

**Northwest TN Workforce Board
American Job Center (AJC) Committee**

Monday, April 25, 2022 – 10:00 a.m.

DSCC Gibson County Center, Room 112, 2071 Hwy 45 Bypass, Trenton, TN 38382 or Zoom

Minutes

Committee Members Attending: Sherry Fowler, Monica Heath

Committee Members Attending via Zoom: Rita Alexander, Kristie Bennett, Mark Chandler, Lana Hammons, Keith Cursey, Melinda Goode, Rachel Carroll, Janna Hellums

Staff and Contractors Attending: Jennifer Bane, Ginger Powell, Laura Speer, Erica Nance (OSO)

Staff and Contractors Attending via Zoom: Lana Burchfiel, Gina Johnson, LeAnn Lundberg, Jennifer Eppley (OSO), Connie Stewart (CSP)

Guest Attending via Zoom: Myletta Moore-Dawson (Workforce Services), Gina Abbott

Review and Approval of Minutes of January 24, 2022 Meeting: Rita Alexander called the meeting to order and asked the group for comments regarding the prior meeting's minutes.

- **MOTION: Melinda Goode moved to approve the January 24, 2022 minutes as presented and Mark Chandler seconded the motion. All were in favor and the motion carried.**

AJC Partner Update—Workforce Services, Business Services: Myletta Moore-Dawson, Assistant Director for Workforce Services, provided a brief update on SNAP Employment and Training (E&T) in the northwest region. The program is focused on the Governor's initiatives including food deserts, re-entry, Adult Education, SCSEP, and pre-apprenticeships. A big push for the state is the Criminal Justice Reform and Re-Entry programs. SNAP is currently a voluntary program in Tennessee, which results in more participants. The goal is to make sure that there is no cost to participant for transportation, childcare, books, uniforms, tuition assistance, etc. The Workforce Midsouth AARP/SJI 50+ Project, a partnership between the Greater Memphis and Northwest areas, started 12/15/21 and will go through March 2023. The objective is to increase income and earnings for low-income aged 50+ through job search training, basic adult education, job retention, etc., to help complement existing services. The goal is to increase the co-enrollment of SNAP E&T participants into WIOA programs, ensuring participants receive wrap-around service delivery. She also covered the SNAP E & T West TN Intermediary, EQUUS Workforce Solutions, which assists through a reimbursement program for services offered to clients by third-party providers.

One-Stop Operator Report: OSO Erica Nance presented the following from the attached reports:

- **AJC Partner Dashboard:** There were 6,933 visits through March and 12,137 services provided. Job Search Resource Room remained the number one visit reason for the quarter followed by Unemployment.
- **Survey Results:** There were 226 surveys completed for the quarter with 98.7% (223 out of 226) completely satisfied.
- **KPI Results:** Estimated KPI results for the quarter are listed in the Dashboard but must still be verified with the state. Title I exceeded their goal of 51 Adult / Dislocated Worker total enrollments with 73 enrolled, the goal of 17 new youth enrollments with 25 enrolled, and the goal of 11 re-entry enrollments with 14 enrolled. Title II's Jackson State exceed their goal of 53 with 70 enrollments and Weakley County Schools exceeded their goal of 44 with 129 enrollments. Title III New Enrollments results included Wagener Peyser, 171 of 272, SNAP E&T 23 of 25, Veterans 0 of 5 (most cases got transferred to SW during staff vacancy, so this number should go up), and Re-Entry Participants 1 of 11. Co-Enrollments with Title I included RESEA 5 of 8, and Trade Adjustment Assistance 100%. Title V had 0 SCSEP participant Exits, not meeting their goal of 1.
- **VOS Greeter Reports:** The attached reports detail the breakdown of visits and reasons by AJC. AJC-Huntingdon met 93% their goal and one other AJC (Camden) met at least 60% of their goal. There was a slight increase in most of our counties. Erica continues to work with the AJC staff on outreach to increase AJC visits and services.
- **Enrollment Summary Report:** The attached reports detail the number of new enrollments and carry over participants for several programs by county. There were 351 carry over and 612 new enrollments for Title I programs, with the breakdown of the new Title I cases by program and county included, along with a comparison of Title I numbers served by each area in the state. Our area receives about 4.8% of the state's allocation and has served about 7.8% of

the state's total served. Our area accounted for 11% of new enrollments in the state through the third quarter of the program year.

- **Co-Enrollment Summary Report:** The attached report details the numbers of participants co-enrolled between Title I, Wagner Peyser, and TAA. As of March 31st, we had 14 of 30 TAA participants co-enrolled and 63 of 227 Wagner Peyser participants co-enrolled in Title I. All new TAA enrollments after 9/1/20 are required to be co-enrolled with Title I if eligible, but only one of the new enrollments were eligible and interested in services.
- **Adult Priority of Service Summary:** The new report (July through March) details the breakdown of new adult enrollments by priority category. State policy requires at least 75% be enrolled as categories 1 or 2 while federal guidance requires at least 50.1%. Of the 47 adults enrolled from January to March, 22 or 46.8% were in category 2 and 0 in category 1. Overall, between July and March 44.1% of the Adults enrolled were in category 1 or 2.
- **Target Populations Report:** The attached report shows 795 active participants as of March, including 325 who are youth-aged individuals, and 498 individuals with barriers to employment including 52 individuals with disabilities, 173 underemployed, 84 offenders, 33 in a high poverty area, and 349 low-income individuals.
- **Employer Services and Survey Reports:** There have been 2,979 services provided to 1,459 employers between July and March. The breakdown by service can be viewed on the attached report. We are seeing more events occurring in the AJCs with 68 job fair services provided so far this program year.

Career Services Report: Connie Stewart presented the attached report. All enrollment goals are on track to be met. Connie and her staff are focusing on increasing justice-involved enrollments by making sure information is captured in interviews and in VOS. Our low-income enrollments also needs to be increased to meet the priority requirements. We did not hit the RESEA co-enrollment goal last quarter, and will have to enroll 12 total to meet our yearly goal by June. There have been five enrolled already in April.

Business Services Report: Ginger Powell discussed the following from the attached Business Services Report:

- **On-the-Job Training (OJT):** To date, 111 individuals have been enrolled with 31 employers for OJT, 58 have completed, 27 did not complete, and 26 are still in training.
- **Incumbent Worker Training (IWT):** For Funding Cycles 2 and 3, most are currently still in training and haven't been paid out yet, but we are in great shape to spend the \$331,377 obligated in these funding cycles.
- **Job Fair/Hiring Events/Pending Events:** We have increased Job Fairs on-site and in-centers with no sign of slowing down.
- **Apprenticeships:** We have a couple of new placements--Hamilton-Ryker TalentGro (to serve Signature Healthcare in Lake County) and City of Dyersburg Fire Department.
- **Rapid Response:** There have been no new Rapid Response events since the last report.
- **Other:** We have provided a lot of information regarding wage data. We have the Virtually Speaking webinars continuing. The Career Exploration Event in Huntingdon serving 488 students was also added to the report as a Career Exploration Event.

Other:

- **Local and Regional Plans Update:** The Regional and Local Plans have been submitted. The State Workforce Board will review them at their June 3rd meeting. We will not have to present this year unless there is something that needs to be addressed for approval.
- **Southwest Transition:** The Southwest CLEO has selected us to serve as the fiscal agent / administrative entity, tentatively effective July 1st. We are working on getting everything transferred over, starting with the funds.
- **AJC Restructure:** Last quarter we tentatively proposed the plan to move down to three AJCs, Dyersburg, Huntingdon, and Union City, while increasing access points. Since the initial discussion, the proposed plan has changed to have the third location be Dresden, instead of Union City, due to the central location and low cost of Dresden, and due to some building issues in Union City. Erica is working on adding access points for the counties that will no longer have certified centers.

Future Meeting Dates & Upcoming Events: Jennifer Bane reviewed the upcoming meeting dates and events as listed on the attached agenda.

Respectfully submitted,
Lana Burchfiel, Public Information Specialist

Northwest TN Workforce Board
American Job Center Committee
Monday, April 25, 2022 – 10:00 a.m.

DSCC Gibson County Center, Room 123
2071 Hwy 45 Bypass
Trenton, TN 38382

[Join Zoom Meeting](#)
Meeting ID: 896 4940 1077
Passcode: 829916

Chair - Rita Alexander
Vice Chair – Lana Hammons

Agenda

1. Welcome and Call to Order Rita Alexander
2. Review and Approval of Minutes – January 24, 2022 meeting (**Vote Required**) Rita Alexander
3. AJC Partner Update – SNAP Employment & Training (E&T) Assistant Director, Workforce Services Myletta Moore-Dawson,
4. One-Stop Operator Report Erica Nance
 - a. AJC Partner Dashboard
 - i. Survey Results
 - ii. KPI Results
 - b. VOS Greeter Reports
 - c. Enrollment Summary Reports
 - d. Co-Enrollment Report
 - e. Priority of Service Report
 - f. Target Populations Report
 - g. Employer Services Report
5. Career Services Report Connie Stewart
6. Business Services Report Ginger Powell
7. Other Jennifer Bane

Future Meeting Dates & Upcoming Events

- Regional Planning Council Meeting: Tuesday, April 26th at 10:00 am (Zoom)
- Next Board Meeting: Tuesday, May 17th at 12:00 pm (lunch at 11:30 am)
Northwest HRA / Development District (Martin) and Zoom
- Virtually Speaking Webinar – Ask the EEOC: June 2nd, 9:00 am (Zoom)
- State Board Meeting: June 3rd (Nashville / YouTube), Plans Reviewed
- Remaining 2022 Committee Meeting Dates, Monday, 10:00 am:
 - July 25th
 - October 24th

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Monday, January 24, 2022 – 10:00 a.m.**

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Minutes

Committee Members Attending: Rita Alexander, Ted Piazza

Committee Members Attending via Zoom: Jimmy Williamson, Kristie Bennett, Monica Heath, Mark Chandler, Sherry Fowler, Willie Huffman, Janna Hellums

Staff and Contractors Attending: Jennifer Bane, Ginger Powell, Laura Speer, LeAnn Lundberg, OSO Erica Nance

Staff and Contractors Attending via Zoom: Lana Burchfiel, Gina Johnson, Connie Stewart, Jennifer Eppley

Guest Attending via Zoom: Beth Duffield, AJ Douglas

Review and Approval of Minutes of October 25, 2021 Meeting: Rita Alexander called the meeting to order and asked the group for comments regarding the prior meeting's minutes.

- **MOTION: Ted Piazza moved to approve the October 25, 2021 minutes as presented and Mark Chandler seconded the motion. All were in favor and the motion carried.**

Chair Elections: Lana Hammons of Devely has been nominated for vice-chair and has agreed to serve. Rita Alexander opened the floor for other nominations, but none were made.

- **MOTION: Ted Piazza moved to elect Lana Hammons as Committee Vice-Chair and Kristie Bennett seconded the motion. All were in favor and the motion carried.**

AJC Partner Update—Workforce Services, Business Services: Beth Duffield, Director of Business Services for the Workforce Services division of the TN Department of Labor & Workforce Development, provided a brief update on TN's Business Solutions. Beth touched on Service to Employer Measures that may soon to be implemented, specifically Employer Penetration Rate and Repeat Business. The only way to track this is for AJC staff to enter appropriate activity codes in VOS. We are having system reporting issues, and the system reported we only served 7% of employers in the state, and we know this is incorrect. She wants to focus on understanding the needs of the employers and providing meaningful engagement with them. Business Solutions strategic plan revolves around Customer Service Excellence, Business Consulting (including Layoff Aversion Activities, preventative measures to prevent closure, and working with UTCIS to promote Smart Talent Systems), and Communications. Layoff Aversion funding, about \$57,000, is being offered to each local area. Beth also talked about Coursera, an online education platform that can be utilized by anyone with a Jobs4TN account, which may be helpful for Incumbent Worker Training. Courses can be catered to employers this year as a helpful tool to present work at your own pace courses where they can earn certificates.

One-Stop Operator Report: OSO Erica Nance presented the following from the attached reports:

- **AJC Partner Dashboard:** There were 2,172 visits through December and 4,598 services provided. Job Search Resource Room remained the number one visit reason for the quarter followed by Unemployment. Traffic count was up this quarter and there were several events held within the AJCs.
- **Survey Results:** There were 127 surveys completed for the quarter with 100% (127 out of 127) completely satisfied.
- **KPI Results:** Estimated KPI results for the quarter are listed in the Dashboard but must still be verified with the state. Title I exceeded their goal of 69 Adult / Dislocated Worker total enrollments with 72 enrolled, the goal of 14 new youth enrollments with 18 enrolled, and the goal of 11 re-entry enrollments with 17 enrolled. Title II's Jackson State exceed their goal of 71 with 93 enrollments and Weakley County Schools exceeded their goal of 62 with 78 enrollments. Title III New Enrollments results included Wagener Peyser, 216 of 272, SNAP E&T, 23 of 25, Veterans, 5 of 5, and Re-Entry Participants, 7 of 11. Co-Enrollments with Title I included RESEA, 10 of 8, and Trade Adjustment Assistance, 0% due to none of the four new TAA enrollments being eligible for Title I. Title V had 0 SCSEP participant Exits, not meeting their goal of 2.

- **VOS Greeter Reports:** The attached reports detail the breakdown of visits and reasons by AJC. AJC-Huntingdon met their goal and one other AJC (Benton) met at least 80% of their goal. Erica continues to work with the AJC staff on outreach to increase AJC visits and services.
- **Enrollment Summary Report:** The attached reports detail the number of new enrollments and carry over participants for several programs by county. There were 420 carry over and 303 new enrollments for Title I programs, with the breakdown of the new Title I cases by program and county included, along with a comparison of Title I numbers served by each area in the state. Our area receives about 4.8% of the state's allocation and has served about 6.8% of the state's total served. Our area accounted for 8.1% of new enrollments in the state during the second quarter of the program year.
- **Co-Enrollment Summary Report:** The attached report details the numbers of participants co-enrolled between Title I, Wagner Peyser, and TAA. As of December 31st, we had 18 of 46 TAA participants co-enrolled and 55 of Wagner Peyser participants co-enrolled in Title I. All new TAA enrollments after 9/1/20 are required to be co-enrolled with Title I if eligible, but none of the new enrollments were eligible.
- **Adult Priority of Service Summary:** The new report details the breakdown of new adult enrollments by priority category. State policy requires at least 75% be enrolled as categories 1 or 2 while federal guidance requires at least 50.1%. Of the 42 adults enrolled from October to December, 25 or 59.5% were in category 2 and 1 or 2.4% in category 1. Overall between July and December 43.3% of the Adults enrolled were in category 1 or 2.
- **Target Populations Report:** The attached report shows 633 active participants as of December, including 338 who are youth-aged individuals, 479 individuals with barriers to employment, 43 individuals with disabilities, 207 underemployed, 78 offenders, 35 in a high poverty area, and 374 low-income individuals. The New Enrolled column indicates the numbers enrolled during the month of December.
- **Employer Services and Survey Reports:** There have been 2,144 services provided to 981 employers between July and December. The breakdown by service can be viewed on the attached report. We are seeing more events occurring in the AJCs with 43 job fair services provided so far this program year.

Career Services Report: Connie Stewart presented the attached report. The contracts for Employment Specialist in Lake and Gibson Counties were ended as of 12/31/21. The Career Advisors for those offices will take over RESEA. The job posting for In-School Youth and Obion/Lake Career Advisor positions were removed due to a decrease in staffing budget. We are funding quite a few truck drivers (27), nursing enrollments continue to be high, and a few have entered training in education. We are trying to serve more justice-involved participants and work experience enrollments have been steady. Everything seems to be on target.

Business Services Report: Ginger Powell discussed the following from the attached Business Services Report:

- **On-the-Job Training (OJT):** YTD, 80 individuals have been enrolled with 27 employers, 37 have completed, 19 did not complete, and 24 are still in training.
- **Incumbent Worker Training (IWT):** Three contracts were awarded using remaining Rural Initiative funds with 65 employees trained of the 55 proposed as of September 30th. For the Funding Cycle 2, one contract has been issued with 20 proposed to be trained. We requested and received some additional IWT funds and are currently working on issuing contracts. We expect to expend \$325,000.
- **Job Fair/Hiring Events/Pending Events:** Job Fairs were down last quarter, but we are seeing an increase in planned events for the current quarter.
- **Apprenticeships:** Staff continue to promote apprenticeships and have several new programs in the process of becoming registered. Showcases in the high schools for Amteck's REAP program are being scheduled.
- **Rapid Response:** There have been no new Rapid Response events since the last report.
- **Other:** Our current Work Ready Community goal status and speaking engagements are also listed on the attached report. National Manufacturing Day Events (all virtual) can be seen on the attached report.

Other: Jennifer Bane provided an update on funding opportunities. In addition to the \$325,000 IWT funding requested and received, an additional \$100,000 for participants was also requested and received. The \$57,000 in layoff aversion funds mentioned by Beth will be used for IWT if needed, OJT, REAP, and purchasing some new computers and hotspots if approved. Jennifer also has a request for additional In-School Youth (ISY) funding ready

to be submitted once the state's new fiscal system is available. We learned last month that the waiver allowing 35-50% of youth funding to be spent on ISY does not apply to the current year's funds, so we are limited to 25%, or about \$154,000. Without additional ISY funding, we will soon have to stop ISY enrollments until we receive new funds in April. We are still looking at outside grants as well. Unfortunately, we didn't get the Delta grant, but we did get the TANF pilot grant in partnership with SW, GM, and the University of Memphis, which gives us the opportunity to apply for the large TANF grants. We have to apply by the end of March and should know by the end of summer if we're awarded. Jennifer also reported that a meeting with the SW Mayors is planned to further discuss a possible partnership. Local and regional planning guidance will be coming soon for required plan updates. Updates are supposed to focus on strategies and service delivery. Jennifer also asked the committee for feedback for these committee meetings, and any changes that they would recommend.

Future Meeting Dates & Upcoming Events: Jennifer Bane reviewed the upcoming meeting dates and events as listed on the attached agenda.

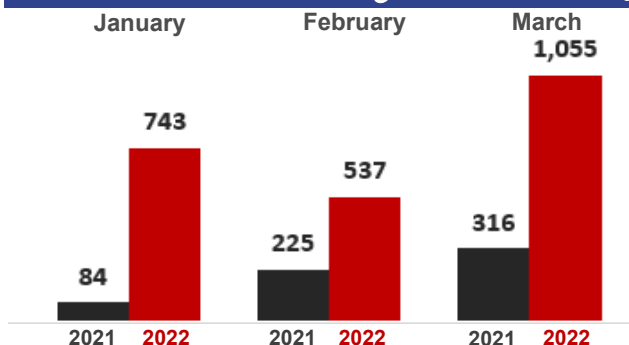
Respectfully submitted,

Lana Burchfiel,
Public Information Specialist

NORTHWEST TN

Serving the counties of Benton, Carroll, Crockett, Dyer, Gibson, Henry, Lake, Obion, & Weakley

NW TN American Job Center (AJC) Visits



6,933
Visitors Received
12,137
Services to Date

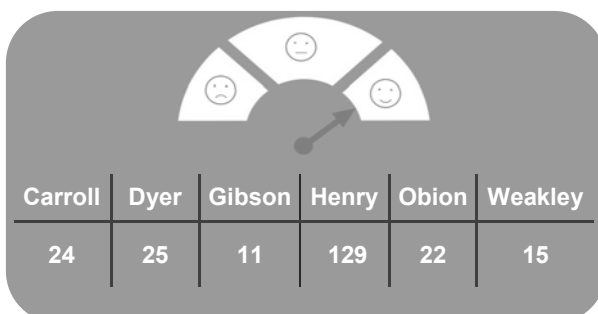
AJC Surveys Results

Overall, how satisfied were you with our services?



*From Jan-Mar 2022

Number of Completed AJC Surveys by County for PY21Q3



PY21Q3 Top 10 Reasons for Visits

1. Job Search Resource Room
2. Unemployment
3. Job Fair
4. Job Search Assistance
5. Career Coaching/WIOA Title I
6. Networking Event
7. Adult Education
8. Resources
9. Resume Assistance
10. RESEA

Business Services

31
Total On-the-Job Training Contracts as of 3/31/22

111
Enrolled in Training*

58 (52%)
Completed

27 (24.5%)
Did not complete*

26 (23.5%)
Still in Training*

25
Total Incumbent Worker Training Contracts as of 3/31/22

645
Proposed to train

108
Trained (17%)

31
Job seekers attended Job Fairs

15
Total Job Fairs hosted

10
Registered Apprenticeship Occupations

93
Apprentices Trained

*From Jul 2021-Mar 2022

Things to Note

- Regional Re-Entry Job Fairs: Huntingdon (April 20th) & Dyersburg (April 21st)
- NWTNWB Committee Meetings:
 - American Job Center Committee meeting: April 25th, 10 am
 - Outreach & Opportunities Committee Meeting: April 25th, 1 pm
 - Executive Committee Meeting: April 27th, 10:00 am
- REAP Shock & Awe Day, April 30th, 8 am
- Next Board Meeting: May 17th, 11:30 am
- Visit us online to view upcoming job fairs, workshops, and other events:

@NWTNjobs

@nwtjobs

www.nwtjobs.org

JOBS4TN.GOV

Current Unemployment Rate by County (February 2022)

Benton 3.9% ▼ | Carroll 3.6% ▼ | Crockett 3.0% ▲ | Dyer 3.5% ▼ | Gibson 3.3% ▼ | Henry 3.7% ▼ | Lake 5.8% ▲ | Obion 3.8% ▼ | Weakley 2.7% ▼

Title I Career & Training Services

	Adult	Dislocated Workers	Youth	Total Title I	Re-Entry Enrollments
Jan-March Goal	51		17	68	11
Jan-March 2022 New Enrollments	47	26	25	98	14

The Workforce Innovation and Opportunity Act (WIOA) consists of five core partner programs: Titles I—IV, and Temporary Assistance for Needy Families (TANF). These partners provide services through the American Job Center network in order to develop a quality workforce system to meet the needs of area employers and job seekers.

Title III & Other Employment Services

New Enrollments	Jan-Mar Goal Enrollments	Jan-Mar New Enrollments
Wagner Peyser	272	171
SNAP E&T	25	23
Jobs for Veterans	5	0
Re-Entry Participants	11	1

Title II Adult Education Enrollments

	Jan-Mar 2022 Goal	Jan-Mar Enrollments
Jackson State	53	70
Weakley County Schools	44	129

Temporary Assistance for Needy Families

TANF had **308** active cases in Northwest TN, including **133** employed. **Five** were closed in successful employment.

Title IV Vocational Rehabilitation

Vocational Rehabilitation served **618** customers in Northwest Tennessee, including **87** new enrollments during the quarter. **Thirty-three** were closed in successful employment.

Title V

Participant Exits	Jan-Mar Goal Participant Exits	Jan-Mar Participant Exits
Senior Employment (SCSEP)	1	0

Special Projects

Huntingdon AJC Hosts Carroll County Career Day

Over 450 students (seniors and juniors) from Carroll County's five High Schools and TCAT-McKenzie participated in the Carroll County Career Day at the Huntingdon American Job Center (AJC) on March 25th. During the event students were able to meet with 22 participating employers and complete job applications. The event also included the opportunity to participate in the Mock It Til You Rock virtual mock interview experience via Premier Virtual. Any student who wanted to participate was able to practice their interview skills and learn best practices before interacting with the employers at the event. "They were all great interviewees!" said Business Services Representative, Maleia Evans, who served as the virtual interviewer. Employers interested in participating in future events, or utilizing Premier Virtual for virtual hiring events may contact their Business Services Representative:

Maleia Evans (Benton, Carroll, Gibson, Henry, Weakley)
evans@nwtworks.org or (731) 352-8815

Lana Wood (Benton, Carroll, Gibson, Henry, Weakley)
wood@nwtworks.org or (731) 882-1162



TRAFFIC COUNTS LIST BY MUTIPLE REASONS - 2021-2022

2021-2022	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Affiliate Subtotal	Dyersburg	Huntingdon	Comprehensive Subtotal	Total AJC
Jul-21	73	6	249	104	4	69	118	623	235	380	615	1,238
Aug-21	49	5	263	123	2	93	66	601	223	668	891	1,492
Sep-21	43	4	162	87	1	71	37	405	136	504	640	1,045
Oct-21	16	12	198	154	0	122	63	565	155	370	525	1,090
Nov-21	69	10	196	225	0	162	71	733	223	328	551	1,284
Dec-21	60	7	205	179	0	226	53	730	210	562	772	1,502
Jan-22	81	4	207	118	9	315	42	776	179	460	639	1,415
Feb-22	31	3	183	181	5	189	19	611	119	288	407	1,018
Mar-22	50	0	213	262	3	150	38	716	143	1,194	1,337	2,053
Subtotal	472	51	1,876	1,433	24	1,397	507	5,760	1,623	4,754	6,377	12,137
Mo. Avg	52	6	208	159	3	155	56	91	180	528	354	150

TRAFFIC COUNTS LIST BY INDIVIDUAL VISIT 2021-2022

2021-2022	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Affiliate Subtotal	Dyersburg	Huntingdon	Comprehensive Subtotal	Total AJC
Jul-21	42	4	128	94	4	68	117	457	164	187	351	808
Aug-21	35	4	137	116	2	84	66	444	179	308	487	931
Sep-21	36	3	85	70	1	68	36	299	107	281	388	687
Oct-21	10	7	105	99	0	63	61	345	110	193	303	648
Nov-21	43	9	104	121	0	73	65	415	145	152	297	712
Dec-21	36	5	107	101	0	92	53	394	147	271	418	812
Jan-22	50	3	107	60	9	126	42	397	121	225	346	743
Feb-22	16	1	97	87	5	79	19	304	89	144	233	537
Mar-22	29	0	112	125	2	62	37	367	99	589	688	1,055
Subtotal	297	36	982	873	23	715	496	3,422	1,161	2,350	3,511	6,933
Mo. Avg	33	4	109	97	3	79	55	54	129	261	195	86

Individual Visit Monthly Average Goal

	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Affiliate Subtotal	Dyersburg	Huntingdon	Comprehensive Subtotal	Total AJC
PY 21 Actual	33	4	109	97	3	79	55	54	129	261	195	86
Revised Goal	52	34	207	187	16	182	153	119	411	281	346	169
Difference	-19	-30	-98	-90	-13	-103	-98	-64	-282	-20	-151	-84
% of Goal Met	63%	12%	53%	52%	16%	44%	36%	46%	31%	93%	56%	51%

January - March 2022	Camden	Alamo	Humboldt	Paris	Tiptonville	Union City	Dresden	Dyersburg	Huntington	Totals
Job Search Resource Room	66	1	314	268		258	17	218	954	2096
Unemployment	46	3	207	168	6	130	46	78	284	968
Job Fair								1	437	438
Job Search Assist	4	1	8	43		140		23	49	268
Cr. Coachg/ WIOA Title 1	28	1	20	54	10	58	26	41	15	253
Networking Event									118	118
Adult Education	14	1	45	1		1		27	3	92
Resources						61				61
Resume Assistance			2	15	1	2		1	18	39
RESEA	4		7	8				5	4	28
Cr.Coach WF Ess.							10	17		27
Employer Ck-in						1			23	24
Cr.Coach/Youth						1		18		19
HiSET								1	16	17
Hiring Event									14	14
SCSEP - Senior Emploment				4		1		1		6
TAA/TRA								5		5
Voc Rehab								5		5
Re-Entry									4	4
Served in Military?									3	3
TOTALS	162	7	603	561	17	653	99	441	1942	4485
List - INDIVIDUAL	95	4	316	272	16	267	98	309	958	2335

Enrollment Summary By LWDA

- LWIA/Region: Northwest Tennessee

- Date Range: 7/1/2021 - 3/31/2022

Office	WP		Title I		TAA		SNAP		Adult Education		ALL PROGRAMS		% of NWTN		
	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Carry Forward	New Enrollment	Total Served
Northwest Tennessee	241	528	351	612	50	5	21	68	100	284	763	1,497	34%	66%	100%
American Job Center - Alamo-	0	14	2	8	0	0	4	5	0	0	6	27	0.8%	1.8%	1.5%
American Job Center - Humboldt *	31	64	62	57	0	0	3	14	27	58	123	193	16.1%	12.9%	14.0%
American Job Center - Paris	19	24	31	116	0	0	3	9	12	35	65	184	8.5%	12.3%	11.0%
American Job Center - Camden-	3	10	14	12	0	0	0	5	8	18	25	45	3.3%	3.0%	3.1%
American Job Center - Huntingdon *	50	182	36	58	6	3	0	4	7	25	99	272	13.0%	18.2%	16.4%
American Job Center - Tiptonville -	3	4	19	18	0	0	0	3	1	2	23	27	3.0%	1.8%	2.2%
AJC – NWTN Correctional Career	0	1	0	0	0	0	0	0	0	0	0	1	0.0%	0.1%	0.0%
American Job Center - Dyersburg *	101	151	99	135	41	2	5	20	21	46	267	354	35.0%	23.6%	27.5%
American Job Center - Dresden	8	27	34	103	0	0	4	5	14	48	60	183	7.9%	12.2%	10.8%
American Job Center - Union City *	23	50	54	103	3	0	2	3	10	52	92	208	12.1%	13.9%	13.3%
LWDA 12 000 Administrative Office *	3	1	0	2	0	0	0	0	0	0	3	3	0.4%	0.2%	0.3%
Total:	769		963		55		89		384		2,260		100%		
Percentage:	34%		43%		2%		4%		17%		100%				

WIOA Participants Served

By American Job Center

July 01, 2021 to March 31, 2022

County	Adults	Dislocated Worker	Youth	ISY	OSY	IWT	TOTAL Served	Percentage Served	Percentage of Allocation	Difference
Benton	15	8	3	0	3	0	26	2.7%	5.6%	-2.9%
Carroll	64	15	15	6	9	15	94	9.8%	10.0%	-0.2%
Crockett	6	4	0	0	0	0	10	1.0%	3.7%	-2.6%
Dyer	157	24	53	10	43	59	234	24.3%	13.9%	10.4%
Gibson	76	12	31	26	5	11	119	12.4%	13.9%	-1.5%
Henry*	130	8	9	2	7	85	147	15.3%	29.1%	-13.9%
Lake	9	3	25	16	9	0	37	3.8%	3.1%	0.8%
Obion	124	20	13	2	11	55	157	16.3%	9.3%	7.0%
Weakley	112	8	17	6	11	55	137	14.2%	11.5%	2.7%
Admin	2	0	0	0	0	2	2	0.2%	0.0%	0.2%
TOTALS	695	102	166	68	98	282	963	100%	100%	0%

*Henry County share of the allocation greatly increased due to Tecumseh closure (was 12.2%).

Enrollment Summary by LWDA

Date Range 07/01/2021 - March 31, 2022

Local Area	Carry Forward	New Enrollments	% of New Enrollments	Total Served	% of Total Served	% of Allocation	Difference
Northeast Tennessee	439	225	4.0%	664	5.4%	7.2%	-1.8%
Southern Middle Tennessee	481	222	4.0%	703	5.7%	6.2%	-0.5%
Upper Cumberland	424	342	6.2%	766	6.2%	4.8%	1.4%
Southwest Tennsssee	490	331	6.0%	821	6.6%	4.7%	1.9%
Northwest Tennessee	351	612	11.0%	963	7.8%	4.8%	3.0%
Southeast Tennessee	712	594	10.7%	1,306	10.6%	9.7%	0.9%
Greater Memphis	610	1152	20.7%	1,762	14.2%	22.4%	-8.2%
East Tennessee	1,135	917	16.5%	2,052	16.6%	16.3%	0.3%
Northern Middle Tennessee	2,178	1,163	20.9%	3,341	27.0%	24.0%	3.0%
Total	6,820	5,558	100.0%	12,378	100%	100%	0%

Co-Enrollment Summary

Office	Total WP Participants	WP Not In WIOA	WP Enrolled In WIOA	Total WIOA Participants	WIOA Enrolled In WP	Total TAA Participants	TAA Enrolled In WIOA	TAA Not In WIOA
American Job Center - Alamo-Specialized CTR*New*	5	3	2	8	1	0	0	0
American Job Center - Humboldt *NEW *	27	21	6	110	5	0	0	0
American Job Center - Paris Specialized CTR*New*	9	8	1	141	1	0	0	0
American Job Center - Camden-Specialized CTR*NEW*	3	0	3	22	3	0	0	0
American Job Center - Huntingdon * NEW *	66	51	15	71	9	4	3	1
American Job Center - Tiptonville - Specialized CTR*New*	1	1	0	35	0	0	0	0
American Job Center - Dyersburg *NEW *	89	61	28	203	9	23	10	13
American Job Center - Dresden Specialized CTR *New*	8	4	4	72	4	0	0	0
American Job Center - Union City *NEW *	19	15	4	129	3	3	1	2
LWDA 12 000 Administrative Office * NEW *	0	0	0	2	0	0	0	0
	Total WP Participants	WP Not In WIOA	WP Enrolled In WIOA	Total WIOA Participants	WIOA Enrolled In WP	Total TAA Participants	TAA Enrolled In WIOA	TAA Not In WIOA
	227	164	63	793	35	30	14	16

Adult Priority of Service Summary

January - March 2022

Priority Level	July - Sept. Number Eligible	Q1 % Enrolled	Oct. - Dec. Number Eligible	Q2 % Enrolled	Jan. - Mar. Number Eligible	Q3 % Enrolled	YTD Number Eligible	YTD % Enrolled
*1 - Non-Covered Persons who are Public Assistance Recipient OR Low Income OR Basic Skills Deficient	0	0.0%	1	2.4%	0	0.0%	1	0.5%
*2 - Veterans and Eligible Spouses who are Public Assistance Recipient OR Low Income OR Basic Skills Deficient	38	35.8%	25	59.5%	22	46.8%	85	43.6%
3 - Veterans and Eligible Spouses who are not included in Priority Group 1	3	2.8%	1	2.4%	0	0.0%	4	2.1%
5 - Non-Covered Persons Outside the WIOA-Priority Groups	65	61.3%	15	35.7%	25	53.2%	105	53.8%
Totals	106	100.0%	42	100.0%	47	100.0%	195	100.0%

*TN Department of Labor and Workforce Development Policy requires 75% of total Adults served to be eligible under Priority Category 1 or 2. USDOL requires at least 50.1%. As of March 2022, the NW percentage is 44.1% of new enrollments for categories 1 and 2.

WIOA Targeted Population Summary

Target Group	Total Enrolled	New Enrolled	Career Services	Training/ Educ Svcs	With Credent
Total	795	65	574	405	14
Gender					
Female	319 40.13%	35 53.85%	271 47.21%	174 42.96%	6 42.86%
Male	425 53.46%	21 32.31%	297 51.74%	227 56.05%	8 57.14%
NA	51 6.42%	9 13.85%	6 1.05%	4 0.99%	0
Age					
18 and Under	109 13.71%	2 3.08%	109 18.99%	42 10.37%	1 7.14%
19 to 24	216 27.17%	12 18.46%	197 34.32%	142 35.06%	7 50.00%
25 to 54	397 49.94%	43 66.15%	244 42.51%	210 51.85%	6 42.86%
55 and Older	73 9.18%	8 12.31%	24 4.18%	11 2.72%	0
Race/Ethnicity					
White	603 75.85%	49 75.38%	439 76.48%	316 78.02%	12 85.71%
African American/Black	128 16.10%	6 9.23%	118 20.56%	72 17.78%	2 14.29%
American Indian/Alaskan Native	4 0.50%	1 1.54%	4 0.70%	2 0.49%	0
Asian	1 0.13%	0	0	0	0
Hawaiian/Other Pacific Islander	1 0.13%	0	0	0	0
Hispanic	17 2.14%	1 1.54%	16 2.79%	12 2.96%	1 7.14%
Educational Status					
	221 27.80%	41 63.08%	0	0	0
In-school; Secondary School or less	52 6.54%	1 1.54%	52 9.06%	6 1.48%	0
In-school; post Secondary School	113 14.21%	1 1.54%	113 19.69%	87 21.48%	6 42.86%
Not attending school or Secondary School Dropout	33 4.15%	2 3.08%	33 5.75%	22 5.43%	1 7.14%
Not attending school; Secondary School Graduate or has a recognized equivalent	372 46.79%	20 30.77%	372 64.81%	289 71.36%	7 50.00%

Not attending school; within age of compulsory school attendance	4 0.50%	0	4 0.70%	1 0.25%	0
Veteran					
All Veterans	6 0.75%	0	6 1.05%	6 1.48%	0
Eligible Veteran Status	6 0.75%	0	6 1.05%	6 1.48%	0
Other Eligible Person/Veteran Spouse	0	0	0	0	0
Campaign Veteran	1 0.13%	0	1 0.17%	1 0.25%	0
Disabled Veteran	2 0.25%	0	2 0.35%	2 0.49%	0
Transitioning Service Member	1 0.13%	0	1 0.17%	1 0.25%	0
Recently Separated Veteran	3 0.38%	0	3 0.52%	3 0.74%	0
Active Duty Military Spouse	0	0	0	0	0
Barriers					
Total With Significant Barriers to Employment	498 62.64%	27 41.54%	442 77.00%	291 71.85%	14 100.00%
Individuals with Disability	52 6.54%	1 1.54%	51 8.89%	20 4.94%	3 21.43%
Displaced Homemaker	0	0	0	0	0
Underemployed	173 21.76%	3 4.62%	173 30.14%	139 34.32%	5 35.71%
Dislocation Event	8 1.01%	0	8 1.39%	1 0.25%	0
Within 2 Years of Exhausting TANF	0	0	0	0	0
Hawaiian Native	0	0	0	0	0
Single Parent	50 6.29%	3 4.62%	50 8.71%	38 9.38%	0
Facing Substantial Cultural Barriers	0	0	0	0	0
Eligible Migrant and Seasonal Farmworker	0	0	0	0	0
Meets Governors Special Barrier	0	0	0	0	0
English Language Learner	1 0.13%	0	1 0.17%	0	0
Basic Skills Deficient	32 4.03%	0	32 5.57%	1 0.25%	0
Offender	84 10.57%	7 10.77%	84 14.63%	76 18.77%	3 21.43%
Homeless	7 0.88%	1 1.54%	6 1.05%	2 0.49%	0

Runaway Youth	0	0	0	0	0
Foster Care (All)	4 0.50%	0	4 0.70%	1 0.25%	0
In Foster Care	3 0.38%	0	3 0.52%	1 0.25%	0
Aged Out of Foster Care	1 0.13%	0	1 0.17%	0	0
Pregnant or Parenting Youth	32 4.03%	1 1.54%	32 5.57%	14 3.46%	1 7.14%
Out of Home Placement	0	0	0	0	0
Eligible Under Section 477	0	0	0	0	0
Youth Requires Additional Assistance	33 4.15%	0	33 5.75%	13 3.21%	2 14.29%
Long-Term Unemployed	193 24.28%	13 20.00%	187 32.58%	112 27.65%	3 21.43%
Public Assistance					
TANF	0	0	0	0	0
SNAP	82 10.31%	2 3.08%	82 14.29%	52 12.84%	2 14.29%
Social Security Disability Insurance (SSDI)	2 0.25%	0	2 0.35%	2 0.49%	0
Supplemental Security Income (SSI)	9 1.13%	0	9 1.57%	3 0.74%	0
General Assistance	0	0	0	0	0
Living in the High Poverty Area	33 4.15%	0	33 5.75%	6 1.48%	0
Free or Reduced Lunch	11 1.38%	0	11 1.92%	1 0.25%	0
Low Income	349 43.90%	14 21.54%	349 60.80%	236 58.27%	14 100.00%
Green Training					
Received Green Training	0	0	0	0	0

Services Provided Employer Report Total Employers

<u>Services</u>	<u>JULY</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>TOTAL</u>	<u>%</u>
E-17 Apprenticeship Employer Outreach	6	1	9	2	3	6	1	3		31	2%
E10-Employer Services Training	42	5	37	24	23	22		20	11	184	13%
E11-Employer Services Training-IWT	2		29	23	7	24		17	4	106	7%
E01-On-Site Visit Planning Layoff Response										0	0%
E93-Notification to employer or resumes via Virtual Recruiter			5	5	6	5	5	6	4	36	2%
E92-Notification to employer of potential applicant		4		1				9	9	23	2%
E07-Promotional Call	44	1	7	12	12	16		2	1	95	7%
E06-Provided Canadidate Pre-Screening										0	0%
E05-Provided Detail Labor Market Study	1		10	2	2	11	1	32	3	62	4%
E02-Provided Job Fair Services	10	26	4	2		1		24	1	68	5%
E03-Provided Job Order Follow-Up/Assistance	36	32	53	10	22	16	8	24	23	224	15%
E04-Provided Recruitment Services	30	3	6	6	4	3		6	4	62	4%
E12-Rapid Response Services/Business Downsizing										0	0%
E90-Referred Qualified Applicants-Staff Assisted								9	8	17	1%
E08-Reviewed Resumes and Referred Eligible Individuals	20	25	9	14	13	18	17	28	17	161	11%
E09-Services to Untapped Targeted Demographic Groups	6		19	7	6	3		9	4	54	4%
E13-Tax Credits or Incentives for Employers (WOTC)										0	0%
E15-Strategic Planning/ECD with Employers						1				1	0%
E14-Workforcce Information for Employers	36	2	82	14	15	18		85	83	335	23%
Total Employers Served	233	99	270	122	113	144	32	274	172	1,459	100%

Total Services

<u>Services</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>TOTAL</u>	<u>%</u>
E-17 Apprenticeship Employer Outreach	15	1	10	4	9	12	1	4		56	2%
E10-Employer Services Training	58	8	57	39	44	33		28	17	284	10%
E11-Employer Services Training-IWT	2		37	38	11	31		17	6	142	5%
E01-On-Site Visit Planning Layoff Response										0	0%
E93-Notification to employer or resumes via Virtual Recruiter			34	72	95	74	60	59	11	405	14%
E92-Notification to employer of potential applicant		5		1				9	9	24	1%
E07-Promotional Call	47	1	8	13	12	18		3	2	104	3%
E06-Provided Canadidate Pre-Screening										0	0%
E05-Provided Detail Labor Market Study	3		10	3	2	11	1	32	3	65	2%
E02-Provided Job Fair Services	10	26	4	3		2		26	1	72	2%
E03-Provided Job Order Follow-Up/Assistance	49	39	59	18	36	22	18	35	31	307	10%
E04-Provided Recruitment Services	44	4	6	9	6	4		13	7	93	3%
E12-Rapid Response Services/Business Downsizing										0	0%
E90-Referred Qualified Applicants-Staff Assisted								9	8	17	1%
E08-Reviewed Resumes and Referred Eligible Individuals	178	202	50	91	60	128	53	97	88	947	32%
E09-Services to Untapped Targeted Demographic Groups	17		26	9	10	3		12	4	81	3%
E13-Tax Credits or Incentives for Employers (WOTC)										0	0%
E15-Strategic Planning/ECD with Employers						1				1	0%
E14-Workforce Information for Employers	47	2	97	18	20	26		87	84	381	13%
Total Services Provided	470	288	398	318	305	365	133	431	271	2,979	100%

Career Services Provider Quarterly Report January - March 2022

Staff Changes

Marcia Fields' last day was February 16, 2022.

Enrollments by Program (July 1, 2020 - June 30, 2021)

	Adult	DW	OSY	ISY	Total	Percentage
Occupational Skills Training	104	19	10	1	134	41%
Work Experience	6	3	12	30	51	16%
Youth Incentives			14	0	14	4%
Transitional Jobs	3	1			4	1%
On-the-Job Training	81	14	9	0	104	32%
Apprenticeship	0	0	0	0	0	0%
TAA Co-Enrollment		20			20	6%
Total	194	57	45	31	327	100%
Contract Goal	380			107	487	100%
YTD Total	251			76	327	67%
Remaining	129			31	160	33%

Enrollments by County

	Adult	DW	OSY	ISY	Total	Percentage
Benton	5	4	3	0	12	4%
Carroll	26	10	5	2	43	13%
Crockett	4	3	0	0	7	2%
Dyer	51	14	14	3	82	25%
Gibson	24	10	4	9	47	14%
Henry	23	3	3	2	31	9%
Lake	3	1	1	11	16	5%
Obion	29	5	5	1	40	12%
Weakley	29	7	10	3	49	15%
Total	194	57	45	31	327	100%
Percentage	59%	17%	14%	9%	100%	

Training Enrollments by Sector / Institution

Training Provider	Healthcare	Manufacturing	Other	Transportation	Transportation/ Logistics	Grand Total
Bethel	1					1
Dental Staff School	4					4
Drive Train				2		2
DSCC	13	14	1			28
JSCC	7					7
NALTC			7			7
Road Runner				33		33
TCAT Covington						
TCAT Crump						
TCAT Jackson						
TCAT McKenzie		1	3	1		5
TCAT Newbern	11	2	1	3		17
TCAT Paris	12					12
University of Memphis						
UTM	4		4		1	9
Union University						
East TN State Univ.	1					1
Murray State	3		3			6
Grand Total	56	17	19	39	1	132
<i>Percentage</i>	<i>42.4%</i>	<i>12.9%</i>	<i>14.4%</i>	<i>29.5%</i>	<i>0.8%</i>	<i>100.0%</i>

Training Provider	Sum of Amount Paid	*
Road Runner	\$	140,008.00
DSCC	\$	73,168.00
Amteck	\$	56,148.71
TCAT Jackson	\$	36,904.00
Dental Staff	\$	36,000.00
University of TN Martin	\$	34,236.94
Murray State University	\$	33,178.91
UTM	\$	27,229.22
North American Lineman	\$	24,000.00
Union University	\$	11,694.00
TCAT Paris	\$	10,883.94
University of Memphis	\$	9,353.75
TCAT Newbern	\$	7,834.83
JSCC	\$	6,479.72
Follett Higher Ed. Group	\$	6,245.19
Bethel	\$	5,000.00
Drive Train	\$	4,000.00
City of Gleason	\$	2,290.00
East TN State University	\$	2,000.00
University of Missouri	\$	1,760.00
TCAT McKenzie	\$	619.23
Missouri State University	\$	440.00
Grand Total	\$	529,474.44

*Reflective of invoices paid as of 7/1/21; may include prior year enrollments

Registered Electrical Apprenticeship Preparation Program (REAP)					
	2019	2020	2021	Total	%
Enrolled	11	10	6	27	100%
Completed Classroom Training	8	5	5	18	67%
Exited	11	10	0	21	78%
Active	0	0	6	6	22%
Employed	11	9	5	25	93%
Employed with Amteck	4	3	5	12	44%
Unemployed	0	1	1	2	7%

Events / Marketing

Gibson County High School - spoke to seniors about work experience & participated in the Career Fair.

Peabody High School - Career Fair.

BUSINESS SERVICES REPORT

Obligations: \$ 55,936.00

On-the-Job Training - July 2021 - March 31, 2022

Total Paid to Date: \$ 129,757.00

Company	Year-to-date Active 7-1-21	Completed Training	Did Not Complete	Percent Complete	Currently in Training	Paid Invoice
ABB Enterprise Software, Inc.	3	2	1	67%	0	\$ 5,052.80
Allegion/Republic Door and Frames	6	5	1	83%	0	\$ 11,360.00
Allergy Lab Solutions, LLC	3	0	2	0%	1	\$ -
Alliance Staffing Group, LLC	22	14	3	82%	5	\$ 29,800.60
Amteck, LLC	5	5	0	100%	0	\$ 9,154.20
Auston Mealer's Restaurant Equipment Service	0	0	0	0%	0	\$ -
BAM2 Inc	1	1	0	100%	0	\$ 3,200.00
Big Bore LLC	3	0	1	0%	2	\$ -
City of Dyersburg	5	0	2	0%	3	\$ -
City of Gleason	1	1	0	100%	0	\$ 2,400.00
Cox Oil Company, Inc.	0	0	0	0%	0	\$ -
Dana Sealing Products, LLC	1	0	0	n/a	1	\$ -
Develey Mustard & Condiment Corp.	32	14	14	50%	4	\$ 30,377.60
Excel Boat Company	8	1	1	50%	6	\$ 2,000.00
Granges Americas, Inc.	11	10	1	91%	0	\$ 25,088.00
Greenfield Product	0	0	0	0%	0	\$ -
Henry County Healthcare Center Nursing Home	0	0	0	0%	0	\$ -
Henry County Medical Center	0	0	0	0%	0	\$ -
Hornsby's Garage Inc.	2	0	0	n/a	2	\$ -
Jackson-Madison County General dba West Tennessee Dyersburg Hospital	3	3	0	100%	0	\$ 6,363.80
Knott's Wholesale Foods, Inc.	0	0	0	0%	0	\$ -
Maverick, Inc.	1	0	1	0%	0	\$ -
NSK Steering Systems America, Inc.	0	0	0	0%	0	\$ -
Raspberry Tire and Service Center	1	0	0	n/a	1	\$ -
Traf-Mark Industries LLC	0	0	0	0%	0	\$ -
Tencom	1	1	0	100%	0	\$ 2,240.00
Thor Boats	1	1	0	100%	0	\$ 2,720.00
Trenton Light and Water	0	0	0	0%	0	\$ -
Twin Oaks Technology, LLC	0	0	0	0%	0	\$ -
United Ammunition Container, Inc	0	0	0	0%	0	\$ -
WorkCare Resources Inc (Rapid Care)	1	0	0	n/a	1	\$ -
Total	111	58	27	68%	26	\$ 129,757.00

cost per participant \$ 2,237.19

Paid: \$ 60,775.42

Incumbent Worker Training -July 1, 2021 - March 31, 2022

Contracts: \$ 371,412.00

Company	Proposed # To Train	Current # Trained	Percent Trained	Contract Paid	Contract Amount
<i>Funding Cycle 1, Sept 2021 (Rural Grant funding)</i>					
First Community Bank of the Heartland	45	52	116%	\$ 25,000.00	\$ 25,000.00
Institutional Casework, Inc.	4	4	100%	\$ 1,850.00	\$ 1,850.00
Tyson - Union City	6	9	150%	\$ 13,185.00	\$ 13,185.00
TOTAL	55	65	118%	\$ 40,035.00	\$ 40,035.00
<i>Funding Cycle 2, Dec 2021 - June 2022 (State Reserve funds)</i>					
First Citizens National Bank	20	0	0	\$ -	\$ 24,861.00
Southern Chiropractic & Acupuncture	6	4	67%	\$ 14,932.42	\$ 21,388.19
Institutional Casework, Inc	40	0	0%	\$ -	\$ 11,900.00
Dana Sealing Products, Inc	20	3	15%	\$ 5,808.00	\$ 16,207.98
First Community Bank	45	0	0%	\$ -	\$ 25,000.00
Carroll Bank & Trust	9	0	0%	\$ -	\$ 9,175.00
Pepsi MidAmerica	45	0	0%	\$ -	\$ 9,655.05
Ceco Door	10	0	0%	\$ -	\$ 25,000.00
Develey Mustard & Condiments	31	0	0%	\$ -	\$ 17,833.00
Choctaw Transportation Company	10	0	0%	\$ -	\$ 750.00
Ford Construction Company	40	0	0%	\$ -	\$ 24,100.00
Tyson Union City	18	0	0%	\$ -	\$ 25,000.00
Firestone Industrial products	20	0	0%	\$ -	\$ 17,800.00
Vaughn Electric	46	0	0%	\$ -	\$ 20,200.00
Thor Boats	4	0	0%	\$ -	\$ 24,000.00
Ermco	120	0	0%	\$ -	\$ 17,600.00
Tyson- Newbern	38	0	0%	\$ -	\$ 16,000.00
Big Bore LLC	4	0	0%	\$ -	\$ 2,531.78

Excel Boats Company	21	0	0%	\$ -	\$ 15,998.00
(in progress) TOTAL	547	7	1%	\$ 20,740.42	\$ 325,000.00
<i>Funding Cycle 3, Jan 2022 - June 2022 (Rapid Response Layoff Aversion)</i>					
Cox Oil	30	28	93%	\$ -	\$ 1,370.00
Maverick Inc	10	8	80%	\$ -	\$ 522.00
Brad Russom Motor Company	3	0	0%	\$ -	\$ 4,485.00
in progress) TOTAL	43	36	84%	\$ -	\$ 6,377.00

Recruitment Events/Job Fairs/Hiring Events - July 1, 2021 - March 31, 2022

Company / Host Agency	When	Where	Comments
Tecumseh Rapid Response Job Fair	7/15/2021	Henry Co	8 employers, 21 affected employees
American Job Center - Dyersburg	8/5/2021	Dyer Co	15 employers, 23 jobseekers - Regional Fair
American Job Center - Huntingdon	8/5/2021	Carroll Co	25 employers, 32 jobseekers - Regional Fair
American Job Center - Humboldt	8/5/2021	Gibson Co	22 employers, 17 jobseekers - Regional Fair
American Job Center - Union City	8/5/2021	Obion Co	12 employers, 10 jobseekers - Regional Fair
American Job Centers Regional Job Fair	8/5/2021	Regional	Regional Job Fair employers, 26 jobseekers
Allegion / Republic Door	8/26/2021	Henry Co	6 jobseekers in person, 11 virtual
Manpower	10/5/2021	Obion Co	1 employer, 5 jobseekers
Heart to Heart - AJC Dyersburg	1/4/2022	Dyer Co	1 employer, 0 jobseekers
Granges Americas - AJC Huntingdon	1/25/2022	Carroll Co	1 employer, 12 jobseekers
Gibson Co Area Healthcare Job Fair - Humboldt Medical Center	2/14/2022	Gibson Co	16 employers, 12 jobseekers
Northwest Correctional Complex - AJC Dyersburg	2/17/2022	Dyer Co	1 employer, 0 jobseekers
Nortek Global (onsite)	2/23/2022	Dyer Co	1 employer, 16 jobseekers
DanFoss - AJC Dyersburg	2/28/2022	Dyer Co	1 employer, 1 jobseeker
Discovery Park of America (onsite)	3/1/2022	Obion Co	1 employer, 22 jobseekers
Allegion Republic Doors & Frames (onsite)	3/3/2022	Carroll Co	1 employer, 7 jobseekers
Paris Landing State Park (onsite)	3/4/2022	Henry Co	1 employer, jobseeker count not available
Save the Children Head Start - Early Childhood Ed	3/7/2022	Dyer Co	1 employer, 0 jobseekers
Paris Landing State Park (onsite)	3/11/2022	Henry Co	1 employer, jobseeker count not available
West Tennessee State Penitentiary - AJC Dyersb.	3/23/2022	Lauderdale Co	1 employer, 10 jobseekers
Develey Mustard & Condiments (onsite)	3/24/2022	Dyer Co	1 employer, 13 jobseekers
Schneider - Truck Driving - AJC Dyersburg	3/30/2022	Dyer Co	1 employer, 1 jobseeker
Ceco Door - AJC Humboldt	3/30/2022	Gibson Co	1 employer, 2 jobseekers

Pending Events Scheduled - April 1, 2022 - June 30, 2022

Nortek Global HVAC Job Fair	4/7/2022	Dyer Co	Onsite at the plant
GEON Performance Solutions Job Fair	4/12/2022	Dyer Co	Dyersburg Dyer Co Chamber of Commerce
Regional Re-Entry Job & Resource Fairs	4/20/22 & 4/21/22	Regional	AJC Huntingdon & AJC Dyersburg
Healthcare Mock it Till you Rock It	4/22/2022	Lake Co	Lake County High School
Shock and Awe Day	4/30/2022	Regional	Amteck, Dyersburg
Ceco Door Drive-Thru Hiring Event	4/30/2022	Gibson Co	First Presbyterian Church Parking Lot
Virtually Speaking: EEOC Overview & Priorities	6/2/2022	Regional	Zoom Webinar
REAP Pre-Apprenticeship Course	6/13 - 6/24/2022	Regional	Amteck, Dyersburg

Pre-Apprenticeship/Apprenticeships July 1, 2021 - March 31, 2022

Company	When	Where
Amteck REAP 2021 (Dyer Co)	7/12/2021	Dyersburg Amteck - 6 students participate in pre-apprenticeship class
Amteck - 1st year Apprentices (Dyer Co)	9/15/2021	Dyersburg Amteck - 5 students from the pre-apprenticeship class are registered 1st year apprentices (OJT)
Alliance Staffing (Gibson Co)	9/22/2021	Alliance Staffing enrolled 1 new Production Technician Apprentice
Alliance Staffing (Gibson Co)	9/28/2021	Alliance Staffing enrolled 1 new Production Technician Apprentice
Alliance Staffing (Gibson Co)	10/1 & 10/13	Alliance Staffing enrolled 2 new Production Technician Apprentices
City of Gleason (Weakley Co)	10/5/2021	Registered a Water Systems Operator Apprenticeship with USDOL
City of Gleason (Weakley Co)	10/5/2021	City of Gleason enrolled 1 Water Systems Operator Apprentice
Amteck (Dyer Co)	11/4/2021	Amteck enrolled 8 first-year apprentices
Raspberry Tire (Gibson Co)	11/16/2021	Raspberry Tire registered a NAPA Automotive Service Technician Apprenticeship with USDOL, 1 apprentice enrolled
Hamilton-Ryker TalentGro & Signature Healthcare (Lake Co)	2/1/2022	Nurse Assistant and LPN apprenticeship registered. Enrolled 4 apprentices

Rapid Response July 1, 2021 - March 31, 2022

Company	Comments
Tecumseh LLC (Henry Co)	All Communications Meeting onsite - 62 affected - 7/15/2021; onsite job fair 7/15/2021

Economic Development/Labor Market Information July 1, 2021 - March 31, 2022

EMSI reports produced for:

Advantage Manufacturing (1)	Hamilton Ryker - Obion Co (1)
AHC Humboldt (1)	HJL Foam (3)
Allegro Foods (1)	Hollow Rock - Bruceton Special School District (9)

Auston Mealer (1)	Huntingdon Special School District (11)
Baptist Memorial Hospital Corporate Office (1)	Insteel, Hickman KY (1)
Benton County Government (6)	Jackson State Community College (4) via Pathways
Big Bore LLC (1)	Kohler (1)
Blue Oval City Planning (1)	MIA Seating (2)
Carroll County Schools (1)	Obion Co Joint Economic Development Corp (7)
Centennial Bank (4)	Paris Henry County Industrial Council (6)
Chicago Metallic (1)	Parker Hannifin (1)
City of Dyersburg (1)	Peabody High School (4)
Dana Incorporated (2)	Petainer Group (3)
Danfoss (1)	Security Bank (1)
Develey (6)	Traf-Mark (1)
Dyersburg / Dyer Co Chamber of Commerce (1)	Tosh Farms (4)
Dyersburg State Community College (2)	Touchstone Property Management (1)
Gibson County Economic Development (7)	TVA (1)
Gibson County Special School District (4)	Union City Fire Department (1)
Granges (1)	United Ammunition Container (1)
Greenfield Products (2)	West Tennessee Pharms (1)

Presentations and Speaking Engagements - July 1, 2021 - March 31, 2022

Workforce Strategy Discussion with TNDOL commissioner McCord	7/28/2021	Regional
TNDOL Conference - Refocus Convening TN Workforce - Panelist	8/17/21 - 8/21/2021	Statewide
Dyersburg Breakfast Rotary Speaker on Business Services	9/1/2021	Dyer Co
Virtually Speaking: #WorkLife: How Employers Benefit through a Partnership to Build a Young Talent Workforce in NW TN	9/2/2021	Regional - Premier Virtual
VIBE Workforce Panel - Panelist	9/14/2021	Obion Co
Workforce Services Webinar: Virtual Career Exploration through VirtualJobShadow.com	9/14/2021	Regional - Premier Virtual High School Educators
Society of Human Resource Managers (SHRM) meeting Speaker - Apprenticeship topic	9/21/2021	Dyer Co - Virtual
VIBE Meeting and Chamber Podcast Interview	10/19/2021	Obion Co
National HOSA Week - Nursing Career Exploration Videos - panelists from local health care facilities and post-secondary healthcare training providers (GIVE Grant collaboration)	11/1/2021	Obion Co, Lauderdale Co, Tipton Co
National Apprenticeship Week - Apprenticeship TN Conference, Crown Winery served as a Panelist for Hospitality session	11/16/2021	Statewide (Gibson Co Rep)
Virtually Speaking: Utilizing Labor Market Information to Build Your Hiring Strategy	12/2/2021	Regional - Zoom Webinar
Trenton Rotary Club Speaker on Business Services / Apprenticeship	12/7/2021	Gibson
Career Opportunities in NW TN, Wage Comparison, Economic Data - South Gibson County High School Seniors	3/2/2022	Gibson
Virtually Speaking: 2022 Recruitment and Retention Trends	3/3/2022	Regional - Zoom Webinar

Business Service Representatives continuously meet with individual employers and employer related organizations to share services.

Business Service Representatives are providing job placement support for the youth and transitional work experience program.

National Manufacturing Day Events - MFG Day October 1, 2021 + Career Exploration Events

MFG Day 2021 kickoff Facebook Live - J Paul Jackson, State Workforce Board Member & Thor Boats Manufacturer
MFG Day Social Media Campaign - micro videos from local creators - Carhartt, Ceko Door, Dana Incorporated, Develey, Ermco, Granges, McKenzie Value, MTD, NSK Steering Systems, Southern Pride, Thor Boats, Tyson
High Schools provided YouTube links to micro videos + login information for www.virtualjobshadow.com
Milan Middle School 8th graders tour Excel Boats 2/25/2022 - career exploration event
Career Exploration Event - 488 Seniors and Juniors from 5 high schools at TCAT McKenzie attended a Career Exploration Fair held at the Huntingdon AJC. 22 employers participated and students had an opportunity for mock interviews. 3/25/2022

Work Ready Communities Status - March 2022

County	Certified	Maintained	Progress - New Goal
Benton	March 2015	June 2020	60%
Carroll	October 2016	May 2021	40%
Crockett	June 2016	August 2020	80%
Dyer	January 2015	June 2017	80%
Gibson	August 2016	80% of maintaining	need 1 improved certificate
Henry	June 2016	August 2020	40%
Lake	April 2015	June 2017	60%
Obion	September 2015	80% of maintaining	need 35 emerging NCRCs
Weakley	June 2017	60% of maintaining	need 28 emerging NCRCs + 52 transitioning



Department of
**Labor & Workforce
Development**

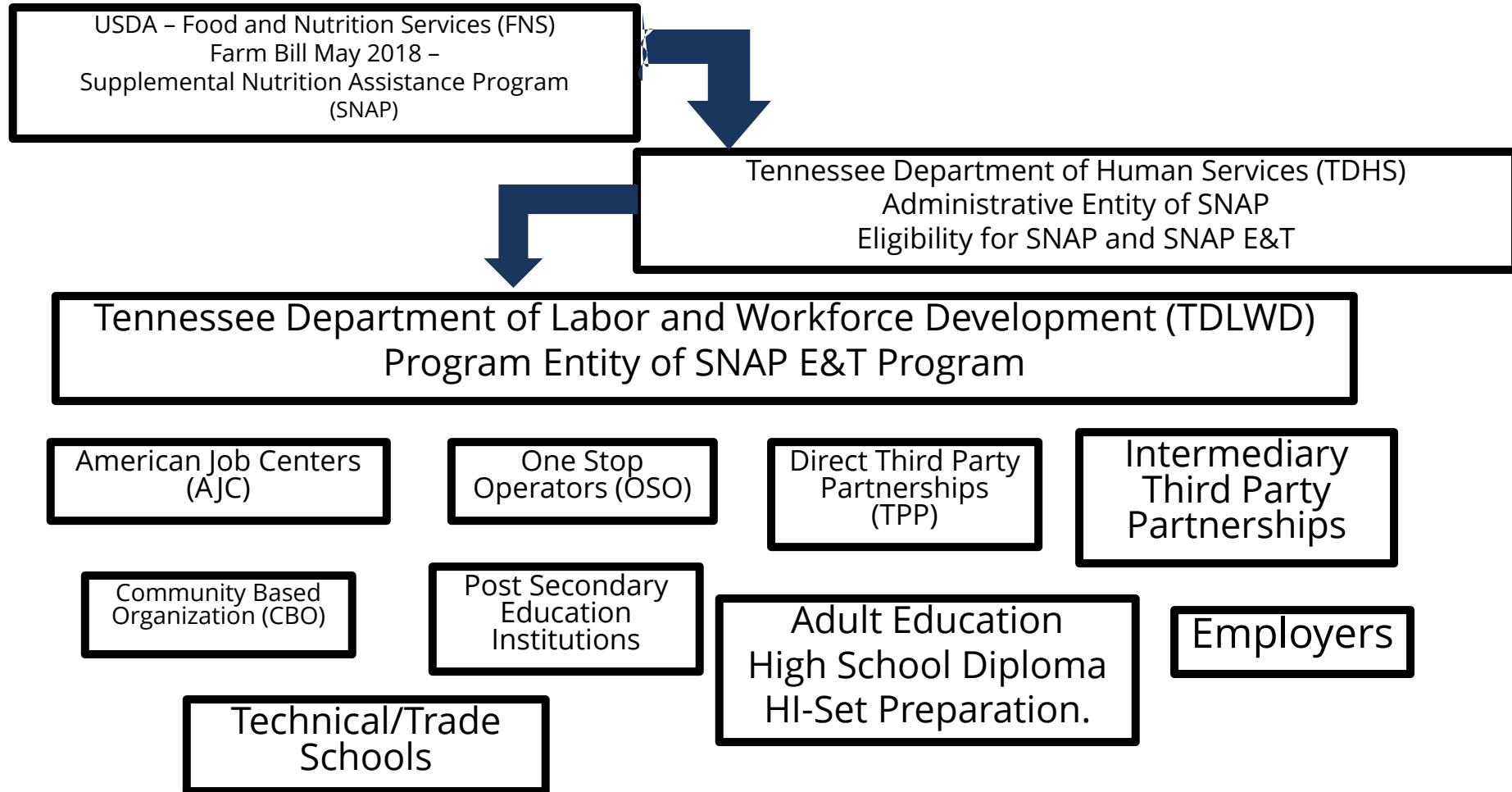
SNAP Employment & Training

Northwest Regional Updates

Governor Initiatives-State of Tennessee

- **Rural Economic Development**
 - **Food Deserts**
- **Criminal Justice Reform**
 - **Re-entry programs**
 - **Resources**
 - **Second Chance**
 - **WOTC-Work Opportunity Tax Credit**
 - **Federal Bonding**
- **Adult Education**
- **Youth Services**
- **SCSEP-Senior Community Service Employment Program**
- **Pre-Apprenticeship/Apprenticeship Programs**

Program Overview

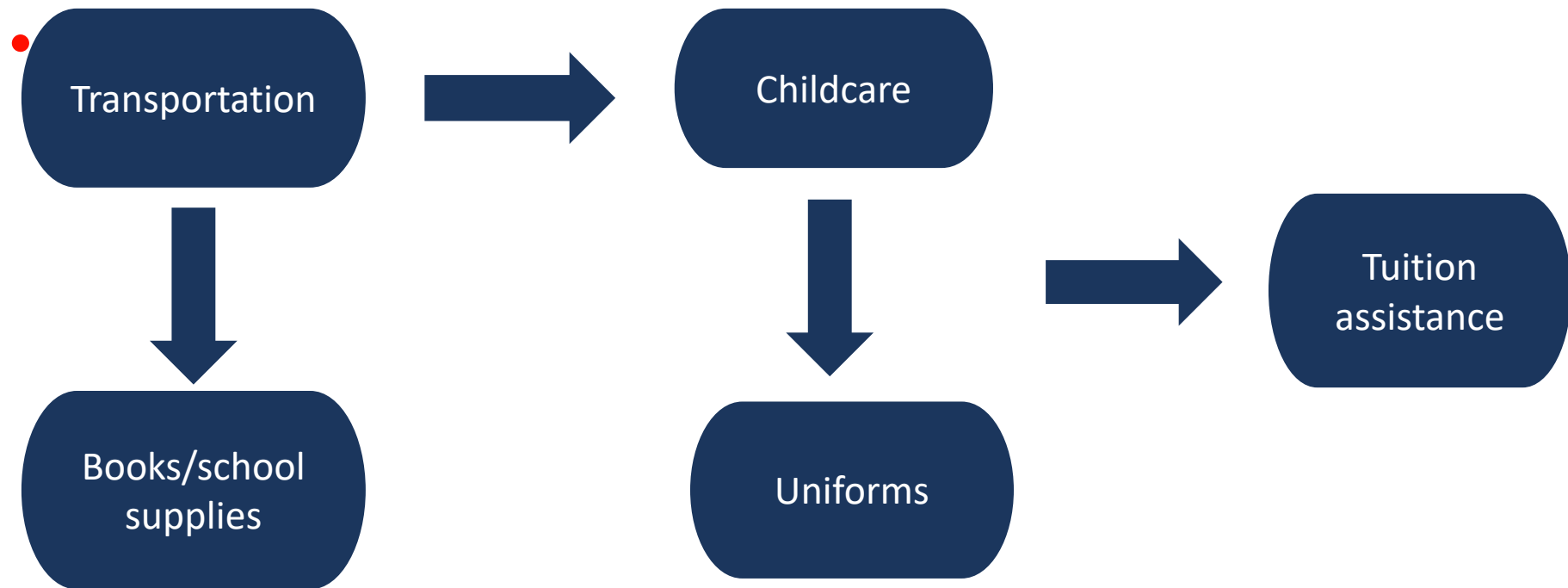


Program Overview

- Tennessee is currently operating a **voluntary** SNAP Employment & Training (E&T) program. All household members between the age of 16 and 59 are automatically work registered, unless federally exempt. **(note: In TN, work registration is automatically accomplished when the SNAP application is signed. The adult that signs the application registers all adults in the SNAP household who are required to register for work.)**
- Each SNAP household member can work with E&T program staff to decide upon a plan for gaining employment.
- Individuals aged 16 or older may volunteer to participate and the TDHS refers individuals to register for work at an appropriate American Job Center within the TDLWD.
- Referred participants are able to engage in an employment and training program if assigned and accept an offer of suitable employment. Additional E&T services are offered through the AJC's, and community-based organizations.

Participant Supports

- Any household member who volunteers in SNAP E&T and has costs from participating in the program, E&T may pay for some of the following expenses while participating in the program:



How Many SNAP Participants Can We Serve?

COUNTY	January 2022			February 2022			March 2022		
	Individuals	Caseloads	Issuance	Individuals	Caseloads	Issuance	Individuals	Caseloads	Issuance
Anderson	9,895	5,159	\$1,562,312	9,858	5,098	\$1,546,548	9,930	5,161	\$1,573,104
Bedford	7,204	3,376	\$1,189,624	7,204	3,393	\$1,197,160	7,360	3,439	\$1,230,538
Benton	2,553	1,377	\$396,996	2,601	1,392	\$404,707	2,661	1,405	\$410,069
Bledsoe	2,365	1,255	\$378,159	2,393	1,268	\$382,195	2,400	1,268	\$379,992
Blount	10,558	5,630	\$1,664,683	10,327	5,539	\$1,615,822	10,574	5,627	\$1,676,542
Bradley	13,142	6,656	\$2,169,636	13,061	6,603	\$2,148,452	13,135	6,657	\$2,176,655
Campbell	8,023	4,523	\$1,244,202	8,112	4,546	\$1,254,884	8,077	4,538	\$1,253,700
Cannon	1,907	975	\$309,089	1,930	996	\$317,361	1,940	992	\$316,961
Carroll	4,111	2,099	\$614,483	4,069	2,078	\$614,197	4,112	2,107	\$617,991
Carter	7,417	3,939	\$1,107,532	7,507	3,976	\$1,129,931	7,422	3,985	\$1,122,413
Cheatham	3,199	1,559	\$534,003	3,095	1,528	\$516,242	3,173	1,565	\$534,473
Chester	2,258	1,084	\$338,741	2,349	1,114	\$354,069	2,352	1,113	\$354,653
Claiborne	5,224	2,744	\$766,561	5,233	2,747	\$770,727	5,285	2,762	\$780,691
Clay	1,422	752	\$209,769	1,379	740	\$203,710	1,415	750	\$207,383
Cocke	7,604	4,120	\$1,170,552	7,633	4,147	\$1,169,980	7,783	4,195	\$1,196,449
Coffee	8,078	3,924	\$1,307,372	8,116	3,949	\$1,314,691	8,117	3,973	\$1,324,742
Crockett	1,999	1,035	\$311,482	1,977	1,030	\$309,645	2,014	1,047	\$310,466
Cumberland	7,343	3,698	\$1,134,918	7,275	3,656	\$1,125,159	7,472	3,745	\$1,174,419
Davidson	73,084	36,490	\$12,499,883	72,738	36,396	\$12,466,651	72,994	36,483	\$12,621,423
Decatur	1,643	890	\$245,661	1,680	899	\$251,774	1,673	901	\$249,781
Dekalb	2,791	1,438	\$446,615	2,872	1,462	\$462,924	2,924	1,475	\$473,330
Dickson	5,458	2,898	\$884,898	5,569	2,943	\$905,523	5,612	2,944	\$916,402
Dyer	6,857	3,442	\$1,085,496	6,756	3,406	\$1,067,697	6,892	3,477	\$1,102,802
Fayette	4,419	2,419	\$704,488	4,502	2,443	\$744,738	4,450	2,410	\$710,465
Fentress	3,695	2,044	\$525,815	3,782	2,075	\$540,040	3,766	2,054	\$536,078
Franklin	4,347	2,261	\$684,470	4,318	2,265	\$681,557	4,386	2,278	\$699,269
Gibson	7,358	3,710	\$1,110,160	7,409	3,705	\$1,115,854	7,503	3,733	\$1,133,685
Giles	3,762	1,954	\$602,367	3,721	1,928	\$590,215	3,788	1,955	\$606,546
Grainger	3,284	1,654	\$490,849	3,305	1,665	\$491,375	3,372	1,692	\$509,977
Greene	8,064	4,327	\$1,220,474	8,020	4,297	\$1,220,675	8,170	4,380	\$1,255,709
Grundy	3,147	1,653	\$485,378	3,135	1,652	\$477,838	3,171	1,672	\$484,357
Hamblen	8,276	4,261	\$1,295,234	8,313	4,279	\$1,297,889	8,478	4,338	\$1,338,866

How Many SNAP Participants Can We Serve?

	January 2022			February 2022			March 2022		
COUNTY	Individuals	Caseloads	Issuance	Individuals	Caseloads	Issuance	Individuals	Caseloads	Issuance
Hamilton	41,265	21,547	\$6,978,478	41,072	21,379	\$6,922,927	41,547	21,640	\$7,058,237
Hancock	1,932	1,036	\$287,379	1,943	1,045	\$291,679	1,946	1,042	\$297,008
Hardeman	4,349	2,377	\$684,734	4,332	2,368	\$682,890	4,385	2,397	\$702,894
Hardin	4,479	2,412	\$673,854	4,426	2,377	\$669,990	4,463	2,400	\$676,901
Hawkins	8,467	4,206	\$1,299,519	8,265	4,137	\$1,254,234	8,395	4,188	\$1,278,016
Haywood	3,918	2,118	\$607,405	3,930	2,124	\$614,197	3,961	2,130	\$619,287
Henderson	4,228	2,153	\$643,431	4,178	2,138	\$629,017	4,198	2,162	\$644,055
Henry	5,051	2,580	\$790,978	5,052	2,583	\$784,968	5,058	2,598	\$798,709
Hickman	3,395	1,739	\$531,128	3,458	1,750	\$546,698	3,427	1,750	\$539,330
Houston	1,212	588	\$182,510	1,209	590	\$185,023	1,222	609	\$190,756
Humphreys	2,156	1,088	\$342,097	2,155	1,087	\$344,625	2,148	1,088	\$343,953
Jackson	1,855	1,018	\$275,077	1,846	1,019	\$278,504	1,875	1,027	\$284,658
Jefferson	6,328	3,204	\$977,489	6,247	3,139	\$961,936	6,304	3,179	\$974,670
Johnson	2,871	1,590	\$414,484	2,906	1,587	\$429,219	2,890	1,566	\$423,317
Knox	43,652	23,461	\$7,106,809	43,535	23,463	\$7,098,022	44,022	23,700	\$7,257,325
Lake	1,643	900	\$259,742	1,648	902	\$261,755	1,668	903	\$266,164
Lauderdale	5,194	2,733	\$820,577	5,191	2,692	\$831,525	5,210	2,729	\$837,764
Lawrence	5,598	2,800	\$852,065	5,622	2,832	\$859,291	5,621	2,820	\$854,851
Lewis	1,749	920	\$258,587	1,751	916	\$259,596	1,795	937	\$270,095
Lincoln	4,467	2,125	\$702,470	4,485	2,129	\$710,617	4,459	2,113	\$710,755
Loudon	4,043	2,045	\$619,823	4,028	2,040	\$623,456	4,106	2,078	\$641,499
Macon	4,388	2,099	\$698,775	4,369	2,098	\$696,386	4,387	2,114	\$705,756
Madison	15,052	7,670	\$2,417,160	14,964	7,591	\$2,403,726	15,142	7,671	\$2,450,075
Marion	4,408	2,264	\$729,008	4,352	2,238	\$714,282	4,333	2,245	\$714,989
Marshall	3,715	1,769	\$587,637	3,652	1,770	\$577,443	3,622	1,762	\$568,256
Maury	9,411	4,683	\$1,568,402	9,257	4,612	\$1,544,897	9,337	4,644	\$1,565,838
Meigs	2,198	1,159	\$360,086	2,178	1,162	\$355,033	2,210	1,174	\$363,454
Monroe	6,419	3,341	\$1,017,598	6,462	3,351	\$1,029,298	6,513	3,345	\$1,037,744
Montgomery	22,639	10,271	\$3,792,679	22,612	10,189	\$3,771,084	22,812	10,293	\$3,851,342
Moore	419	213	\$65,650	413	206	\$62,335	446	213	\$69,509
Morgan	3,001	1,560	\$450,369	3,036	1,557	\$459,644	3,011	1,546	\$449,764
McMinn	7,593	3,884	\$1,221,400	7,530	3,836	\$1,200,902	7,603	3,884	\$1,222,860

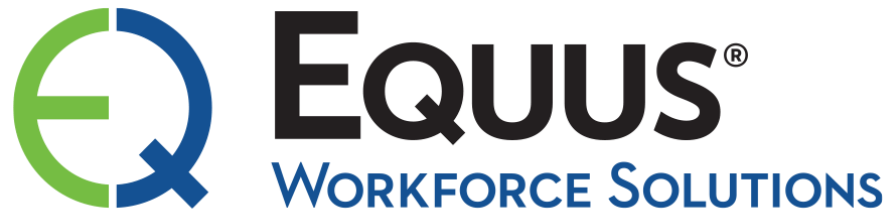
AARP / SJI 50+ Project – GM / NW Local Areas

- **Organization:** Workforce Midsouth Inc
- **Project Title:** SNAP E&T 50+ Training & Technical Assistance Project
- **Project Start/End Date:** 12/15/2021- 03/31/2023
- **Strategic Objective:** Objective 1 - 2021-2026: Increase income and earnings for low-income 50+
- **Project Summary:** A project supporting Workforce Midsouth Inc. to significantly increase the number of workers who are age 50+ into active employment and/or improvement in employment wages and conditions.

AARP/SJI 50+ Project- GM /NW Local Areas

Deliverables:

- Provide job search training, basic adult education, job retention, career/technical education training, and work readiness training.
- Increase the co-enrollment of SNAP E&T participants into WIOA programs, ensuring participants receive wrap-around service delivery.
- - Number of 50+ workers newly referred into SNAP E&T short-term training or certification programs
 - Number of 50+ workers newly enrolled into a SNAP E&T component
 - Number of 50+ SNAP E&T participants who complete any SNAP E&T component
 - Number of 50+ workers who successfully complete a short-term training or certification program
 - Number of 50+ workers who enter employment and average starting hourly wage(after completing any SNAP E&T component)
 - Number of 50+ workers already employed who increased their income
 - Amount of increased income of 50+ SNAP E&T participants already employed(after completing any SNAP E&T component)



**SNAP E&T
WEST TN
INTERMEDIARY**

Equus Workforce Solutions

Our dedicated and passionate team of 3,000+ workforce professionals puts the industry's best practices to work across more than 370 North American locations, assisting approximately 1.6 million job seekers and thousands of employers annually. Together with our partners and collaborators, we work every day to change lives, advance economies, and help communities thrive.

Our team has over 30 years experience in workforce services and developing SNAP E&T programs across the country.

Equus Workforce Solutions has been a TN SNAP E&T Intermediary since 2019.

Creating Opportunities. Changing Lives.

Equus Scope of Work

- Our goal is to increase reach and capacity by onboarding additional partners (Third-Party Partners) who are already serving eligible participants with qualifying services.
- We provide administrative oversight which includes all reporting, updates, and fiscal requirements outlined by TNDOL. This allows Third-Party Partners to focus on the work without the additional responsibilities.
- Our partnership and oversight helps Third-Party Partners expand program capacity, increase enrollments/participation ultimately improving outcomes for the individuals we serve.

Third-Party Partners



BOYS & GIRLS CLUBS
OF GREATER MEMPHIS

- Provide industry certification in Culinary Arts, Information Technology, Logistics, and Welding.
- Additionally, an elective basic automotive maintenance/safe driver program is available for trainees.

Third-Party Partners



OLYMPIC CAREER
TRAINING INSTITUTE

Classroom and Hands-On Logistics Warehouse Training

- Participants are taught logistics warehouse competencies including OSHA safety training, storage systems, inventory systems, order picking process, record systems, inventory counts and security issues.
- They work in an actual production facility and receive hands-on OSHA safety training, lifting techniques and productivity measures. Students receive a three (3) year OSHA compliant forklift certification.

Third-Party Partners



- Computer Coding training program includes skills-based/vocational training leading to industry-recognized credentials.
- Completion of the program leads to both Front End Developer certification and Full Stack Developer certification.

Becoming a Third-Party Partner

- Complete online interest form located on the TN DOL website. We can also share the link directly with interested organizations.
https://stateoftennessee.formstack.com/forms/snap_partner
- Meet with eligible partners to provide an overview of the program and to learn more about their mission, vision, and services for SNAP E&T participants.
- Potential Third-Party Partner will be required to submit a scope of work and budget. (Templates provided)
- Once approved, EQUUS will provide an onboarding training for the organization which will include information on tracking allowable activities and/or allowable supportive services, providing updates on the participants performance (if applicable), expanding capacity within their program and submitting accurate / timely reports and invoices for reimbursement.

Contact Information

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All SNAP E&T related inquiries, questions or concerns:
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