (Dyer Co)	9/15/2021	Dyersburg Amteck - 5 students from the pre-apprenticeship class are registered 1st year apprentices (OJT)

Alliance Staffing (Gibson Co)	9/22/2021	Alliance Staffing enrolled 1 new Production Technician Apprentice
Alliance Staffing (Gibson Co)	9/28/2021	Alliance Staffing enrolled 1 new Production Technician Apprentice
Alliance Staffing (Gibson Co)	10/1 & 10/13	Alliance Staffing enrolled 2 new Production Technician Apprentices
City of Gleason (Weakley Co)	10/5/2021	Registered a Water Systems Operator Apprenticeship with USDOL
City of Gleason (Weakley Co)	10/5/2021	City of Gleason enrolled 1 Water Systems Operator Apprentice
Amteck (Dyer Co)	11/4/2021	Amteck enrolled 8 first-year apprentices
Rasberry Tire (Gibson Co)	11/16/2021	Rasberry Tire registered a NAPA Automotive Service Technician Apprenticeship with USDOL, 1 apprentice enrolled
Hamilton-Ryker TalentGro & Signature Healthcare (Lake Co)	2/1/2022	Nurse Assistant and LPN apprenticeship registered. Enrolled 4 apprentices
City of Dyersburg (Dyer Co)	4/12/2022	Firefighter Paramedic apprenticeship registered. Enrolled 9 apprentices
Auston Mealer Equipment Repair	5/16/2022	Enrolled 3 HVAC Refrigeration Technician apprentices
Amteck REAP 2022 (Dyer Co)	6/13 - 6/24/2022	Dyersburg Amteck - 4 students participate in pre-apprenticeship class
Hamilton-Ryker TalentGro & Charter Senior Living Paris (Henry Co)	6/20/2022	Enrolled 5 Nurse Assistant / CNA apprentices
Tencom Services (Dyer Co)	6/23/2022	IT Support Technician apprenticeship registered. Enrolled 2 apprentices

Rapid Response July 1, 2021 - June 30, 2022

Company	Comments
Tecumseh LLC (Henry Co)	All Communications Meeting onsite - 62 affected - 7/15/2021; onsite job fair 7/15/2021

Economic Development/Labor Market Information July 1, 2021 - June 30, 2022

173 EMSI reports produced for:

Advantage Manufacturing (1)
AHC Humboldt (1)
Alfresco Pasta (4)
Allegro Foods (1)
Auston Mealer (1)
Baptist Memorial Hospital Corporate Office (1)
Benton County Government (15)
Big Bore LLC (1)
Blue Oval City Planning (8)
Carroll County Schools (1)
Centennial Bank (4)
Chicago Metallic (1)
City of Dyersburg (1)
Dana Incorporated (2)
Danfoss (1)
Develey (8)
Discovery Park of America (1)
Dyersburg / Dyer Co Chamber of Commerce (1)
Dyersburg State Community College (21)
Geon (1)
Gibson County Economic Development (7)
Gibson County Special School District (4)
Granges (1)
Greenfield Products (3)
Hamilton Ryker - Obion Co (1)
HJL Foam (3)
Hollow Rock - Bruceton Special School District (9)
Huntingdon Special School District (11)
Insteel, Hickman KY (1)
Jackson Chamber of Commerce (1)
Jackson State Community College (4) via Pathways
Kohler (1)
MIA Seating (2)
Obion Co Joint Economic Development Corp (10)
Owens Corning (3)
Paris Henry County Industrial Council (6)
Parker Hannifin (4)
Peabody High School (4)
Petainer Group (3)
Reelfoot Area Chamber of Commerce (1)
Security Bank (1)
Tennessee College of Applied Technology McKenzie (3)
Traf-Mark (1)
Tosh Farms (4)
Touchstone Property Management (1)
TVA (1)

Twin Oaks Technology (1)
Union City Fire Department (1)
United Ammunition Container (1)
Weakley County Economic Development (4)
West Tennessee Pharms (1)

Presentations and Speaking Engagements - July 1, 2021 - June 30, 2022

Workforce Strategy Discussion with TNDOL commissioner McCord	7/28/2021	Regional
TNDOL Conference - Refocus Convening TN Workforce - Panelist	8/17/21 - 8/21/2021	Statewide
Dyersburg Breakfast Rotary Speaker on Business Services	9/1/2021	Dyer Co
Virtually Speaking: #WorkLife: How Employers Benefit through a Partnership to Build a Young Talent Workforce in NW TN	9/2/2021	Regional - Premier Virtual
VIBE Workforce Panel - Panelist	9/14/2021	Obion Co
Workforce Services Webinar: Virtual Career Exploration through VirtualJobShadow.com	9/14/2021	Regional - Premier Virtual High School Educators
Society of Human Resource Managers (SHRM) meeting Speaker - Apprenticeship topic	9/21/2021	Dyer Co - Virtual
VIBE Meeting and Chamber Podcast Interview	10/19/2021	Obion Co
National HOSA Week - Nursing Career Exploration Videos - panelists from local health care facilities and post-secondary healthcare training providers (GIVE Grant collaboration)	11/1/2021	Obion Co, Lauderdale Co, Tipton Co
National Apprenticeship Week - Apprenticeship TN Conference, Crown Winery served as a Panelist for Hospitality session	11/16/2021	Statewide (Gibson Co Rep)
Virtually Speaking: Utilizing Labor Market Information to Build Your Hiring Strategy	12/2/2021	Regional - Zoom Webinar
Trenton Rotary Club Speaker on Business Services / Apprenticeship	12/7/2021	Gibson Co
Career Opportunities in NW TN, Wage Comparison, Economic Data - South Gibson County High School Seniors	3/2/2022	Gibson Co
Virtually Speaking: 2022 Recruitment and Retention Trends	3/3/2022	Regional - Zoom Webinar
AJC Services Video Series	April - June	Micro-videos on nwtjnjobs.org
Re-entry Panel Discussion, Gibson Co Sheriff & Kaiyuh Services	4/25/2022	Regional - Zoom Webinar
Expungement Webinar, Guest District Attorney Danny Goodman	5/19/2022	Regional - Zoom Webinar
Career and Family Night at Dyer Middle and South Gibson Middle Schools - demonstrated Virtual Job Shadow & Hot Jobs 2026	5/23 - 5/24/2022	Gibson Co
Virtually Speaking: EEOC Updates and Hot Topics with Guest Speaker Debra Finney, EEOC Education and Outreach Coordinator	6/2/2022	Regional - Zoom Webinar

Business Service Representatives continuously meet with individual employers and employer related organizations to share services.

Business Service Representatives are providing job placement support for the youth and transitional work experience program.

National Manufacturing Day Events - MFG Day October 1, 2021 + Career Exploration Events

MFG Day 2021 kickoff Facebook Live - J Paul Jackson, State Workforce Board Member & Thor Boats Manufacturer
MFG Day Social Media Campaign - micro videos from local creators - Carhartt, Ceko Door, Dana Incorporated, Develey, Ermco, Granges, McKenzie Value, MTD, NSK Steering Systems, Southern Pride, Thor Boats, Tyson
High Schools provided YouTube links to micro videos + login information for www.virtualjobshadow.com
Milan Middle School 8th graders tour Excel Boats 2/25/2022 - career exploration event
Career Exploration Event - 488 Seniors and Juniors from 5 high schools at TCAT McKenzie attended a Career Exploration Fair held at the Huntingdon AJC. 22 employers participated and students had an opportunity for mock interviews. 3/25/2022
Gibson Co Special Schools Innovative High School Grant Program - conducted Virtual Zoom Mock Interviews for 8th grade participants of the summer program - Dyer, Spring Hill, Yorkville, and Rutherford Middle Schools 6/9/2022

Work Ready Communities Status - December 2021

County	Certified	Maintained	Progress - New Goal
Benton	March 2015	June 2020	60%
Carroll	October 2016	May 2021	40%
Crockett	June 2016	August 2020	80%
Dyer	January 2015	June 2017	80%
Gibson	August 2016	80% of maintaining	need 1 improved certificate
Henry	June 2016	August 2020	40%
Lake	April 2015	June 2017	60%
Obion	September 2015	80% of maintaining	need 35 emerging NCRCS
Weakley	June 2017	60% of maintaining	need 28 emerging NCRCS + 52 transitioning