

Northwest TN Workforce Board  
**Outreach and Opportunities Committee**  
Monday, October 28, 2019 – 1:00 p.m.  
Dyersburg State Gibson County Center, Room 112  
2071 US 45 Bypass, Trenton TN  
Conference Call – 1-877-216-1555 #845157

Chair – Ben Marks  
Vice Chair – Glad Castellaw

**Minutes**

**Committee Members attending:** David Parrish, Ben Marks, Justin Crice, Ronnie Gunnels, Dr. Karen Bowyer

**Committee members via conference call:** Jon Dougherty, Dr. Randy Shannon, Landy Fuqua, Brad Hurley, Lindsay Frilling

**Staff Attending:** Jennifer Bane, Laura Speer, LeAnn Lundberg, Gina Johnson, Lana Burchfiel, Ginger Powell

**Others attending:** Erica Nance, Kristie Bennett, Connie Stewart

**Review and Approval of Minutes of July 29, 2019 Meeting:** Ben Marks called the meeting to order and asked the group for comments regarding the prior meeting's minutes.

- **MOTION: Ronnie Gunnels moved to approve the July 29, 2019 minutes and David Parrish seconded the motion. All were in favor and the motion carried.**

**Consideration of Eligible Training Provider List Programs:** The committee received handouts (attached) for each of the below programs with the details of the program and the related labor market information.

- **New Program – TCAT Newbern, Certified Production Technician (CPT):** Laura Speer explained that the program is the same as what is offered by TCAT Jackson and Dyersburg State in the Gibson and Dyer County jails respectively, and will be offered at the Obion and Lake County Jails.
- **MOTION: Brad Hurley moved to approve the CPT program at TCAT Newbern and Ronnie Gunnels seconded the motion. All were in favor and the motion carried.**
- **New Program – DSCC, Healthcare Technician:** Laura stated that there is growth in this field, and the program is being implemented due to requests from area employers.
- **MOTION: Ronnie Gunnels moved to approve the Healthcare Technician program at DSCC and David Parrish seconded the motion. All were in favor and the motion carried with Dr. Bowyer abstaining from discussion and voting.**
- **Program Renewal – DSCC, Paramedic to RN:** Laura stated that there are no issues with the program and there continues to be growth in the field.
- **MOTION: Ronnie Gunnels moved to renew the Paramedic to RN program at DSCC and David Parrish seconded the motion. All were in favor and the motion carried with Dr. Bowyer abstaining from discussion and voting.**

**Promising Practices/Supplemental Grant Updates & New Opportunities:** Jennifer Bane provided updates on the following in-progress grants and initiatives.

- **Rural Initiative Funding:** The State offered us the opportunity to apply for funding for initiatives in our at-risk and distressed counties – Benton, Carroll, Lake, Obion, and Weakley. We proposed to expand the Re-Entry Advanced Manufacturing Program (RAMP) in all counties, excluding Benton, which will potentially add the program in the future. Benton County's proposal will be focusing on Work Experience with graduating high school students. While we already focus on these for Youth, the funding would allow young adults who don't qualify as Youth to participate in the program under the Adult program. Funding was supposed to be effective in October, but we are still waiting for official approval and will not begin classes until we receive official notice, which hopefully be before the State Board meeting on November 8<sup>th</sup>.
- **RESEA Services:** We were asked to submit a proposal for the next round of RESEA funding. We proposed to re-designate several of the Career Service Provider staff as dedicated RESEA staff and reinstate RESEA services in Crockett, Lake, and Weakley counties so services will be available in all the centers. During the prior year, we had

about \$87,000 in funding after the re-alignment, but this next year we will have \$267,000 in RESEA funding. This funding will help reduce Title I staffing costs and the Title I share of American Job Center (AJC) infrastructure costs.

- Bongards Creamery Community Grant / National Dislocated Worker Reserve - Workforce Opportunity for Rural Communities (WORC) Grants: The Bongards grant originally intended to fund a mobile manufacturing unit was repurposed as part of Gibson County' WORC application to be utilized as part of a training center. Unfortunately, the WORC grant was not awarded so we will seek an update on if this changes plans for the Bongards grant.
- Delta Workforce Grant Program / Registered Apprenticeship Grant: We found out about a week ago that we will be receiving the Delta Regional Authority's Workforce Grant, a two-year \$175,000 grant. We proposed to utilize the funding to expand apprenticeships under the Expanding Apprenticeships in Rural Northwest TN (EARN\$TN) program. Part of the reason we proposed to use the funding to expand apprenticeships was the State has received a Registered Apprenticeship Grant to serve 800 new apprentices over three years. Each local area will receive about \$33,000 to serve 89 apprentices at a maximum about of \$356 per apprentice. We are hoping to replicate the Registered Electrical Apprenticeship Preparation (REAP) program with new employers. Several employers have recently expressed interest. TBR is also a partner in the grant and working on curriculum development and outreach to employers. The Related Instructional Training (RTI) seems to be the part that is most difficult for employers to develop as part of the apprenticeship.
- Governor's Investment in Vocational Education (GIVE): There were several applications submitted by our area but awards haven't been announced yet.
- National Emergency Grant to Address the Opioid Crisis: No updates. Kristie Bennett said it looks like it will have a lot of restrictions to it, so it may not happen.
- DSCC Delta Healthcare Grant Partnership: No updates at this time.

#### **Special Populations Updates:**

- Target Populations Reports: Erica Nance reported that in the July through September quarter of 2018 there were 1,182 and this year there were 1,332 for the same quarter, with 50 new enrollments as opposed to 43 in 2018. Our Youth-aged enrollments are down this year but 21 offenders have been enrolled which is up from 10 last year. Erica is working on a re-entry calendar to better coordinate re-entry services among partners. In addition to RAMP classes at the jails, the Mobile AJC goes to different jails for high school equivalency diploma testing and Wagner Peyser assists with job fairs.
- Youth Services: Connie Stewart stated the Board has set goal of 92 Youth from October 1, 2019 through June 30, 2020, but according to cost per participant estimates, it will likely take 157 participants to spend the Youth portion of the budget. As a result, we need our youth work experience program to be significantly bigger this year, including in the summer. Connie hopes to have an online application process to provide some basic eligibility information before staff meet with students individually at the high schools.
  - Registered Electrical Apprenticeship Preparation (REAP): Connie spoke highly of the REAP program and how it tied pre-apprenticeship with work experience. All the students were offered employment by Amteck. All area high schools will be offered the opportunity to have Amteck visit and promote the program.
  - Federal Youth Monitoring Update: The youth monitor who came in August was very complementary of our process. It was interesting to hear her interpretation of the law. We are already working on a few things she suggested, but the state will get an official exit report. We added some extra details to the monitoring process. We are preparing a youth matrix that will list out the 14 elements and tie them into providing agencies. The matrix will be organized by county for AJC participants and staff use. The monitor was complementary of our bylaws and board agreement. Said we had a very small staff.
  - Perkins Career & Technical Education Planning: The Department of Education is currently working on their Perkins Career & Technical Education (CTE) strategic plan, which is due in March. Part of the plan requires collaborating with local workforce boards to ensure programs offered in the high schools align with industry needs. It's hard for us to tell what CTE courses are being offered in the high schools, which often change based on the availability of teachers.
- Offenders:
  - Re-entry Advanced Manufacturing Program (RAMP) Update: Ginger Powell reviewed a handout detailing the results of all classes to date. Gibson County has had five male classes with 86% completion for full CPT (all four modules). Sometimes inmates are released before they finish the program which contributes to some students not earning all four modules. They've only had one female class to date with a 75% completion rate.

Local or state inmates housed in the jails are eligible to participate. In Dyer County there have been two female classes and one male class complete, and one male class is still in progress. The results not as good and they have had several students removed from or leaving the classes. Dr. Bowyer mentioned that in Gibson County they have been able to segregate the inmates participating in the class into a single pod. This helps keep inmates with like-minded individuals who are working towards the same goal. In Dyer County, Sheriff Box received a grant to establish a separate female facility which will allow the women to participate in the workhouse program. A current female employee at the Dyer County jail is going through the program to be certified as an instructor. Another difference in the programs is that Gibson County accommodates for literacy issues by projecting the material and reading it aloud. Henry County only had one class and also had several students leaving or being removed from class. They have identified changes to make and have started a new class of nine students. Connie Stewart said part of it is learning how to pick the right people for the program. Jennifer Bane state that some jails also have difficulty with having enough inmates to fill the 10 spots in a class, so we will be looking at rotating classes among smaller jails – Henry County will rotate with Carroll County, and Lake County will rotate with Obion County. Weakley County is focusing on work-release and On-the-Job Training (OJT), instead of CPT classes at this time. We hope as inmates complete classes in Lake County, they will be able to transfer to Dyer County for more employment opportunities. The Lake County Mayor is trying to procure funding to lease a space to host the Lake County classes. Dyersburg State loaned us equipment to be used for the Lake and Obion County classes. Connie mentioned a concern that many of the inmates live outside of our service area, and once released, may not stay in the area which makes it difficult to continue to provide services. Performance will continued to be monitored.

- Local & Regional Corrections Partnership: Jennifer stated that as part of on-going efforts to collaborate with our corrections partners, Ginger, Jennifer and Connie recently met with staff from the Day Reporting Center in Jackson, which serves all of West TN except for Shelby County. The Center serves individuals mandated to the program by a judge. Participants work through several phases and begin focusing on obtaining employment during the second phase if not already employed. Our Business Services staff will help their staff person with making connections with our employers regarding placing the participants in employment.

**Other:** Dr. Bowyer distributed information about Dyersburg State Community College's (DSCC's) new Winter Term which will run from December 17, 2019 to January 10, 2020. Some classes will also be offered as half-term classes during regular Spring and Fall terms. DSCC will also be promoting several of their programs that can be finished in one year or less, including CPT, and implementing a new Mechatronics program in Fall 2020 to meet industry needs, including Tyson in Gibson County.

**Future Meeting Dates & Upcoming Events:** Jennifer Bane provided the following updates on future meeting dates and upcoming events:

- PAR Monitoring: November 12<sup>th</sup> entrance conference. We just recently finished out last year's PAR report.
- Next Board Meeting: November 19<sup>th</sup> – Northwest Development District, 124 Weldon Drive, Martin, 12:00 pm (lunch at 11:30 am).
- Proposed 2020 Committee Meeting Dates: 1:00 pm on January 27, April 27, July 27, and October 26.

Respectfully submitted,  
Lana Burchfiel, Public Information Specialist

Northwest TN Workforce Board  
**Outreach and Opportunities Committee**  
Monday, October 28, 2019 – 1:00 p.m.  
Dyersburg State Gibson County Center, Room 115  
2071 US 45 Bypass, Trenton TN  
Conference Call – 1-877-216-1555 #845157

Chair – Ben Marks  
Vice Chair – Glad Castellaw

Agenda

- |   |                |
|---|----------------|
| 1. Welcome and Call to Order  | Ben Marks      |
| 2. Review and Approval of Minutes of July 29, 2019 Meeting <b>(Vote Required)</b>   | Ben Marks      |
| 3. Consideration of Eligible Training Provider List Programs  | Laura Speer    |
| a. New Program – TCAT Newbern, CPT <b>(Vote Required)</b>   |                |
| b. New Program – DSCC, Healthcare Technician <b>(Vote Required)</b>   |                |
| c. Program Renewal – DSCC, Paramedic to RN <b>(Vote Required)</b>   |                |
| 4. Promising Practices/ Supplemental Grant Updates & New Opportunities  | Jennifer Bane  |
| a. Rural Initiative Funding   |                |
| b. RESEA Services   |                |
| c. Bongards Creamery Community Grant / National Dislocated Worker Reserve - Workforce Opportunity for Rural Communities (WORC) Grants |                |
| d. Delta Workforce Grant Program  |                |
| e. Governor's Investment in Vocational Education (GIVE)   |                |
| f. Registered Apprenticeship Grant  |                |
| g. National Emergency Grant to Address the Opioid Crisis  |                |
| h. DSCC Delta Healthcare Grant Partnership  |                |
| 5. Special Populations Updates  |                |
| a. Target Populations Reports   | Erica Nance    |
| o PY 2018 Baseline vs. PY 2019 YTD  |                |
| b. Youth Services   | Connie Stewart |
| o Registered Electrical Apprenticeship Preparation (REAP)   |                |
| o Federal Youth Monitoring Update   | Jennifer Bane  |
| o Perkins Career & Technical Education Planning   | Jennifer Bane  |
| c. Offenders  |                |
| o Re-entry Advanced Manufacturing Program (RAMP) Update   | Ginger Powell  |
| o Local & Regional Corrections Partnership  | Jennifer Bane  |
| 6. Other  | Jennifer Bane  |

Future Meeting Dates & Upcoming Events

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  - o Monday, January 27, 1:00 pm
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Northwest TN Workforce Board  
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Dyersburg State Gibson County Center, Room 129  
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Conference Call – 1-877-216-1555 #845157

Chair – Ben Marks  
Vice Chair – Glad Castellaw

**Minutes**

**Committee Members attending:** David Parrish, Ben Marks, Justin Crice, Ronnie Gunnels

**Committee members via conference call:** Lindsey Frilling

**Staff Attending:** Jennifer Bane, Laura Speer, LeAnn Lundberg, Margaret Prater, Gina Johnson

**Others attending:** Erica Nance, Gina Abbott, Kristie Bennett, Connie Stewart

**Others via conference call:**

**Review and Approval of Minutes of April 29, 2019 Meeting:** Ben Marks called the meeting to order and asked the group for comments regarding the prior meeting's minutes.

- **MOTION: Ronnie Gunnels moved to approve the April 29, 2019 minutes and Justin Crice seconded the motion. All were in favor and the motion carried.**

**Consideration of Eligible Training Provider List Program Renewals:** Laura Speer referenced the attached list of current programs on the Eligible Training Provider List that are due for renewal. There have not been any issues with any of the programs but there are few showing little or no growth in our area, which are shown in red on the handout. When expanded to include surrounding counties, there is growth for all programs. Additionally, some of the schools such as The University of Tennessee at Martin serve a large area, and if our area doesn't approve for it to be on the list, no other area can use it. Demand is also still determined on an individual basis by Career Advisors prior to approving training.

- **MOTION: Justin Crice moved to recommend approval of renewing the Eligible Training Provider Programs and Ronnie Gunnels seconded the motion. All were in favor and the motion carried.**

**Promising Practices/Supplemental Grant Updates & New Opportunities:**

- **Bongards Creamery / Workforce Opportunity for Rural Communities Grant:** Margaret Prater told the committee that the Bongards grant is being repurposed towards a Gibson County Training Center and the original plan for a tractor-trailer truck to promote manufacturing careers is being incorporated into a National Dislocated Worker Reserve Workforce Opportunity for Rural Communities Grant which will also be used towards the training center. The training center will help fill the anticipated 1,600 jobs at the coming Tyson facility in Humboldt. Since several grants being used for the project cannot be used on construction, the \$175,000 from Bongards is being re-purposed toward the facility and the trailer is being incorporated into the new grant opportunity to help demonstrate the workforce pipeline as required by the grant.
- **Delta Workforce Grant Program:** Jennifer Bane explained that this grant is \$150,000 for up to two years. Originally we thought we might apply the funds to support the Re-Entry Advanced Manufacturing (RAMP) program in the jails but expanding apprenticeships fit better with the grant criteria. This could also help us support the state's new Registered Apprenticeship grant.
- **Registered Apprenticeship Grant:** Jennifer Bane explained that this is a \$1.4 million grant for the state in which they will hire 3 intermediaries, one per grand division, who will provide assistance with establishing registered apprenticeships. The state staff are still working on the plan for using the funds and each planning region will have to develop a proposal. During the initial meeting in Nashville, West TN representatives discussed opportunities in healthcare. The Greater Memphis area has had an employer in the healthcare sector reach out to them. Part of the grant is to try to expand beyond traditional apprenticeships such as construction and manufacturing.

- Governor's Investment in Vocational Education (GIVE): Gibson County is also planning to apply for this grant to support a training center. TCAT Newbern is also applying for a welding program in Lake County and would use existing equipment at the high school for an adult program. Dyersburg State is also applying to expand the healthcare career pathway in Dyer, Lake, Obion, Lauderdale and Tipton counties by increasing the number of dual enrollment CNA programs and possibly adding an evening class for Adults, partnering with TCAT Ripley to add a cohort LPN program for these students, and also possibly adding another LPN to RN program. The grant is up to \$1 million and applicants must have a TBR TCAT or College as the fiscal agent and a workforce board as a partner.
- National Emergency Grant to Address the Opioid Crisis: The State heard back from the federal department of labor and have been asked for more information.
- DSCC Delta Healthcare Grant Partnership: We haven't received any updates on this grant that would allow for handouts and education about the opioid crisis to be available at the American Job Centers (AJCs), along with workshops.

### **Special Populations Updates:**

Target Populations Report: Erica Nance reported we had 43 new enrollments in June. Out of these new enrollments there were 18 youth, 17 long-term unemployed, 2 Veterans, 2 Individuals with disabilities, and 10 offenders which are similar to the numbers we've been seeing. She is working with a private corrections company to partner with them in their Trenton, Milan, and Crockett County offices.

### **Youth Services:**

- Registered Electrical Apprenticeship Preparation (REAP): Margaret Prater said everyone met after the program last year to discuss what we might want to change. This year Amteck held 8 showcases where they met with 100s of students and then later had the Shock and Awe day with 18 attending. At that point we had not enrolled anybody. In the end we enrolled 11 in the pre-apprenticeship class and only decided during the class that it wasn't the right fit for him. The remaining 10 students graduated and will be offered employment by Amteck. Amteck invests a lot of time and money into these students which makes it successful. Justin Crice asked if Amteck would be interested in being featured in a promotional video. Staff explained that we can basically use the Amteck model to make sure we can get the interested kids into the pre-apprenticeship class.
- #WORKlife Summer Work Experience: Connie Stewart explained that in trying to recruit graduating seniors at the high schools, it is very difficult at the end of the year due to testing and many other activities occurring during that time. We hope to find additional ways of outreach to make sure schools, parents, and students are aware of the program throughout the year and for next summer. The majority of the enrollments were from Lake County High School.

### **Offenders:**

- Re-entry Advanced Manufacturing Program (RAMP) Update (Gibson, Dyer, and Henry Counties): Margaret Prater told the committee we have completed 6 classes now in Gibson County. They have a very good completion rate with 86% of the men earning full Certified Production Technician (CPT) status. The women's class had a 75% completion rate. The completion rates are even higher when you only look at the number taking the assessment versus the total enrolled. We have had an instructor change, so these classes will not start again until mid to late August, but we also have the Orchard House starting up that will house and put over 100 men to work, including some of our RAMP students. We have partnered with them to offer On-the-Job Training (OJT) and they will pass the incentives onto the employers participating in the program.

The Dyersburg results are not as good. We are taking a pause until the women's facility is finished to allow for segregation of the population during the training and evaluation of the instruction methods. Henry County has only had one class so far that was also not as successful as the Gibson County classes. They are about to start another class and we hope to see a much higher success rate. We are also placing Henry County individuals in OJT as part of their work release program. We are working on scheduling a date to meet with Obion County about

implementing a program in their jail as well. We will highly recommend that they have a workhouse in place so that once they finish training they can go to work. Completion of the training also provides inmates with a 60-day sentence reduction. Lake County is also still looking at RAMP and maybe a welding program as well. We are looking at the possibility of virtual welders being placed in the jail for the initial part of the welding program and then once released, they could possibly continue into an evening adult program at the high school, but after the first trimester of training, they would already be employable.

- Local and Regional Corrections Partnership: Jennifer Bane explained that we are continuing to work as a regional and in our local area to form additional corrections partnerships. The Memphis area has a commission for offenders that will be discussed at the upcoming regional planning council meeting to possibly replicate it in other areas.
- Others: Jennifer Bane specified that there were 17 long-term unemployed enrolled in June for a total of 171 this year. There were no Dislocated Workers enrolled in June and only 10 in the year. There were 4 new Veterans enrolled with a total of 127 for the year. Erica is trying to increase services to veterans. There will be an event at the National Guard in Union City and we are discussing doing something similar with the National Guard in Lake County. There were two individuals with disabilities enrolled in June and a total of 49 for the year. We haven't made any progress on the Forklift Training Opportunity. Hoping to partner with Vocational Rehab to train on their site. Youth aging out of foster care would be another target group we are talking about trying to work with. A lot of them need their hi-set, and adult ed would be a good partner for that.

**Other:** Jennifer Bane provided the following updates:

- Next Board Meeting: August 27, 2019 at 12:00 pm (lunch begins at 11:30 am) at the Elks Lodge in Trenton (2025 US Hwy 45 Bypass S).
- SETA Fall 2019 Conference: September 8-10, Savannah, GA (RAMP and REAP will be presented)
- Retirement Reception for Margaret Prater: September 13, 2019, 2:30 – 4:30 pm, Dyersburg (location: McIvers Grant Library in Dyersburg).
- Ginger Powell, former Director of Business Services, starts August 13<sup>th</sup> as interim to be able to work with Margaret before her retirement.
- Next Committee Meeting: Monday, October 28<sup>th</sup>, 10:00 am.
- We found out Friday morning we will have Federal Monitoring visit to look at youth the 19<sup>th</sup>-21<sup>st</sup> of August.
- One-Stop Operator proposals review committee met today and will make a recommendation to the Executive Committee who will make a recommendation at the August Board meeting.

**MOTION: Ronnie Gunnels moved to conclude the meeting and Justin Crice seconded the motion. All were in favor and the motion carried.**

Respectfully submitted,

Lana Burchfiel, Public Information Specialist

Provider Name	Program Title	Completion Level	Occupation Title	2019 Jobs	2024 Jobs	2019 - 2024 Change	Annual Openings	Avg. Hourly Earnings
<a href="#">Tennessee College of Applied Technolog-Newbern (Main Campus)</a>	Certified Production Technician	certificate <1 year	Manufacturing Technology / Techician	1,824	1,963	139	246	\$ 16.53



Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>
<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

## Education Program Information

### Provider:

**Tennessee College of Applied Technolog-Newbern  
(Main Campus)**

**Program: Certified Production Technician**

**Program ID: 1006690**

### CIP Code:

**150613 - Manufacturing  
Technology/Technician.**

## General Information

\* **Status:** ☒ Active ☐ Inactive

### Purpose for adding program:

- ☒ Submit for ETPL Approval and accept participants  
☐ Accept participants without submitting for ETPL Approval  
☐ To be determined or display to the public only

### \* Education Program Type:

PS - Approved Provider Training - ITA ▼

### Associated Service Code(s) for the Education Program Type (Informational):

314 - Enrolled in Apprenticeship Training  
 324 - Adult Educ w/ Occ. Skills Training -Approved Provider List (ITA)  
 416 - Youth-Occupational Skills Training - Approved Provider List  
 607 - WTP Vocational Education-Training Approved Provider List

### \* CIP Code:

150613 - Manufacturing Technology/Technician.

[ [Search for CIP Code](#) ]

### \* Education Program Name:

Certified Production Technician

### Education Program Description:

The purpose of this program is to recognize through certification individuals who demonstrate mastery of the core competencies of manufacturing production at the front-line (entry-level through front-line supervisors) through successful completion of the

**\* This program of study or training services has the following potential outcome(s) (please select all that apply):**

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> An industry-recognized certificate or certification       | <input type="checkbox"/> A community college certificate of completion    |
| <input type="checkbox"/> A certificate of completion of an apprenticeship                     | <input type="checkbox"/> A secondary school diploma or its equivalent     |
| <input type="checkbox"/> A license recognized by the State involved or the Federal Government | <input type="checkbox"/> Employment                                       |
| <input type="checkbox"/> An associate degree  | <input type="checkbox"/> A measurable skills gain leading to a credential |
| <input type="checkbox"/> A baccalaureate degree   | <input type="checkbox"/> A measurable skills gain leading to employment   |

**\* This program leads to a credential or degree** ☒ Yes ☐ No

**Name of Associated Credential:**

**Completion Level:**

**\* Attain Credential:**

**Other, Specify:**

**Certification / License Title:**

**Certification / License Type:**

**Green Job Training:**

☐ Yes ☒ No

**What is a green job?**

**Is this education program in a partnership with business?**

☐ Yes ☒ No

**Please describe the partnership or plans to develop partnership in 800 characters or less (supporting documentation may be required):**

**LWDB Submitted:**

**[Exit Wizard](#)**

Choose one of the options below to continue

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<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

### Education Program Information

**Provider:**

**Tennessee College of Applied Technolog-Newbern  
(Main Campus)**

**Program: Certified Production Technician**

**Program ID: 1006690**

**CIP Code:**

**150613 - Manufacturing  
Technology/Technician.**

### Additional Details

**Financial Aid Available:**

- ☐ Pell Grant
 ☐ Institutional Scholarship  
☐ Federal Loan
 ☐ Other

**URL of Training Program  
(Example: http://site.com):**

**\* Program Prerequisites:**

None ▼

**\* Date Edu. Program First Offered:**

10/04/2019  Today

**\* Please provide a reasonable explanation  
regarding why this is a new program:**

This is a program that will provide inmates at local jails a way to have a skill upon being released.

**Minimum Class Size:**

**Maximum Class Size:**

**Number Of Instructors:**

**Describe the qualifications of all  
instructors in 800 characters or less:**

Choose one of the options below to continue

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<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	Occupations	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

Education Program Information

**Provider:**

**Tennessee College of Applied Technolog-Newbern  
(Main Campus)**






**Program: Certified Production Technician**

**Program ID: 1006690**

**CIP Code:**

**150613 - Manufacturing  
Technology/Technician.**

Related and Selected Occupations

Code	Occupation Title	Provider's Alternate Occupation Title	CIP Code Related	Select
17302600	Industrial Engineering Technicians 			<input type="checkbox"/>
49904100	Industrial Machinery Mechanics   			<input checked="" type="checkbox"/>

 BRIGHT OUTLOOK NATIONALLY |  BRIGHT OUTLOOK LOCALLY |  GREEN OCCUPATIONS

[ Select Occupation From ONET Table ]

If any selected occupation is not noted as in local bright outlook above, provide evidence that it is in demand.

**Exit Wizard**

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<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

### Education Program Information

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**Tennessee College of Applied Technolog-Newbern  
(Main Campus)**

**Program: Certified Production Technician**

**Program ID: 1006690**

**CIP Code:**

**150613 - Manufacturing  
Technology/Technician.**

### Selected Occupational Skills

Skill Description	Select
adjust or set mechanical controls or components	<input type="checkbox"/>
adjust production equipment/machinery setup	<input type="checkbox"/>
clean equipment or machinery	<input type="checkbox"/>
conduct tests to locate mechanical system malfunction	<input type="checkbox"/>
coordinate equipment or personnel in mechanical repair setting	<input type="checkbox"/>
evaluate manufacturing or processing systems	<input type="checkbox"/>
inspect machinery or equipment to determine adjustments or repairs needed	<input type="checkbox"/>
inspect manufactured products or materials	<input type="checkbox"/>
maintain consistent production quality	<input type="checkbox"/>
monitor the quantity of assembly output	<input type="checkbox"/>
move materials or goods between work areas	<input type="checkbox"/>
set up and operate variety of machine tools	<input type="checkbox"/>
use power or hand tools in metals processing	<input type="checkbox"/>

[ [Add new occupational skill\(s\)](#) | [Delete selected occupational skill\(s\)](#) ]

**Exit Wizard**

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>
<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

### Education Program Information

**Provider:**

**Tennessee College of Applied Technolog-Newbern  
(Main Campus)**

**Program: Certified Production Technician**

**Program ID: 1006690**

**CIP Code:**

**150613 - Manufacturing  
Technology/Technician.**

### Scheduling

**Course Times**

\* **Class Time:**  Hours

**Lab Time:**  Hours

**Other Time:**  Hours

**Class Frequency:**  ▼

### Reporting Information

\* **Reporting Program Length - Clock/Contact Hours:**  Hours

\* **Reporting Program Length - Full-time Weeks:**  Weeks

\* **Reporting Program Format:**  ▼

### Exit Wizard

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>
<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>

### Education Program Information

**Provider:**

**Tennessee College of Applied Technolog-Newbern  
(Main Campus)**

**Program: Certified Production Technician**

**Program ID: 1006690**

**CIP Code:**

**150613 - Manufacturing  
Technology/Technician.**

### Cost Details

**Note: \$0.00 is permitted for cost fields in the Education and Training Programs cost details screen.**

Cost Structure(s)	Amount	Action
<b>Total CRS Training Costs</b>	<b>\$2,877.50</b>	Edit   Delete
Tuition/Fee	\$2,377.50	
Books	\$500.00	
Tools	\$0.00	
Other Costs	\$0.00	
Comments		
<b>Total Amount of Cost Structures</b>	<b>\$2,877.50</b>	

[ [Add Cost Structure](#) ]

**No additional Cost Structures are currently available.**

Line Item(s)	Amount	Action
No records found		

[ [Add Line Item](#) ]

**Total Amount : \$2,877.50**

**[Exit Wizard](#)**

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>
<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

### Education Program Information

**Provider:**

**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**

**510801 - Medical/Clinical Assistant.**

### General Information

**\* Status:** ☒ Active ☐ Inactive

**Purpose for adding program:**

- ☒ Submit for ETPL Approval and accept participants
- ☐ Accept participants without submitting for ETPL Approval
- ☐ To be determined or display to the public only

**\* Education Program Type:** PS - Approved Provider Training - ITA

**Associated Service Code(s) for the Education Program Type (Informational):**

300 - Occupational Skills Training - Approved Provider List (ITA)  
 303 - Distance Learning  
 314 - Enrolled In Apprenticeship Training  
 324 - Adult Educ w/ Occ. Skills Training -Approved Provider List (ITA)

**\* CIP Code:**

510801 - Medical/Clinical Assistant.

[ [Search for CIP Code](#) ]

**\* Education Program Name:**

Healthcare Technician

**Education Program Description:**

A program that prepares individuals under the supervision of physicians to provide medical office administrative services and perform clinical duties including patient intake and care routine diagnostic and recording procedures pre-



**\* This program of study or training services has the following potential outcome(s) (please select all that apply):**

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> An industry-recognized certificate or certification       | <input checked="" type="checkbox"/> A community college certificate of completion |
| <input type="checkbox"/> A certificate of completion of an apprenticeship                     | <input type="checkbox"/> A secondary school diploma or its equivalent             |
| <input type="checkbox"/> A license recognized by the State involved or the Federal Government | <input checked="" type="checkbox"/> Employment                                    |
| <input type="checkbox"/> An associate degree  | <input type="checkbox"/> A measurable skills gain leading to a credential         |
| <input type="checkbox"/> A baccalaureate degree   | <input type="checkbox"/> A measurable skills gain leading to employment           |

**\* This program leads to a credential or degree** ☒ Yes ☐ No

**Name of Associated Credential:**

Healthcare Technician Certificate

**Completion Level:**

Certificate < 1 year ▼

**\* Attain Credential:**

Occupational Skills certificate or credential ▼

**Other, Specify:**

**Certification / License Title:**

**Certification / License Type:**

None Selected ▼

**Green Job Training:**

☐ Yes ☒ No

**What is a green job?**

**Is this education program in a partnership with business?**

☐ Yes ☒ No

**Please describe the partnership or plans to develop partnership in 800 characters or less (supporting documentation may be required):**

**LWDB Submitted:**

None Selected ▼

**Exit Wizard**

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u><a href="#">Duration</a></u>	<u><a href="#">Locations</a></u>	<u><a href="#">External Approvals</a></u>	<u><a href="#">Cost Details</a></u>	<u><a href="#">Performance</a></u>	<u><a href="#">Confirmation</a></u>	<u><a href="#">Review</a></u>
<u><a href="#">General Information</a></u>	<u><a href="#">Apprenticeship</a></u>	<u><a href="#">Additional Details</a></u>	<u><a href="#">Occupations</a></u>	<u><a href="#">Occupational Skills</a></u>	<u><a href="#">Completion Expectations</a></u>	<u><a href="#">Scheduling</a></u>

### Education Program Information

**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### Additional Details

**Financial Aid Available:**

- ☒ Pell Grant
 ☒ Institutional Scholarship  
☒ Federal Loan
 ☒ Other

**URL of Training Program**  
(Example: <http://site.com>):

**\* Program Prerequisites:**

High School Diploma or Equivalent ▼

**\* Date Edu. Program First Offered:**

08/26/2019  Today

**\* Please provide a reasonable explanation regarding why this is a new program:**

**Minimum Class Size:**

**Maximum Class Size:**

**Number Of Instructors:**

**Describe the qualifications of all instructors in 800 characters or less:**

**Describe the minimum entry level requirements or prerequisites in 800 characters or less:**

**Drug/Alcohol Screening Required:**☐ Yes ☐ No**Accessibility:**

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> On-Site Parking         | <input type="checkbox"/> Sign Language   |
| <input type="checkbox"/> Public Transportation              | <input type="checkbox"/> Other Languages |
| <input checked="" type="checkbox"/> Disabled Student Access | <input type="checkbox"/> Other           |

**Describe any equipment used in this program and its adequacy and availability in 800 characters or less:**

**Grievance Procedure  
(1000 characters max.):**

**Grievance Procedure URL  
(Example: http://site.com):**

**Refund Policy  
(800 characters max.):**

**Refund Policy URL  
(Example: http://site.com):**

**State Use 1:**

**State Use 2:**

**State Use 3:**

**State Use 4:**

**State Use 5:**

**Exit Wizard**

---

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u><a href="#">Duration</a></u>	<u><a href="#">Locations</a></u>	<u><a href="#">External Approvals</a></u>	<u><a href="#">Cost Details</a></u>	<u><a href="#">Performance</a></u>	<u><a href="#">Confirmation</a></u>	<u><a href="#">Review</a></u>
<u><a href="#">General Information</a></u>	<u><a href="#">Apprenticeship</a></u>	<u><a href="#">Additional Details</a></u>	<u><a href="#">Occupations</a></u>	<u><a href="#">Occupational Skills</a></u>	<u><a href="#">Completion Expectations</a></u>	<u><a href="#">Scheduling</a></u>

### Education Program Information





**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### Related and Selected Occupations

Code	Occupation Title	Provider's Alternate Occupation Title	CIP Code Related	Select
31909200	Medical Assistants  			<input type="checkbox"/>
31909700	Phlebotomists			<input type="checkbox"/>

 **BRIGHT OUTLOOK NATIONALLY** |  **BRIGHT OUTLOOK LOCALLY** |  **GREEN OCCUPATIONS**

[ [Select Occupation From ONET Table](#) ]

If any selected occupation is not noted as in local bright outlook above, provide evidence that it is in demand.

Local hospitals  
indicated a need.

**[Exit Wizard](#)**

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>
<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

### Education Program Information

**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### Completion Expectations

**Number of Credits:**  Credits

**\* Credit Earned Duration:** ☒ Semester ☐ Quarter

**Projected Hourly Wage  
After Program  
Completion:**

**Exit Wizard**

---

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>
<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>

### Education Program Information

**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### Scheduling

#### Course Times

\* **Class Time:**  Hours

**Lab Time:**  Hours

**Other Time:**  Hours

**Class Frequency:**  ▼

#### Reporting Information

\* **Reporting Program Length - Clock/Contact Hours:**  Hours

\* **Reporting Program Length - Full-time Weeks:**  Weeks

\* **Reporting Program Format:**  ▼

**Exit Wizard**

---

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u><a href="#">General Information</a></u>	<u><a href="#">Apprenticeship</a></u>	<u><a href="#">Additional Details</a></u>	<u><a href="#">Occupations</a></u>	<u><a href="#">Occupational Skills</a></u>	<u><a href="#">Completion Expectations</a></u>	<u><a href="#">Scheduling</a></u>
<u><a href="#">Duration</a></u>	<u><a href="#">Locations</a></u>	<u><a href="#">External Approvals</a></u>	<u><a href="#">Cost Details</a></u>	<u><a href="#">Performance</a></u>	<u><a href="#">Confirmation</a></u>	<u><a href="#">Review</a></u>

### Education Program Information

**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### Duration

Duration Title	Primary Duration	Duration	Schedule Intensity	Weekly Schedule	Classes Offered	Action
Certificate	Yes	2 Semesters/Terms	Part-Time	M-F	Day Night	Edit   Delete

[ [Add Duration](#) ]

[Exit Wizard](#)

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

General  
Information

Apprenticeship

Additional  
Details

Occupations

Occupational  
Skills

Completion  
Expectations

Scheduling

Duration

Locations

External  
Approvals

Cost  
Details

Performance

Confirmation

Review

### Education Program Information

**Provider:**

**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**

**510801 - Medical/Clinical Assistant.**

### Locations

The selection of at least one location is required.

Location Name	Address	Billing Address	Select <input type="checkbox"/>
DYERSBURG STATE COMMUNITY COLLEGE	1510 Lake Rd Dyersburg, TN 38024	1510 Lake Rd Dyersburg, TN 38024	<input checked="" type="checkbox"/>
DYERSBURG STATE COMMUNITY COLLEGE - GIBSON COUNTY	2071 Highway 45, Bypass Trenton, TN 38382	2071 Highway 45, Bypass Trenton, TN 38382	<input checked="" type="checkbox"/>
DYERSBURG STATE COMMUNITY COLLEGE - JIMMY NAIFEH CENTER	3149 Highway 51 South Covington, TN 38019	3149 Highway 51 South Covington, TN 38019	<input checked="" type="checkbox"/>
DYERSBURG STATE COMMUNITY COLLEGE - OBION COUNTY / UNION CIT	,	,	<input type="checkbox"/>

**Exit Wizard**



Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>
<u>Duration</u>	<u>Locations</u>	External Approvals	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>

### Education Program Information

**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### External Approvals

**State Approving Agency:**

Tennessee Higher Education Commiss ▼

**State Approving Agency Status:**

Approved ▼

**Is this program listed on another state's ETPL?**

☐ Yes ☒ No

### Exit Wizard

---

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>
<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>

### Education Program Information

**Provider:**  
**DYERSBURG STATE COMMUNITY COLLEGE**

**Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code:**  
**510801 - Medical/Clinical Assistant.**

### Cost Details

**Note: \$0.00 is permitted for cost fields in the Education and Training Programs cost details screen.**

Cost Structure(s)	Amount	Action
<b>Total CRS Training Costs</b>	<b>\$3,000.00</b>	Edit   Delete
Tuition/Fee	\$2,000.00	
Books	\$1,000.00	
Tools	\$0.00	
Other Costs	\$0.00	
Comments		
<b>Total Amount of Cost Structures</b>	<b>\$3,000.00</b>	

[ [Add Cost Structure](#) ]

**No additional Cost Structures are currently available.**

Line Item(s)	Amount	Action
No records found		

[ [Add Line Item](#) ]

**Total Amount : \$3,000.00**

**Exit Wizard**

Choose one of the options below to continue

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

<u>General Information</u>	<u>Apprenticeship</u>	<u>Additional Details</u>	<u>Occupations</u>	<u>Occupational Skills</u>	<u>Completion Expectations</u>	<u>Scheduling</u>
<u>Duration</u>	<u>Locations</u>	<u>External Approvals</u>	<u>Cost Details</u>	<u>Performance</u>	<u>Confirmation</u>	<u>Review</u>

### Education Program Information

**Provider: DYERSBURG STATE COMMUNITY COLLEGE Program: Healthcare Technician**

**Program ID: 1006730**

**CIP Code: 510801 - Medical/Clinical Assistant.**

### Edu. Program Application Confirmation

\* Providers requesting approval or re-approval of a training program must agree to the statement below.

The Program Description and Program Costs I am Posting on the website are currently listed in my catalog/brochure. The programs offered are available to the general public on a tuition basis.

I agree to complete the information required on the web site at the time of my approval request. This includes the completion information of all students registered in the program for the last and current Program Year.

- ☒ Yes, I agree to the above statement. Please submit this educational program for WIOA Approval.
- ☐ No, do not submit this educational program for WIOA Approval at this time.

☐ Submit changes for Review and Approval.

### Exit Wizard

# Healthcare Technician Related Occupations Snapshot Report

Emsi Q4 2019 Data Set

October 2019

**Northwest Tennessee Workforce Board**



# Parameters

## Occupations

Medical Records and Health Information Technicians (29-2071)

Medical Assistants (31-9092)

Phlebotomists (31-9097)

Healthcare Support Workers, All Other (31-9099)

## Regions

45-Minute Commute from Dyersburg, TN: Pemiscot County, MO; Crockett County, TN; Dyer County, TN; Gibson County, TN; Lake County, TN; Lauderdale County, TN; Obion County, TN

## Timeframe

2019 - 2024

## Datarun

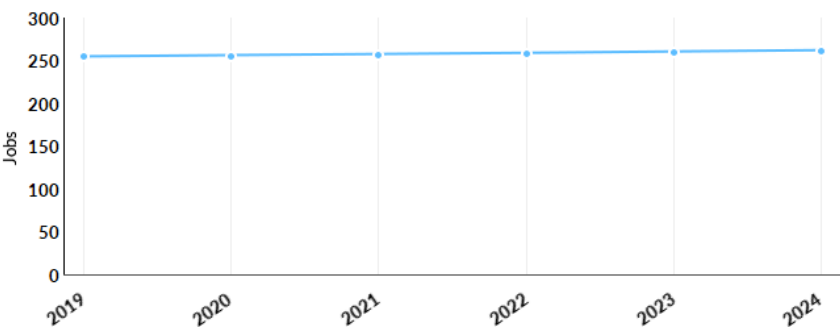
2019.4 – QCEW Employees, Non-QCEW Employees, and Self-Employed

## Occupation Summary for 4 Occupations

<b>255</b>	<b>2.7%</b>	<b>\$14.65/hr</b>
<b>Jobs (2019)</b>	<b>% Change (2019-2024)</b>	<b>Median Hourly Earnings</b>
46% below National average	Nation: 12.0%	Nation: \$16.76/hr

## Growth

<b>255</b>	<b>262</b>	<b>7</b>	<b>2.7%</b>
<b>2019 Jobs</b>	<b>2024 Jobs</b>	<b>Change (2019-2024)</b>	<b>% Change (2019-2024)</b>

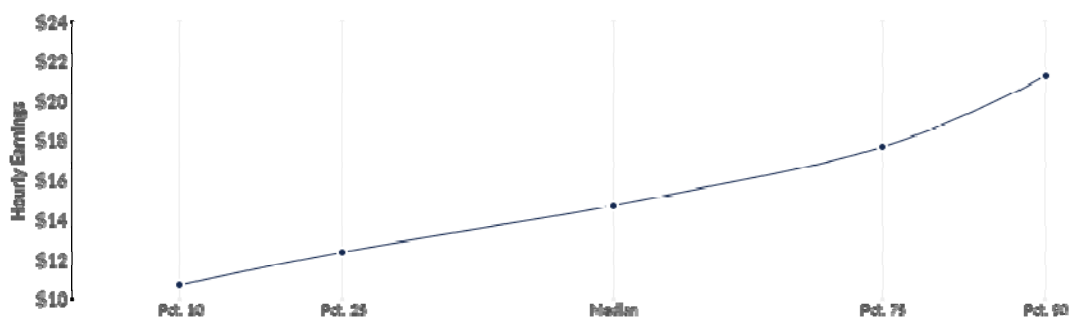


Occupation	2019 Jobs	2024 Jobs	Change	% Change
Medical Records and Health Information Technicians (29-2071)	53	55	2	4%
Medical Assistants	159	164	5	3%

Occupation	2019 Jobs	2024 Jobs	Change	% Change
(31-9092)				
Phlebotomists (31-9097)	18	17	-1	-6%
Healthcare Support Workers, All Other (31-9099)	25	26	1	4%

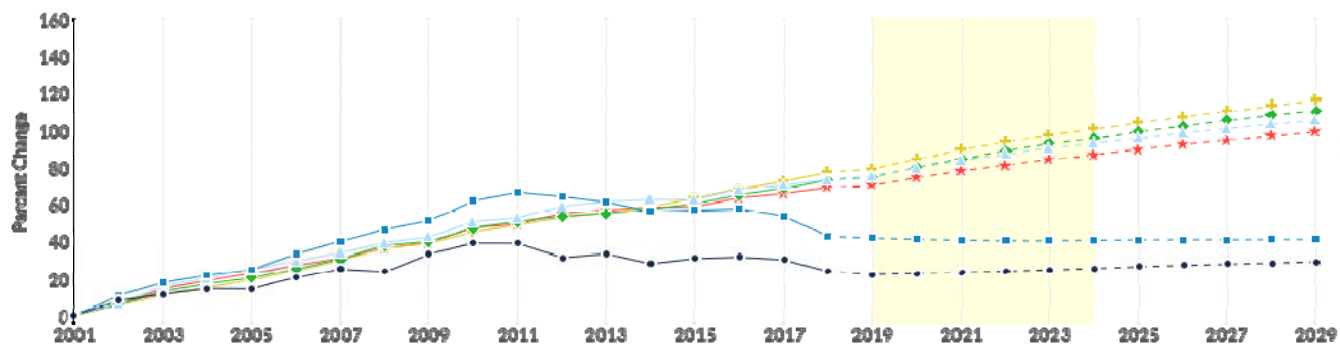
## Percentile Earnings

<b>\$12.32/hr</b>	<b>\$14.65/hr</b>	<b>\$17.62/hr</b>
25th Percentile Earnings	Median Earnings	75th Percentile Earnings



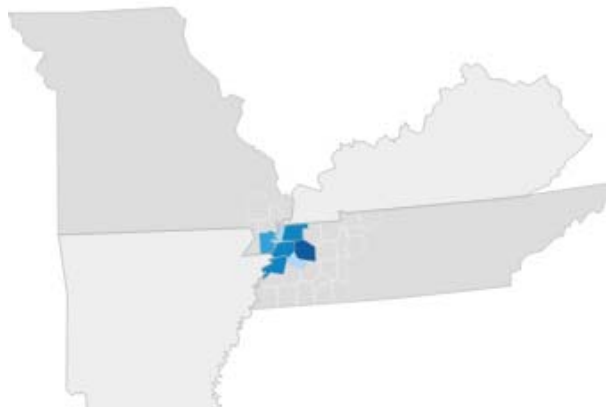
Occupation	25th Percentile Earnings	Median Earnings	75th Percentile Earnings
Medical Records and Health Information Technicians (29-2071)	\$12.09	\$14.72	\$18.39
Medical Assistants (31-9092)	\$12.44	\$14.48	\$16.76
Phlebotomists (31-9097)	\$11.47	\$13.03	\$15.54
Healthcare Support Workers, All Other (31-9099)	\$15.17	\$19.72	\$22.45

## Regional Trends




	Region	2019 Jobs	2024 Jobs	Change	% Change
●	Region	255	262	7	2.7%
●	Northwest TN	408	404	-4	-1.0%
●	West TN	6,366	6,998	632	9.9%
●	State	42,844	47,964	5,120	12.0%
●	Nation	1,155,746	1,294,083	138,337	12.0%
●	All Counties	7,297	8,010	713	9.8%

## Regional Breakdown



County	2024 Jobs
Gibson County, TN	62
Dyer County, TN	52
Lauderdale County, TN	50
Obion County, TN	48
Pemiscot County, MO	27

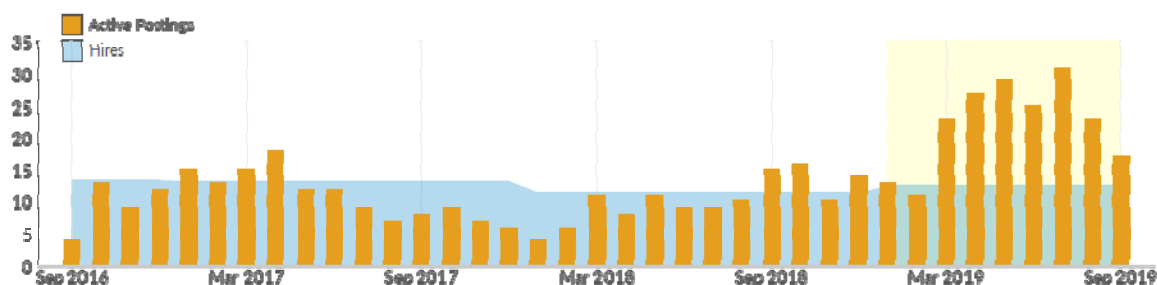
## Job Postings Summary

<b>85</b> <b>Unique Postings</b>  266 Total Postings	<b>3 : 1</b> <b>Posting Intensity</b> Regional Average: 4 : 1 	<b>25 days</b> <b>Median Posting Duration</b>  Regional Average: 26 days
---	---	---

There were **266** total job postings for your selection from January 2019 to September 2019, of which **85** were unique. These numbers give us a Posting Intensity of **3-to-1**, meaning that for every 3 postings there is 1 unique job posting. This is close to the Posting Intensity for all other occupations and companies in the region (4-to-1), indicating that they are putting average effort toward hiring for this position.

## Job Postings vs. Hires

<b>22</b> <b>Avg. Monthly Postings (Jan 2019 - Sep 2019)</b>	<b>13</b> <b>Avg. Monthly Hires (Jan 2019 - Sep 2019)</b>
---	--



Occupation	Avg Monthly Postings (Jan 2019 - Sep 2019)	Avg Monthly Hires (Jan 2019 - Sep 2019)
Medical Assistants	10	7
Medical Records and Health Information Technicians	9	3
Phlebotomists	3	1
Healthcare Support Workers, All Other	1	1

## Occupational Programs

<b>3</b> <b>Programs (2018)</b>	<b>17</b> <b>Completions (2018)</b>	<b>27</b> <b>Openings (2018)</b>
CIP Code	Program	Completions (2018)
51.0707	Health Information/Medical Records Technology/Technician	17



51.0000	Health Services/Allied Health/Health Sciences, General	0
51.0899	Allied Health and Medical Assisting Services, Other	0

## Industries Employing 4 Occupations

Industry	Occupation Group Jobs in Industry (2019)	% of Occupation Group in Industry (2019)	% of Total Jobs in Industry (2019)
Offices of Physicians (except Mental Health Specialists)	102	39.9%	14.1%
Hospitals (Local Government)	32	12.6%	4.2%
Nursing Care Facilities (Skilled Nursing Facilities)	18	7.2%	1.1%
General Medical and Surgical Hospitals	17	6.6%	3.6%
Offices of Optometrists	11	4.1%	9.8%

# Data Sources and Calculations

## Location Quotient

Location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the nation. It can reveal what makes a particular region unique in comparison to the national average.

## Occupation Data

Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level Emsi earnings by industry.

## Emsi Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.

## Institution Data

The institution data in this report is taken directly from the national IPEDS database published by the U.S. Department of Education's National Center for Education Statistics.

## State Data Sources

This report uses state data from the following agencies: Arkansas Department of Workforce Services; Kentucky Office of Employment and Training; Missouri Department of Economic Development; Tennessee Department of Labor and Workforce Development, Research and Statistics Division

Provider Name:	Program Title	CIP Title	Completion Level	Occupation Title	2019 Jobs	2025 Jobs	2019-2025 Change	Annual Openings	Avg. Hourly Earnings
<a href="#">DYERSBURG STATE COMMUNITY COLLEGE</a>	AAS - PARAMEDIC TO RN PROGRAM	Registered Nursing/Registered Nurse.	Associate's Degree	Registered Nurse	985	1,044	59	64	\$ 26.50

Banking institutions will be closed on Monday, October 14th, 2019 in observance of Columbus Day. UI benefit payments will be delayed one day.

Provider: DYERSBURG STATE COMMUNITY COLLEGE  
 Program: AAS - PARAMEDIC TO RN PROGRAM

This program is eligible for financial assistance under the Workforce Innovation & Opportunity Act (WIOA)  
[Learn more about the program scholarship information.](#)

#### Program Summary

##### Description:

A program that generally prepares individuals in the knowledge techniques and procedures for promoting health providing care for sick disabled infirmed or other individuals or groups. Includes instruction in the administration of medication and treatments assisting a physician during treatments and examinations Referring patients to physicians and other health care specialists and planning education for health maintenance.

##### Credential Attained:

An associate degree

##### Grievance Procedure:

##### Refund Policy:

#### Program / Service Locations

Location	Address	City State Zip
DYERSBURG STATE COMMUNITY COLLEGE - Primary	1510 Lake Rd	Dyersburg, TN - 38024
DYERSBURG STATE COMMUNITY COLLEGE - JIMMY NAIFEH CENTER - Satellite	3149 Highway 51 South	Covington, TN - 38019

#### Program Length

Duration: 3 Semesters/Terms  
 Class Frequency: Semester  
 Class Time: 12 Hours  
 Other Time, including lab: 8 Hours  
 Total Time: 20 Hours

Classes Offered: Day, Night

### Program Costs

#### Approved Costs

Tuition:	\$11,067.00
Other Costs, including tools, books, etc:	\$2,700.00
Total Program Costs:	\$13,767.00

#### Most Recent Costs

Tuition:	\$11,067.00
Other Costs, including tools, books, etc:	\$2,700.00
Total Program Costs:	\$13,767.00

The display of costs does not constitute a guarantee that the amounts will be fully paid by the WIOA program.

### Class / Faculty Size

Minimum Class Size:	18
Maximum Class Size:	24
Number of Instructors:	3

### Local Workforce Investment Area Certification

Certified by the following Local Workforce Investment Areas: **Greater Memphis  
Northwest Tennessee**

### Additional

Qualifications of Instructors: Master's degree required

#### Program Prerequisites:

All learning support classes, if necessary; A & P I, English Comp I, General psychology

Equipment Used in Program: IV arms, simulators, Dyxis system, training manikins

Target Occupations: paramedic to RN  
Registered Nurses

### Skills

☐ Show Skills

### Program / Service Performance

**Performance data is not currently available for this educational program.**

## WIOA Targeted Population Summary

- State Region: West TN

- LWIA/Region: Northwest Tennessee

Target Group	PY 2018 Total Enrolled	PY 2018 New Enrolled	PY 2019 YTD Total Enrolled	PY 2019 YTD New Enrolled
<b>Total</b>	<b><u>1,182</u></b>	<b><u>43</u></b>	<b><u>1,342</u></b>	<b><u>50</u></b>
<b>Gender</b>				
Female	<b><u>532</u></b> 45.01%	<b><u>9</u></b> 20.93%	<b><u>619</u></b> 46.13%	<b><u>18</u></b> 36.00%
Male	<b><u>650</u></b> 54.99%	<b><u>34</u></b> 79.07%	<b><u>722</u></b> 53.80%	<b><u>32</u></b> 64.00%
NA	<b><u>0</u></b> 0.00%	<b><u>0</u></b> 0.00%	<b><u>1</u></b> 0.07%	<b><u>0</u></b>
<b>Age</b>				
18 and Under	<b><u>71</u></b> 6.01%	<b><u>6</u></b> 13.95%	<b><u>82</u></b> 6.11%	<b><u>1</u></b> 2.00%
19 to 24	<b><u>324</u></b> 27.41%	<b><u>12</u></b> 27.91%	<b><u>336</u></b> 25.04%	<b><u>6</u></b> 12.00%
25 to 54	<b><u>669</u></b> 56.60%	<b><u>23</u></b> 53.49%	<b><u>788</u></b> 58.72%	<b><u>40</u></b> 80.00%
55 and Older	<b><u>118</u></b> 9.98%	<b><u>2</u></b> 4.65%	<b><u>136</u></b> 10.13%	<b><u>3</u></b> 6.00%
<b>Race/Ethnicity</b>				
White	<b><u>928</u></b> 78.51%	<b><u>30</u></b> 69.77%	<b><u>1,066</u></b> 79.43%	<b><u>37</u></b> 74.00%
African American/Black	<b><u>232</u></b> 19.63%	<b><u>12</u></b> 27.91%	<b><u>247</u></b> 18.41%	<b><u>13</u></b> 26.00%
American Indian/Alaskan Native	<b><u>9</u></b> 0.76%	<b><u>0</u></b>	<b><u>9</u></b> 0.67%	<b><u>0</u></b>
Asian	<b><u>2</u></b> 0.17%	<b><u>0</u></b>	<b><u>4</u></b> 0.30%	<b><u>0</u></b>
Hawaiian/Other Pacific Islander	<b><u>2</u></b> 0.17%	<b><u>0</u></b>	<b><u>2</u></b> 0.15%	<b><u>0</u></b>
Hispanic	<b><u>36</u></b> 3.05%	<b><u>1</u></b> 2.33%	<b><u>41</u></b> 3.06%	<b><u>0</u></b>
<b>Educational Status</b>				
In-school,H.S. or less	<b><u>3</u></b> 0.25%	<b><u>0</u></b>	<b><u>3</u></b> 0.22%	<b><u>0</u></b>
In-school,Post-H.S.	<b><u>80</u></b> 6.77%	<b><u>0</u></b>	<b><u>67</u></b> 4.99%	<b><u>0</u></b>
Not attending school,H.S. Dropout	<b><u>1</u></b> 0.08%	<b><u>0</u></b>	<b><u>1</u></b> 0.07%	<b><u>0</u></b>
Not attending school,H.S. Graduate	<b><u>83</u></b> 7.02%	<b><u>0</u></b>	<b><u>70</u></b> 5.22%	<b><u>0</u></b>
<b>UC Status</b>				
Eligible claimant not referred by WPRS	<b><u>6</u></b> 0.51%	<b><u>0</u></b>	<b><u>6</u></b> 0.45%	<b><u>0</u></b>
Exhaustee	<b><u>4</u></b> 0.34%	<b><u>0</u></b>	<b><u>4</u></b> 0.30%	<b><u>0</u></b>
Neither claimant or exhaustee	<b><u>144</u></b> 12.18%	<b><u>0</u></b>	<b><u>120</u></b> 8.94%	<b><u>0</u></b>

Veteran				
All Veterans	<u><b>52</b></u> 4.40%	<u><b>2</b></u> 4.65%	<u><b>58</b></u> 4.32%	<u><b>1</b></u> 2.00%
Eligible Veteran Status	<u><b>49</b></u> 4.15%	<u><b>2</b></u> 4.65%	<u><b>56</b></u> 4.17%	<u><b>1</b></u> 2.00%
Other Eligible Person/Veteran Spouse	<u><b>3</b></u> 0.25%	0	2 0.15%	0
Campaign Veteran	<u><b>10</b></u> 0.85%	0	11 0.82%	0
Disabled Veteran	<u><b>8</b></u> 0.68%	0	10 0.75%	1 0.02
Transitioning Service Member	<u><b>1</b></u> 0.08%	0	1 0.07%	0
Recently Separated Veteran	<u><b>3</b></u> 0.25%	0	6 0.45%	1 0.02
Active Duty Military Spouse	<u><b>1</b></u> 0.08%	0	1 0.07%	0
Barriers				
Total With Significant Barriers to Employment	<u><b>780</b></u> 65.99%	<u><b>33</b></u> 76.74%	<u><b>864</b></u> 64.38%	<u><b>41</b></u> 82.00%
Individuals with Disability	<u><b>49</b></u> 4.15%	<u><b>2</b></u> 4.65%	<u><b>51</b></u> 3.80%	<u><b>1</b></u> 2.00%
Displaced Homemaker	<u><b>3</b></u> 0.25%	0	3 0.22%	0
Underemployed	<u><b>286</b></u> 24.20%	<u><b>6</b></u> 13.95%	<u><b>319</b></u> 23.77%	<u><b>7</b></u> 14.00%
Dislocation Event	<u><b>1</b></u> 0.08%	0	2 0.15%	1 0.02
Within 2 Years of Exhausting TANF	<u><b>1</b></u> 0.08%	0	1 0.07%	0
Hawaiian Native	0	0	0	0
Single Parent	<u><b>121</b></u> 10.24%	<u><b>4</b></u> 9.30%	<u><b>146</b></u> 10.88%	<u><b>9</b></u> 18.00%
Facing Substantial Cultural Barriers	0	0	0	0
Eligible Migrant and Seasonal Farmworker	0	0	0	0
Meets Governors Special Barrier	0	0	0	0
English Language Learner	0	0	0	0
Basic Skills Deficient	<u><b>3</b></u> 0.25%	0	4 0.30%	0
Offender	<u><b>112</b></u> 9.48%	<u><b>10</b></u> 23.26%	<u><b>111</b></u> 8.27%	<u><b>21</b></u> 42.00%
Homeless	<u><b>7</b></u> 0.59%	0	4 0.30%	0
Runaway Youth	0	0	0	0
Foster Care (All)	<u><b>3</b></u> 0.25%	<u><b>2</b></u> 4.65%	<u><b>4</b></u> 0.30%	<u><b>0</b></u>

In Foster Care	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Aged Out of Foster Care	<u>3</u> 0.25%	<u>2</u> 4.65%	<u>4</u> 0.30%	<u>0</u>
Pregnant or Parenting Youth	<u>68</u> 5.75%	<u>2</u> 4.65%	<u>66</u> 4.92%	<u>0</u>
Out of Home Placement	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Eligible Under Section 477	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Youth Requires Additional Assistance	<u>75</u> 6.35%	<u>8</u> 18.60%	<u>70</u> 5.22%	<u>1</u> 2.00%
Long-Term Unemployed	<u>171</u> 14.47%	<u>17</u> 39.53%	<u>185</u> 13.79%	<u>15</u> 30.00%
<b>Public Assistance</b>				
TANF	<u>10</u> 0.85%	<u>0</u>	<u>9</u> 0.67%	<u>0</u>
SNAP	<u>184</u> 15.57%	<u>6</u> 13.95%	<u>180</u> 13.41%	<u>1</u> 2.00%
Social Security Disability Insurance (SSDI)	<u>7</u> 0.59%	<u>0</u>	<u>7</u> 0.52%	<u>0</u>
Supplemental Security Income (SSI)	<u>11</u> 0.93%	<u>1</u> 2.33%	<u>11</u> 0.82%	<u>0</u>
General Assistance	<u>1</u> 0.08%	<u>0</u>	<u>1</u> 0.07%	<u>0</u>
Living in the High Poverty Area	<u>20</u> 1.69%	<u>0</u>	<u>16</u> 1.19%	<u>0</u>
Free or Reduced Lunch	<u>8</u> 0.68%	<u>0</u>	<u>7</u> 0.52%	<u>0</u>
Low Income	<u>621</u> 52.54%	<u>31</u> 72.09%	<u>663</u> 49.40%	<u>35</u> 70.00%
<b>Green Training</b>				
Received Green Training	<u>1</u> 0.08%	<u>0</u>	<u>1</u> 0.07%	<u>0</u>

# RE-ENTRY ADVANCED MANUFACTURING PROGRAM (RAMP)

9/30/2019

## GIBSON COUNTY - TCAT JACKSON

### MEN- 5 classes; WOMEN- 1 class

<b>Men - 5 classes (50 students)</b>	Safety	Quality	Manufacturing	Maintenance	Full CPT
Assessments Passed/Taken	49/49	49/49	43/44	44/44	43/50
Percent Passed Assessment Taken	100%	100%	97%	100%	86%
Percent Passed of 50 Enrolled	98%	98%	86%	88%	86%

*Note: Of the 7 who did not complete the full CPT and/or individual assessments - 5 were removed from class for discipline; 1 released early  
One (1) student failed 1 module - manufacturing. He was transferred to Lauderdale County Jail before he could retake assessment.*

<b>Women - 1 class (8 students)</b>	Safety	Quality	Manufacturing	Maintenance	Full CPT
Assessments Passed/Taken	7/7	7/7	7/7	6/7	6/7
Percent Passed Assessment Taken	100%	100%	100%	86%	86%
Percent Passed of 8 Enrolled	88%	88%	88%	75%	75%

*Note: Of the 2 who did not complete the full CPT and/or individual assessments - 1 was released early before completion of first module.  
One (1) student failed Maintenance and was eligible for retake July 8. Requested update on retest status. Next class expected to begin 11/11.*

## DYER COUNTY - DYERSBURG STATE COMMUNITY COLLEGE

### WOMEN - 2 classes; MEN- 2 classes

<b>Women - 2 classes (23 students)</b>	Safety	Quality	Manufacturing	Maintenance	Full CPT
Assessments Passed/Taken	18/23	13/17	11/14	8/10	8/23
Percent Passed Assessment Taken	78%	76%	79%	80%	35%
Percent Passed of 23 Enrolled	78%	57%	48%	35%	35%

<b>Men - 1 Class (10 students)</b>	Safety	Quality	Manufacturing	Maintenance	Full CPT
Assessments Passed/Taken	8/8	5/7	5/6	6/6	4/10
Percent Passed Assessment Taken	100%	71%	83%	100%	40%
Percent of 10 Enrolled Passed	80%	50%	50%	60%	40%

<b>Men - 1 Class in progress (10 students)</b>	Safety	Quality	Manufacturing	Maintenance	Full CPT
Assessments Passed/Taken	4/5	3/3	1/2	0/0	0/3
Percent Passed Assessment Taken	80%	100%	50%	0%	0%
Percent of 10 Enrolled Passed	40%	30%	10%	0%	0%

*Note: Class started 5/20/19. The instructor worked with 2 of the 3 still enrolled after the expected end date. One of the 3 left for Rehab. Neither of the 2 remaining tested in Maintenance as of September. Of the original 10 students, 7 students opted out in orientation. Next class expected to be for Women beginning in January with a new female instructor.*

## HENRY COUNTY - TCAT PARIS

### (MEN)

<b>1 Class Completed</b>	Safety	Quality	Manufacturing	Maintenance	Full CPT
Assessments Passed/Taken	5/5	5/5	3/5	1/5	1/10
Percent Passed Assessment Taken	100%	100%	60%	20%	10%
Percent of 10 Enrolled Passed	50%	50%	30%	10%	10%

Men - 1 Class Beginning 10/14/19.



## Dyersburg State Community College

# CAREER PROGRAMS

## You can earn in **1 YEAR** or less!

DSCC Certificate	Certification	Total Hrs	Salary Range	Typical Job(s)
Advanced Emergency Medical Technician (AEMT)	AEMT - State Licensure	16	\$11.76/hr = Entry level \$16.05/hr median income	AEMT
Basic Early Childhood Education	Child Development Associate (CDA) - National Licensure	12	\$10.25/hr	Child care provider
	Certified Nurse Assistant (CNA)	6	\$8-\$12/hr	Certified Nursing Assistant (CNA) at a nursing home or hospital
Certified Production Technician (CPT) <i>Plus</i> <b>Industrial Maintenance</b> courses leading to an AAS degree in Engineering Systems Technology: <ul style="list-style-type: none"> <li>• Electrical Circuits</li> <li>• Industrial Electronic Controls</li> <li>• Programmable Logic Controllers</li> <li>• Fluid Power Systems</li> <li>• Integrated Robotics</li> </ul>	Certified Production Technician (CPT) - National Certification	12	\$16-17/hr median income	<ul style="list-style-type: none"> <li>• Safety</li> <li>• Quality Control</li> <li>• Maintenance Awareness</li> <li>• Mechanical Systems</li> </ul>
Computer Information Technology (CIT) - CITC 1300-Beginning HTML and CSS, Online only	Microsoft Technical Associate (MTA) Exam 98-375	3	\$30,500-\$51,400 median income	<ul style="list-style-type: none"> <li>• Web Designer</li> <li>• Graphic Designer</li> <li>• Web Developer</li> </ul>
Computer Information Technology (CIT) - CITC 1330-Microsoft Desktop OS, Online only	Microsoft 70-698 - Windows 10 installation and configuration or Microsoft 70-697 - Configuring Windows Devices	3	\$49,377/yr median income	<ul style="list-style-type: none"> <li>• Desktop Support Technician</li> </ul>
Computer Information Technology (CIT) - CITC 2320-Windows Server Administration	Microsoft 70-740 Installation, Storage and Compute with Windows Server	3	\$49,377/yr median income	<ul style="list-style-type: none"> <li>• Desktop Support Technician</li> <li>• Server Support Technician</li> </ul>
Computer Information Technology (CIT) - CITC 1320-A+ Hardware and Software	CompTIA A+	3	\$13.78-\$20.71/hr	<ul style="list-style-type: none"> <li>• Help Desk Technician</li> <li>• IT Technician</li> </ul>
Computer Information Technology (CIT) - CITC 1302-Introduction to Networks	CompTIA Network+	3	\$30,400-\$66,600/yr median income	<ul style="list-style-type: none"> <li>• Network Technician</li> </ul>

Continued on back...

DSCC Certificate	Certification	Total Hrs	Salary Range	Typical Job(s)
Computer Information Technology (CIT) - CITC 2326-Network Security	CompTIA Security +	3	\$40,617-\$54,952/yr median income	<ul style="list-style-type: none"> <li>Security Technician</li> <li>Security Analyst</li> </ul>
Computer Information Technology (CIT) - CITC 1323-CCNA I, CITC 1324-CCNA II	Cisco Certified Entry Networking Technician (CCENT)	6	\$50,827-\$62,630/yr median income	<ul style="list-style-type: none"> <li>Network Administrator</li> <li>System Administrator</li> <li>IT Specialist</li> <li>Systems Engineer</li> </ul>
Computer Systems Operations & Maintenance	Microsoft Office User - National Certification	21	\$20,000-\$28,000/yr	Data entry clerk, accounting clerk, information systems worker
Corrections & Law Enforcement	No state or local certification	21	\$32,000-\$42,000/yr	Correctional officer, jailer, security officer, juvenile/adult institutional staff member, clerk for a correctional or law enforcement agency
Early Childhood Education		24	\$12.30/hr	Child care provider, child care owner/operator, Department of Education Pre-K assistant
Electronic Health Record Technical Certificate		22	Minimum wage	Assistant in EHR in all types of health care facilities, hospitals, nursing facilities (intermediate and skilled), physical and mental rehabilitation, same-day surgery centers
Emergency Medical Technician (EMT)	EMT - State Licensure	16	\$11.76/hr entry level \$16.05/hr median	Emergency Medical Technician (EMT)
Healthcare Technician	Certified Clinical Medical Assistant (CCMA)	18	\$14.19/hr Average \$24,000-\$37,000/yr	CCMA, Phlebotomy Technician, Electrocardiogram Technician
LPN to RN Fast Track	Registered Nurse (RN) - National Licensure	66 (incl. 7 hrs of credit for LPN) (incl. fall, spring, and summer semesters)	\$52,500-\$57,560/yr	Registered Nurse (RN)
Medical Coding	Certified Coding Associate (CCA)	30	\$21,000-\$25,000/yr	Coder for reimbursement in hospitals, physician's offices or health care facilities
Paramedic	Paramedic - State Licensure	43 (incl. fall, spring and summer semesters)	\$15.86/hr entry level to \$24.68/hr	Paramedic
Paramedic to RN Fast Track	Registered Nurse (RN) - National Licensure	66 (incl. 7 hrs of credit for Paramedic) (incl. fall, spring, and summer semesters)	\$52,500-\$57,560/yr	Registered Nurse (RN)

### For more information, contact:

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**Jim Logan**, EMS Program Director, [jlogan@dscc.edu](mailto:jlogan@dscc.edu), 731-286-3381



**DYERSBURG STATE**  
COMMUNITY COLLEGE

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**731-286-3200 / [www.dscc.edu](http://www.dscc.edu) / [enroll@dscc.edu](mailto:enroll@dscc.edu)**

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# DYERSBURG STATE COMMUNITY COLLEGE

## Engineering Systems Technology

### Need to enter the job market quickly?

DSCC has multiple options for students ready to start a new career or take their skills to the next level in their field.

The Associate of Applied Science (AAS) - Engineering Systems Technology concentration (64 credit hours) is designed to prepare students for employment or advancement in a manufacturing or industrial environment immediately following graduation. Skills obtained in this program may be applied to a variety of settings, including electrical, mechanical, or processes.

### Typical jobs are found not only in manufacturing, but in other commercial service industries as well:

ELECTRO-MECHANICAL TECHNICIANS .....	\$27.28 PER HOUR / \$56,740 PER YEAR
ELECTRICAL & ELECTRONICS ENGINEERING TECHNICIANS.....	\$30.60 PER HOUR / \$63,660 PER YEAR
ELECTRIC MOTOR, POWER TOOL, & RELATED REPAIRERS .....	\$20.47 PER HOUR / \$42,580 PER YEAR
ELECTRICAL & ELECTRONICS REPAIRERS, COMM. & IND .....	\$27.49 PER HOUR / \$57,190 PER YEAR
ELECTRICAL & ELECTRONICS INSTALLERS & REPAIRERS .....	\$27.51 PER HOUR / \$57,210 PER YEAR
ELECTRICAL POWER-LINE INSTALLERS & REPAIRERS .....	\$33.36 PER HOUR / \$69,380 PER YEAR
ELECTRICIANS .....	\$26.01 PER HOUR / \$54,110 PER YEAR
ELEVATOR INSTALLERS & REPAIRERS .....	\$38.21 PER HOUR / \$79,480 PER YEAR
INDUSTRIAL MACHINERY MECHANICS .....	\$24.25 PER HOUR / \$50,440 PER YEAR
INDUSTRIAL ENGINEERING TECHNICIANS .....	\$26.10 PER HOUR / \$54,280 PER YEAR
WIND TURBINE SERVICE TECHNICIANS .....	\$25.91 PER HOUR / \$53,880 PER YEAR

NOTE: 2018 MEDIAN annual wages for the above occupations were found at the United States Department of Labor, Bureau of Labor Statistics, Occupational Outlook Handbook. More information can be found at <http://www.bls.gov/ooh/>

**Graduates also may be better qualified for quality technician, supervisor and advanced production jobs including:** Inspectors, Testers, Sorters, Samplers, Weighers, Automated Manufacturing Technicians, Manufacturing Technicians, Coil Winders, Machine Feeders, Packaging and Filling Machine Operators, Plant and Systems Operators and Team Assemblers.

### Students now have multiple ways of earning their degree.

1. Attend full-time as a traditional student.
2. Attend full-time and work part-time with a local manufacturing partner.
3. Attend part-time and work elsewhere.

**Engineering Systems Technology AAS degree-seeking** students now have an opportunity to earn their degree while working part-time with a local manufacturing partner. Some of the advantages for students seeking to participate in this co-op program are:

- Students earn an income while going to school.
- Students are exposed to the manufacturing environment 24 hours per week while they are attending classes at DSCC 16 hours per week.

- Students make connections between the things they see in the work setting and the education they are receiving at DSCC.
- The student gains valuable work/life experience.
- The student learns skills that can be applied to not only a manufacturing environment, but also to many commercial service industries offering design, installation, service, and repair of all types of equipment.
- The student builds a relationship with the manufacturing partner.
- The student has approximately two years of work experience by the time he/she earns the AAS degree.
- Graduating high school seniors can enter the program with 12 hours credit towards the 60 hour degree if they have completed all four of the Certified Production Technician certificates through dual enrollment while in high school. (Students with completed CPT will be at an advantage in being accepted into the co-op opportunity.)

When a major manufacturing facility comes to the designated mega-site in West Tennessee, our region will need to have a well-trained workforce. Existing industries may see great numbers of experienced employees moving to new industry opportunities, leaving them with an untrained workforce to maintain production and maintenance needs of their manufacturing facilities. Students from this program may seek employment with an automotive manufacturer, or other type of Original Equipment Manufacturer (OEM), or they might choose to stay local at one of the other fine manufacturing opportunities or commercial service industries in the area. Either way, proper skills are required to be prepared for these jobs.

The **Certified Production Technician certificate** provides students with the course work necessary to take a national examination to receive certification from the Manufacturing Skill Standards Council as a Certified Production Technician. (12 credit hours)

**CONTACT: Charles F. Norsworthy, Instructor, Engineering Systems Technology**  
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**731-286-3200 / [www.dsc.edu](http://www.dsc.edu) / [enroll@dsc.edu](mailto:enroll@dsc.edu)**

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# Winter Term

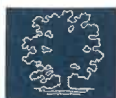
**Enrollment  
starts  
Nov. 11**

## **Winter Term courses offered:**

- ❖ **English Composition II**
- ❖ **Early World Literature**
- ❖ **Computer Applications**
- ❖ **Introduction to Music**
- ❖ **Introduction to Psychology**
- ❖ **Introduction to Philosophy**

**December 17, 2019 - January 10, 2020**

**See your advisor today and plan to enroll in the DSCC Winter Term.**



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